

Where the Miami Valley construction industry comes together.

> The Construction Journal Volume 75, Issue 10 - October 2010

Switch on your Potential Unlock your Success

with National Televised Trainer: **Dr. Jerry Teplitz** October 28, 2010 Iton Garden Inn, Beavercreek, Ohio

> THESE SESSIONS ARE AVAILABLE TO <u>ALL</u> FIRMS AND <u>ALL</u> EMPLOYEES. PLEASE TAKE ADVANTAGE OF THIS ONCE IN A LIFETIME OPPORTUNITY TO LEARN HOW TO "BREAK OUT" "UNLOCK" "SWITCH ON" & "ENERGIZE" YOU AND YOUR EMPLOYEES!

> > 10 HOURS OF OCILB CEC's AVAILABLE!!!

See pages 21-25 for all of the exciting details!

OCTOBER 13, 2010 QUARTERLY SAFETY DIRECTORS MEETING (DBX CLASSROOM, DAYTON, OHIO)

OCTOBER 15, 2010 DRUG FREE SAFETY PROGRAM

SUPERVISOR AND EMPLOYEE TRAINING (THE CRYSTAL ROOM, TROY, OHIO) NOVEMBER 12, 2010 POWERED INDUSTRIAL TRUCK CERTIFICATION (LOCATION TO BE DETERMINED)

NOVEMBER 17, 2010 FINANCIAL MANAGERS QUARTERLY MEETING (DBX CLASSROOM, DAYTON, OHIO)

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THE CONSTRUCTION JOURNAL

Editor RACHEL A. PINKUS



Published by: The Dayton Builders Exchange dbx@assnsoffice.com

The Construction Journal is a review of construction activity in the Miami Valley.

The Journal contains Plans on File, Mechanic's Liens, Statistics, Industry News, Notices and Builders Exchange Activities.

All information contained herein is considered reliable to the best of our knowledge, and we accept no responsibility for incorrect material secured from outside sources.

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2077 Embury Park Road Dayton, Ohio 45414 (937) 278-5723 Fax: (937) 278-0317

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POSTMASTER: Please send address changes to address listed above



<u>Changes to Private Planroom</u>: I am sure many of you have received a code from a General Contractor that gives you the ability to access project documents through our site. We also have quite a few generals using the software in the area. While the basic functions will not change, there may be a few cosmetic changes and minor updates to the service that you will notice in the coming weeks. If you have any questions, please feel free to call or email the planroom.

OCILB Training: For any of our members who have a State License in HVAC, HY, PL, RE, EL, we provide an opportunity each fall to earn 10 OCILB Business Credits needed for continuing education as mandated by the state. This year, we are having Dr. Jerry Teplitz conduct four sessions on Thursday, October 28th geared towards improving sales and productivity in the office. Dr. Teplitz has been conducting seminars for over 30 years, and has spoken to wide range of groups, from Fortune 500 companies to trade associations, and these seminars promise to be a unique experience for those who attend. Please visit www.bxdayton.com for more information.

Your Time to Shine: Each year, the Builders Exchange of Dayton takes the opportunity to showcase our members and the stellar work they perform each year in the Miami Valley at our annual Teambuilding Night. If your firm has participated in a project in the Dayton area that you are particularly proud of, whether it is a particular design, a green building or an exemplary display of craftsmanship, we encourage you to nominate your work for consideration at our awards banquet.

In the coming weeks, you should be receiving nomination forms and instructions on the nomination process. Typically, these nominations are due by December and are judged by a panel of experts from the design and construction community.

Networking Opportunity: Now that Fall has officially begun, we are sure to see Holiday decorations in department stores and catalogs featuring the newest gadgets and gizmos sure to be the rage this Holiday season. Each year, the Builders Exchange hosts a networking event called the Construction Confluence to provide our members a night of fun and relaxation before the Holiday rush begins.

This year's confluence will be held at the Dayton Country Club on November 5th. Dinner and a show will be included, as well as a few other surprises we will be advertising in the coming weeks.





Attend One of Our Free Seminars and Learn About Our State of the Art Online Reporting System

What you'll learn at the seminar:

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- Learn how to locate projects in your field, and view the plans and specs online
- Find out how you can receive information on new projects that would be of interest to you
- Be notified of new addenda, bid date extensions, new bidders, and other project updates by email
- Looking for information on a project? Let us do the research for you!
- Discover all the benefits membership has to offer

If you like what you see, sign up for a FREE trial membership.

Anyone is welcome to attend, whether you're interested in membership, or just curious, simply fill out the information below and return it to John Grandetti by fax: 937.278.3843, or email: jgrandetti@bxohio.com.

Seminars will be at our offices at 2077 Embury Park Rd., Dayton, OH 45414. More information can be obtained by calling 937.278.5723.

Company Name	
Phone Number	
Date and time you'd like to attend:	
October 12, 2010 – 8:30 am November 10, 2010 – 3:00 pm December 16, 2010 – 3:00 pm	October 27, 2010 – 3:00 pm
People attending:	
Name:	Email:

Project	Addn	Bin	Date	Time	Project Name	County
2010-296B	2	22	9/23/2010	2:00 PM	Dayton / Five Rivers MetroParks / Park Services Building Renovation	Montgomery
2010-2970	1	24	9/23/2010	2:00 PM	Dayton / Wright State University / Library Annex Data Center / Additional Generator	Greene
2010-287F	3	15	9/23/2010	Noon	Dayton / Tech Town Infrastructure Improvement	Montgomery
2010-282D	2	35	9/24/2010	10:00 am	Lebanon / Municipal Wastewater Sludge Polymer	Warren
2010-2A84		10	9/27/2010	1:00 PM	London MHA / Window Replacement	Madison
2010-2A1D		1	9/28/2010	2:00 pm	Dayton / Sinclair Community College / Interior Painting	Montgomery
2010-2A7D	1	5	9/28/2010	2:00 PM	Miamisburg / Five Rivers MetroParks / FY2010 Demolition with Asbestos Abatement	Montgomery
2010-2B8B		47	9/29/2010	1:00 PM	Greenville / Darke County Courthouse Basement Renovations	Darke
2010-2775		53	9/29/2010	11:00 am	Eaton / Preble Co. 2010 Design/Build PID #83047	Preble
2010-15C5		56	9/29/2010	2:00 PM	Springfield / Transportation Facility	Clark
2010-2BDF		21	9/30/2010		Mansfield Correctional Institution / New Dental Office Installation	Richland
2010-2A54		13	9/30/2010	2:00 PM	London / Madison Correctional Institution / Dental Office Installation	Madison
2010-2BA1	1	3	9/30/2010	2:00PM	West Carrollton / Radio Activated GPS Based Traffic Signal Priority Control System	Montgomery
2010-2AF3		65	9/30/2010	3:00 PM	Oxford / Talawanda Local Schools / Talawanda High School - Building Package Phase III	Butler
2010-2AA5		61	10/1/2010	2:00 PM	Lebanon / South East St. Reconstruction & Transmission Water Main	Warren
2010-2AE4		38	10/1/2010	8:30 am	Riverside / Neighborhood Stabilization	Greene
2010-2BCF		25	10/4/2010	10:00 am	Springfield / Clark County Combined Health District / New Replacement Windows	Clark
2010-2A63		19	10/4/2010	11:00 AM	Washington Court House / Guardrail Upgrade FAY-VARIES 2011 GR	Fayette
2010-2A58	1	8	10/5/2010	10:00 am	Washington Twp. / Nutt Rd. Phase II	Montgomery
2010-2AEA		32	10/6/2010	1:30 PM	Miami Twp. / Austin Rd. Water Main Extension	Montgomery
2010-29B0	1	43	10/7/2010	2:00 PM	Columbus / Facilities Management / Fire Stations Energy Efficient Interior Lighting R	Franklin
2009-353B		41	10/7/2010	2:00 PM	Oxford / Miami University / Shriver Center Bookstore Renovation	Butler
2010-2A53	2	4	10/7/2010	4:00 PM	Dayton MHA / CFFP Modernization / Packet 1- Revere, Fredrick Pike, City View & Cornel	Montgomery
2010-2ADB		Table	10/13/2010	3:00 pm	Columbus / CIP 650691.2 OSIS Downtown Odor Control Phase 2	Franklin
2010-2A3F		7	10/14/2010	1:30 PM	Kettering / Neighborhood Parks Reconstruction Group 2	Montgomery

CURRENTLY AVAILABLE ONLINE						
The following projects are available only through our Online Reporting Service at <u>www.bxohio.com</u> . Please contact <u>Ashley</u> if you would like to learn more regarding this state-of-the-art service, including plans, specs and addenda on-line.						
Project	Addn	Bin	Date	Time	Project Name	County
2010-2ABD		Web	9/23/2010	Noon	Cincinnati / Raeburn Terrace Water Main	Hamilton
2010-2A78	1	Web	9/24/2010	Noon	Cincinnati / Montana Phase 2 Water Main	Hamilton

2010-2AA8		Web	9/24/2010	Noon	Fairfax / West Gateway Landscape Improvements (South Quadrant)	Hamilton
2010-2384		Web	9/27/2010	10:00 am	Dayton Job Corps Center / Administration Building Galvanized Piping Replacement	Montgomery
2010-2A87	1	Web	9/27/2010	2:00	Oakwood / Concrete Street Repair	Montgomery
2010-2861		Web	9/27/2010	2:00 pm	Cincinnati / Veterans Affairs Medical Center / Outpatient Surgical Center Z539-321	Hamilton
2010-2A39		Web	9/28/2010	1:30 PM	Cincinnati / Metropolitan Sewer District of Greater Cincinnati / Carroll Ave. Sewer R	Hamilton
2010-2B85		Web	9/28/2010	1:30 PM	Green Twp. / Kleeman Rd. Lateral (HN 3298)	Hamilton
2010-2B9B		Web	9/28/2010	10:00 am	Dayton MHA / Fox Grove Window Replacement RFQ	Montgomery
2010-2BFA		Web	9/28/2010	2:00 pm	Dayton / Miami Valley Child Development Center - Kitchen Repair & Equipment Installat	Montgomery
2010-08EF	1	Web	9/29/2010	10:00 am	Mt. Carmel / HealthSource of Ohio / Eastgate Pediatrics Medical Facility	Clermont
2007-2E30	1	Web	9/29/2010	10:00 am	New Richmond / HealthSource of Ohio / New Richmond Family Practice Medical Facility	Clermont
2010-29FD	1	Web	9/29/2010	2:00 PM	Piqua / Miami Conservancy District / Lockington Dam Foundation Grouting	Miami
2010-2AAC		Web	9/30/2010	1:00 pm	Batavia Twp. / Central Joint Fire - EMS District Generator	Clermont
2010-296D		Web	9/30/2010	2:00 pm	Batavia / Bob McEwen Water Treatment Plant / Raw Water Line	Clermont
2010-2ADA		Web	9/30/2010	2:00 pm	Batavia Twp. / Amelia Olive Branch Road Widening	Clermont
2010-2A02		Web	9/30/2010	2:00 pm	Goshen Twp. / Peggy Drive Water Petition	Clermont
2010-29B7	1	Web	9/30/2010	Noon	Wyoming / Water Treatment Plant Improvements - <u>Air Stripper Installation</u>	Hamilton
2010-2393-A	3	Web	10/1/2010	1:00 pm	Springfield / Green Twp. / Pitchin Fire Department Addition - REBID	Clark
2010-2B1B		Web	10/4/2010	Noon	Milford / Clermont County Public Library Site Improvements	Clermont
2010-1DA9-A		Web	10/5/2010	1:30 pm	Cincinnati / SORTA / RCC Office Renovation - REBID	Hamilton
2010-2B6F		Web	10/5/2010	10:00 am	Mt. Healthy / Cincinnati MHA / Martin Street Site & Building Demolition	Hamilton
2010-2BD5		Web	10/5/2010	10:30 am	Jacksonburg / Storm Sewer Improvements CDBG- 10-4	Butler
2010-1EA6-A		Web	10/5/2010	10:30 AM	Monroe Crossings Park / Concession Addition CDBG-10-2 REBID	Butler
2010-22DB-A		Web	10/5/2010	2:00 pm	Piqua / Fire Department Sprinkler System Design & Installation RFP - REBID	Miami
2010-27A3-A		Web	10/6/2010	11:00 AM	Gratis / East Street Neighborhood Improvements - REBID	Preble
2010-2B14		Web	10/6/2010	11:00 am	Muncie, IN / Ball State University / Geothermal Conversion North Campus Building Modi	Delaware
2010-2A90	1	Web	10/7/2010	10:00 am	ODOT / SR 4 Bridge Replacement, Project 100506	Clark
2010-2BF4		Web	10/7/2010	11:00 AM	Cincinnati / Hamilton County Justice Center Plaza Repair	Hamilton
2010-0A28		Web	10/7/2010	2:00 PM	College Corner / ODNR / Hueston Woods State Park / Ramp Restroom Replacement	Preble

2010-2C4E	Web	10/7/2010	Noon	Cincinnati / Metropolitan Sewer District / Little Miani Treatment Plant Sidewalk Repa	Hamilton
2010-0FF0	Web	10/8/2010	5:00 PM	Wilberforce / Central State University / Emery Hall Phase 4 / Request for Statement o	Greene
2008-36E6-C	Web	10/12/2010	2:00 PM	University of Cincinnati / Court Archaeological Research Facility - REBID	Hamilton
2010-1BD0-A	Web	10/19/2010	2:00 pm	University of Cincinnati / Siddall Hall Shower Renovations - REBID	Hamilton
2010-2C2D	Web	10/20/2010	1:30 PM	Dayton / Montgomery County Court Services / Family Courts Building Demolition	Montgomery
2010-2A04	Web	10/21/2010	2:00 pm	Batavia / Lower East Fork Wastewater Treatment Plant Improvements	Clermont



2010 Ron Woeste Construction Products Show

Tuesday, November 16, 2010, 4:00 – 8:00 PM Presidential Banquet Center 4548 Presidential Way, Kettering, OH 45429

Check the CSI Website @ www.csidaytonmiamivalley.org for information on Exhibitors' Booths, Educational Sessions, Sponsorship Opportunities and Products Show Registration

WELCOME TO THE Cloverleaf Mechanical BX DAYTON ONLINE SERVICE Cutting Edge Curb



DRUG FREE SAFETY PROGRAM **TRAINING CLASSES**

BX Dayton and the Subcontractors Association of Western Ohio are pleased to announce their upcoming Drug Free Safety Program Training Classes.

The Ohio Bureau of Workers Compensation Drug Free Safety Program requires that your Employees receive 1 hour of Employee Training and that your Supervisors receive an additional 1 hour of Supervisor training each year the program is in effect.

Your Employees and Supervisors have probably sat through the training several years in a row and have complained to you that they have heard the same old thing over and over. This session is going to try to solve that problem. We have a new speaker that will be presenting portions of both the Supervisor and Employee Training Program.

SAWO/BX Dayton Drug and Alcohol Free Workplace Instructor, Rachel Pinkus, will be reviewing the basic policy information required. A United Way Representative will be talking about the impact of Drug and Alcohol Abuse on fellow workers, families, and the individual. Through lecture and real case scenarios, they will also explain their role in helping people find resources that will improve their lives such as job training programs, daycare opportunities, counseling services, and drug and alcohol cessation programs. They will also open up your employees eyes to the relationship between alcohol/drug abuse and the need for assistance.

As you can see, this session is designed to give you a quality presentation and an opportunity for you, your Employees, and your Supervisors to ask questions of a professional in this specialized area.

The session will be based around the BWC Drug Free Safety Program standard policy. We recommend that your employees come to this session with a copy of your specific policy in hand, so that they have the opportunities to ask question on items that might be unique to your policy.

One of the primary goals SAWO and BX Dayton is to strive to bring the construction industry guality educational program.

The course has been scheduled as follows:

Friday, October 15, 2010 Supervisors 2:00 PM - 4:00 PM Employees 3:00 PM - 4:00 PM (SNACKS INCLUDED) The Crystal Room 845 W. Market Street Troy, OH 45373

Company Name:

Attendee Names:

	 Supervisor Member \$75 Supervisor Member \$75 Supervisor Member \$75 \$75 	Supervisor Non-Member \$115 Supervisor Non-Member \$115 Supervisor Non-Member \$115	Employee Member \$35 Employee Member \$35 Employee Member \$35	Employee Non-Member \$75 Employee Non-Member \$75 Employee Non-Member \$75
Total Due: Re Please make check payable to: DBX or		ons must be made 5 k d, or American Express in		advance for refund
Name on Card		Billing Zip		

Card Number Expiration Date

Please send form & payment to: DBX, 2077 Embury Park Rd. Dayton, Ohio or Fax to: (937) 278-0317 Questions? Call Rachel at (937) 278-5723 or rpinkus@assnsoffice.com

PUBLIC RECORDS BULLETIN

NACM Great Lakes Region - 41 White Allen Ave -Dayton OH 45405 - 973.228.6124

The accuracy of this report is not guaranteed. Its contents are gathered in good faith and sent to you by the Association without liability for negligence in procuring, collecting, communicating the information so gathered.

******* OH, BUTLER COUNTY *******

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STATE OF OHIO	vs. CINCINNATI PRINTING CO
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STATE OF OHIO	vs. YARA FOOD SERVICE
STATE OF OHIO	vs. YARA FOOD SERVICE

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INTERNAL REVENUE SERVICE vs. KONA BISTRO & COFFEE BAR	8,900
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******* OH, GREENE COUNTY *******

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MECHANICS LIENS REL

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******* OH, MONT GOMERY COUNTY *******

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BX MEMBERS PREFAB TECHNIQUES HIGHLIGHTED IN ENR ARTICLE

Engineering News Record's Construction Weekly Publication highlighted the prefabrication techniques used in the building of the Miami Valley Hospital project.

Builders Exchange Members that were a part of the article included Chapel Electric and Shook Construction. The article appeared in the September issue of ENR.

BUILDERS EXCHANGE MEMBERS RECOGNIZED IN ENR TOP 400

Builders Exchange Members, Danis Building Construction Company; Messer Construction Company; Shook National Corp; and Ulliman Schutte Construction LLC were recognized as being in the Engineering News Record Top 400 Contractors as listed in the September 13th edition of the ENR Construction Weekly magazine.

Companies in the Top 400 are ranked by construction revenue in 2009.

Congratulations to these firms on this accomplishment.

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SAFETY DIRECTORS MEETING

BY GARY AUMAN OF DUNLEVEY, MAHAN, & FURRY

Wednesday, October 13, 2010

11:30 a.m. – 1:00 p.m. DBX EDUCATION ROOM 2077 Embury Park Rd. Dayton, Ohio 45414

OR VIA THE INTERNET AS A WEBINAR

(get streaming video and see the presentation on your computer while you dial in by phone for the meeting audio)

The purpose of the Safety Directors Meeting is to allow member firm Safety Directors to meet on a quarterly basis to get updated on OSHA and Workers Compensation Issues. This meeting will be presented by Gary Auman of the legal firm Dunlevey, Mahan and Furry. Gary is noted nationally for his expertise in these areas.

The meeting also provides the opportunity for Safety Directors to learn from each other, as they will have the opportunity to discuss their experiences.

This Session Is Sponsored By:

Subcontractors Association of Western Ohio Buckeye Frame Builders Association Central States Insulation Association Dayton Builders Exchange Lima Area Mechanical Contractors Association Mason Contractors Association of Dayton Mechanical Contractors Association of Greater Dayton Ohio Roofing Contractors Association Ohio Water Quality Association Ohio Water Well Association Roofing Contractors Association of Central Ohio Sheet Metal & Roofing Contractors Association of the Miami Val., Ohio

Wednesday, October 13, 2010 11:30 a.m. Association Education Room 2077 Embury Park Rd., Dayton, Ohio **DBX Registration Form** Name of Firm: Phone: The following individuals will be in attendance: _____ □ via webinar □ at location Email: □ at location via webinar Email: via webinar □ at location Email: via webinar □ at location Email: The cost is \$40.00 per person for Members and \$80.00 per person for Non-Members. Total Amount Due of \$ Make checks payable to SAWO or fill out the credit card information below: ſ] Master Card [] American Express Г 1 VISA Name On Credit Card Credit Card Number_____ Exp. Date_____ Signature Billing Zip If you are participating via Webinar, the necessary phone number, web address, and handouts will be emailed prior to the start of the seminar. Return To: SAWO

SAFETY DIRECTORS MEETING

Return To: SAWO 2077 Embury Park Rd. Dayton, Oh 45414 FAX: 937-278-0317

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"Implementing an Effective Safety Program"

1/2 DAY SEMINAR

Presented by: Mr. Gary Hanson, President American Safety and Health Management Consultants, Inc.

This seminar is being put on for Group Rating member companies and for companies who had a workers' comp claim between January 1, 2008 and December 31, 2009.

This seminar meets the requirements of the 2-hour training requirement for employers who are required to attend a 2-hour safety training class who had a claim in either 2008 or 2009.

Dates/Locations:

November 1, 2010	Hamilton	Butler County Extension Office
November 2, 2010	Perrysburg	Holiday Inn French Quarter
November 4, 2010	Akron/Fairlawn	Holiday Inn (Limited Seating)
November 9, 2010	Columbus	Best Western North

ALL Seminars are from 8:00 a.m. – 12:00 noon

PLEASE RESPOND NO LATER THAN <u>3 DAYS</u> BEFORE THE SEMINAR OF YOUR CHOICE.					
Fax or Mail to: Kathy Hanson /ASH/6920 Meadowlands Ave. NW, North Canton, OH 44720 FAX: (330) 244-8915 E-mail: ASHMCI@aol.com					
Please Print (Max. 3 People) Name: # of People Attending Name:					
		Phone Number:			
Company Address: Association Affiliation: Please Check which Seminar you will be attending.					
□ November 1, 2010 at Hamilton		November 2, 2010 at Perrysburg			
□ November 4, 2010 at Akron □ November 9, 2010 at Columbus					
<u>ALL</u> Seminars held from 8:00 a.m. – 12:00 noon					

HOTEL INFORMATION

Akron/Fairlawn, OH:	Holiday Inn 4073 Medina Rd. Akron, OH 44333
Columbus, OH:	Best Western Columbus North 888 Dublin-Granville Road Columbus, OH 43229
Hamilton, OH:	Butler County Extension Office 1802 Princeton Road Hamilton, OH 45011-4797
Perrysburg, OH:	Holiday Inn French Quarter 10630 Fremont Pike Perrysburg, OH 43551

Switch on your Potential Unlock your Success

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See pages 21-25 for all of the exciting details!



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Speaker's Biography DR. JERRY V. TEPLITZ

Dr. Jerry V. Teplitz' background is as unique as the techniques and approaches he teaches. He originally graduated from Hunter College and Northwestern University School of Law and practiced as an attorney for the Illinois Environmental Protection Agency.

Jerry then studied and received Masters and Doctorate Degrees in Holistic Health Sciences, and over the last 32 years, has gained wide-spread acknowledgement for his expertise in helping others achieve their ultimate best in all areas of life.

Dr. Teplitz has been a field manager for the Carlson Learning Company, (now Inscape Publishing), since **1979**, and President of his own consulting firm since **1974**. A Certified Brain Gym Instructor, Jerry conducts seminars in the areas of stress management, employee productivity, and sales development.

The list of clients Dr. Teplitz has consulted for include such organizations as: Century 21, IBM, Holiday Inns, International Management Council, Young Presidents' Organization, Sales and Marketing Executives, GlaxoSmithKline, EDS, American Bankers Association, American Society of Association Executives, American Accounting Association, plus over four hundred colleges and universities across the United States and Canada.

Jerry is the author of six books, including Switched-On Living, Brain Gym for Business, and his two I latest books are Managing Your Stress in Difficult Times and Switched-On Selling: Balancing your Brain for Sales Success. Articles on Jerry have appeared in such publications as Prevention Magazine, Successful Meetings, Travel & Leisure Golf Magazine, Golf Illustrated, and The Los Angeles Times.

As a professional speaker, he has spoken to over one million people. Dr. Teplitz has also been honored by his peers in the **National Speakers Association** by receiving the "Certified Speaking Professional" designation, and has been selected as "Top Rated Speaker" by the International Platform Association.

Dr. Teplitz is listed in several editions of Who's Who in America, and served eight years on the faculty of the U.S. Chamber of Commerce Institute for Organization Management. Join Nationally Renowned Trainer and Author

Dr. Jerry Teplitz

For this special Ohio appearance in conjunction *with the Subcontractors Association of Western Ohio*

Break out of old ruts

How to Persuade Customers and Employees Effectively

People call it the art of persuasion, but is it really an art? Or are there actually systematic approaches which can be used to better understand our own motivation and that of those you are trying to persuade? The session explores this question and offers participants a proven way to read their clients' behavior styles, which enables them to be even more successful persuaders.

Unlock innovative techniques

So positive! Every phase of life could benefit from this.

Speeding To Effective Time Mastery - Working Smarter, Not Harder With the complexities of the business world today, there never seems to be enough time to accomplish everything we need to do. Through this program leaders will discover their own time management strengths and weaknesses leading to the development of a personal, effective time management strategy.

Switch on your effectiveness

Switched-On Selling

Whether you are selling a product or a service, this program is a powerful new approach for creating a successful selling strategy through direct brain re-education. This program assumes that participants already have some sales experience, understand the sales process, and would like to achieve greater success. It enables salespeople with some experience to "switch-on" their central nervous system for each step in the selling process resulting in greater sales effectiveness. An extremely entertaining and resourceful program.

This seminar made me think I can succeed at anything I attempt!

Energize yourself and your team

Increasing Your Management Success Formula To New Levels of Excellence With the increase in competition and changes in the workplace, the key to good management practices now requires a clear understanding of human behavior. Through this program managers will learn their own behavior style while they also receive a picture of the style of the people they have to manage. This information will allow them to better relate to and motivate their subordinates and is also valuable in team building, hiring, and the correct placement of personnel. Have your attendees ever had a negative day as a manager? How did they feel at the end of it? Tired, drained... Now, have your attendees ever had a positive day as a manager? How did they feel at the end of it? Energized. What if they could create every day to be a great day? What would that do to their management abilities? This program will show participants how to make every day that way through actual tools and techniques that will increase their energy levels for more effective management capabilities.

Schedule Of Events

Thursday, October 28, 2010

7:00 a.m.	Registratio	n Opens	Ballroom Foyer
All Educational Session	will be in the	e Hilton Garden Inn Ballroc	<u>om</u>
8:00a.m.—10:00 a.m.	Session 1-	BREAK OUT OF OLD RUTS How to Persuade Custom (7:15 a.m.—8:30 a.m. Breakf	ners & Employees Effectively ast in the Ballroom)
10:00 a.m12:00 p.m.	Session 2-	Not Harder	ne Mastery-Working Smarter, It by each attendee and used as
12:00 p.m.—2:00 p.m.	Session 3-	SWITCH ON YOUR EFFECTI Switched-On Selling (12:00 p.m. Lunch in the B	
2:00 p.m.—6:00 p.m.	Session 4-	ENERGIZE YOURSELF AND Increasing Your Manager New Levels of Excellence (Includes Profile to be filled ou an assessment tool for self-dev	ment Success Formula to • it by each attendee and used as

BRING THE FAMILY!

The Hilton Garden Inn is conveniently located right across the street from the Fairfield Mall and the Mark Phillips Day Spa. A quick trip up I-675 will take you to the newly built, outdoor Mall called The Greene. Shopping and pampering is just the beginning! A truly surprising and inspiring city, Beavercreek, Ohio is right around the corner from Fairborn, Ohio; home of the Wright Brothers, Wright Patterson Air Force Base, and their National Air and Space Museum.

> For more information on the Beavercreek and Fairborn area go to: <u>http://ci.beavercreek.oh.us/about/</u> &

http://ci.fairborn.oh.us/history.htm.

HERE ARE JUST A FEW OF DR. TEPLITZ'S CLIENTS

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To learn more about Dr. Jerry Teplitz, go to: www.teplitz.com

To see Dr. Jerry Teplitz in action, go to: http://www.teplitz.com/media/ <u>keynote/keynote1.html</u>

> OR http://www.teplitz.com/ playCBS.html

Alabama Manufactured Housing Institute Associated Builders and Contractors -Spectacular! Keystone Chapter, Wisconsin Chapter Associated General Contractors of America **Builders 1st Choice** Carolinas AGC Central States Insulation Association Colorado Manufactured Housing Institute (MHI) **Electrical Contractors Association** Erath Veneer Corp. Floor Installation Association of North America Florida Association of Home Builders Florida Transportation Builders Association Hardwood Plywood & Veneer Association HBA's of Greater Columbia, Chicago, MD, Indiana and Richmond HBA of Washtenaw County Home & Building Industry of Greater Grand Rapids Kansas Contractors Association Kentucky Association of Home Builders National Association of Home Builders National Roofing Contractors Association National Utility Contractors Association Northern VA Building Industry Association Ohio Association of Home Builders **Outstanding!** Partners for Progress Pennsylvania Builders Association Peopletech, Inc. SE Builders Conference Snow and Ice Management Association Titan America Virginia Ready-Mixed Concrete Association Associations Aloha Society of Association Executives American Association of School Administrators American Bankers Association\ American College of OBGYN American Society of Association Executives Americas Community Bankers Associated Builders and Contractors Association of Independent Mailing and Equipment Dealers Association of Legal Administrators Florida Oncology Managers Association Greater Lansing Association of Realtors Grocery Manufacturers of America Hotel Sales & Marketing Association Highly Medical Group Management Association Meeting Professionals International National Apartment Association Recommended National Association of Home Builders Sales and Marketing Executives Young Presidents' Organization Sales Industry Association of Investment Management Sales Executives Association of Sales & Marketing Companies Builders 1st Choice Canada Life DC Sales & Marketing Council HBA of Greater Chicago HBA - MD Chapter - Sales & Marketing Council Hernando Sales * Marketing Council Homeowners Warranty Corporation Hotel Sales Management Association Independent Insurance Agents of America, Virginia, and Wisconsin Independent Medical Distributors Association AS Life of Virginia Merck Animal Health Company National Association of Realtors National Wholesale Druggists Association Northern VA Building Industry Association

Piedmont Aviation

Sales & Mkting Execs of Hampton Roads Southeast Sales and Marketing



REGISTRATION FORM

The Hilton Garden Inn	Company Name		
3520 Pentagon Park Blvd.	Attendee Name		License #
Beavercreek, Ohio 45431	Address		
	City	State	Zip Code
	Phone:	Fax	
	Email		
	Please duplicate form as neces	ssary. Circle the appropriate	e registration fee amount below:
	Full Registration: Includes all four Thursday Educ		Non-Member - \$435.00 als, Breakfast and Lunch.
	Session 1 8-10 am: How to Persuade Customer (7:15 a.m.—8:30 a.m. Break	Member - \$85.00 rs & Employees Effectiv (fast in the Ballroom)	Non-Member - \$95.00 r ely
	Session 2 10 am - Noon: Speeding to Effective Time (Includes Profile to be filled ou self-development)	Mastery-Working Sma	
	Session 3 Noon - 2 pm: Switched-On Selling (12:00		
	Session 4 2 - 6 pm: Increasing Your Manageme (Includes Profile to be filled ou self-development)	ent Success Formula to	Non-Member - \$170.00 • New Levels of Excellence used as an assessment tool for
	Payment Information:		
	Check made payable to S	SAWO 🗖 Visa 🗖	MasterCard 🗖 Am. Express
	Card Number		Exp. Date
	Signature		Billing Zip
	Registration Cancella advance for refund!	tions must be mad	de 5 business days in
		r hotel room reservations, pl	ease call the Hilton directly at 'Jerry Teplitz Seminar". Ohio 45431
	The Cut-Off Date for the Cut-O		00 p.m. on 09/27/2010!
THE A	2077 Embury Park Roc	the Subcontractors Asso ad, Dayton, Ohio 45414 c	

Have questions? Call: (888) 294-0084



TEMPORARY AUTHORIZATION TO REVIEW INFORMATION

TO:	EMPLOYER	SERVICES	DEPARTMENT
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Ohio Bureau of Workers' Compensation c/o CareWorks Consultants, Inc. 5500 Glendon Court Dublin, Ohio 43016 (614) 526-7188 / 1-800-837-3200 ext. 7188 Fax 1-888-837-3288 www.careworksconsultants.com Info@ccitpa.com

FROM:	Policy Number
	Company
	DBA
	Address

This is to certify that CareWorks Consultants Inc. (ID NO. 150-80) and the Buckeye WC Alliance/Dayton Builders Exchange (11000, 2011/2012, Code 11/26) including its agents or representatives identified to you by them has been retained to review and perform studies on certain workers' compensation matters on our behalf.

This limited letter of authority provides access to the following types of information relating to our account:

- (I) Risk files
- (2) Ciaim files
- (3) Merit-rated or non-merit rated experiences
- (4) Other associated data

This authorization does NOT include the authority to:

- (1) Review protest letters
- (2) File protest letters
- (3) File form Application for Handicap Reimbursement (CHP-4);
- (4) Notice of Appeal (I-12) or
 - Application for Permanent Partial Reconsideration (IC-88);
- (5) File self-insurance applications
- (6) Represent the employer at hearings
- (7) Pursue other similar actions on behalf of the employer

I understand that this authorization is limited and temporary in nature and will expire on February 28, 2011 or automatically nine months from the date received by the Employer Services or Self-Insured Department, whichever is appropriate. In either case, length of authorization will not exceed nine months.

Print Name	Title	Signature		Date
Telephone Number	Fax Number		Email Addi	653

Completion of the temporary authorization provides a third party administrator (TPA) limited authority to view an employer's payroll and loss experience. By signing the AC-3, the employer grants permission to the BWC to release information to the employer's authorized representative(s). The form allows a third party representative to view an employer's information regarding payroll, claims and experience modification.

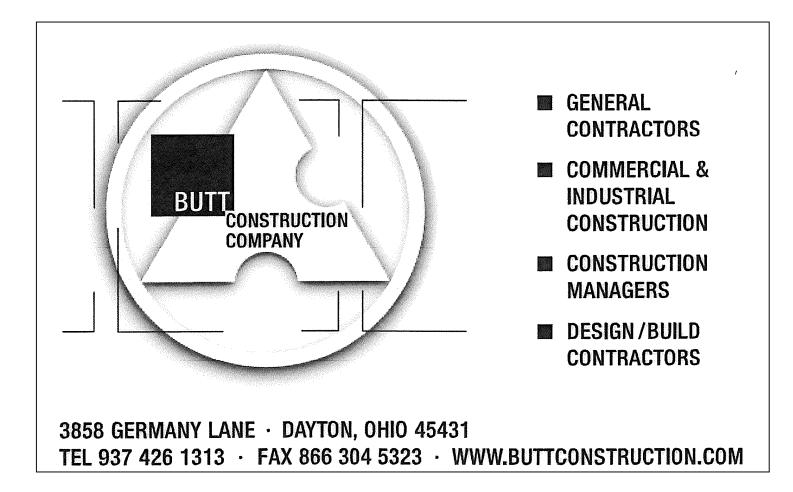
Attention group rating prospects:

- Employers may complete the AC-3, for as many TPAs or group rating sponsors as they feel are necessary to obtain quotes for a group rating program.
- Group sponsors must notify all current group members if they will not be accepted for the next group rating year. The deadline for this notification is prior to the first Monday in February for private employers and prior to the second Friday in August for public employers.
- All potential group-rating prospects must have:
 - Active BWC coverage status as of the application deadline;
 - Active coverage from the application deadline through the group rating year;
 - No outstanding balances; and,
 - Operations similar in nature to the other members of their group.
- Any changes to a group member's policy will affect the group policy. Changes can result in either debits or credits to each of the members.

Note:

For complete information on rules for group rating, see Rules 4123-17-61 through 4123-17-68 of the Ohio Administrative Code or your TPA.

All group rating applicants are subject to review by the BWC Employer Programs Unit.







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Jim Briggs Kris Williams David Spaulding Rick Fisher Karen Zehme Mark Keller Frank Ross Lisa Laycock Harry Kohlbacher Howard Krisher Steve Heidenreich Steve Willis



2010 MCAA REGION CMASONRY SKILLS COMPETITION





The Mason Contractors Association of America will be conducting the 11th Annual International Masonry Skills Challenge on Friday, January 18, 2011 at the World of Masonry at World of Concrete in Las Vegas, NV. The contest is a showcase for skills training in the masonry industry, challenging winning apprentices from regional U.S. and foreign competitions to determine the top masonry apprentice at each level. The exciting competition spotlights our industry's finest young masons and focuses attention on careers in the masonry industry.

In order to be eligible to compete in the International competition, an apprentice must first have won a MCAA-sanctioned regional competition. MCAD and MID are hosting the Regional Masonry Skills Challenge to select the first, second, and third year apprentices to represent our region at the International Masonry Skills Challenge in 2011 in Las Vegas. You are invited to submit apprentices to compete in our Regional Challenge on October 23, 2010.

We look forward to a successful Regional Masonry Skills Challenge and to seeing your eligible apprentices compete in this exciting event. Your participation will help ensure our region is well represented in the International Competition.

****MCAA qualifications must be met.**

For hotel reservations the night of October 22nd, please call Days Inn at 937-294-1471 and mention that you are reserving a room in the "MCAD" block. This will secure you the special rate of \$67.80 per night including tax.

The room block price will be available until October 8, 2010

Days Inn Suites & Conference Center 2455 Dryden Rd. Moraine, Ohio 45439

Schedule of Events

2010 Masonry Skills Challenge October 23, 2010

Orbit Movers & Erectors - 3046 East River Rd. Moraine, Ohio 45439

8:00 a.m. Masonry Skills Challenge doughnut & coffee breakfast 9:00 a.m. Competition Starts

1:00 p.m. Judging and Lunch

Sponsorship Opportunities

Sponsor Name:						
Contact Name:						
Address:						
City:	ST: Zip:					
Phone: Fa	ax:					
We would like to sponsor:						
BREAKFAST SPONSOR	\$50.00					
	\$50.00					
GENERAL EVENT SPONSO	R \$150.00					
Please make checks payable to below by Visa, MC or AmExp.	MCAD or pay					
Card Number	Exp. Date					
Signature						

DONATONS ARE ALSO NEEDED

- 3-1st place prizes
- 3-2nd place prizes
- 3-3rd place prizes
- 9 trowels with area big enough to engrave a message
- Cash donations for prizes

All Sponsors will be recognized at the event with signage and in the MCAD ad in the Dayton Builders Exchange Newsletter!

Registration

Apprentice's Name:

	1st Year completed	Date completed		
	2nd Year completed	Date completed		
	3rd Year completed	Date completed		
Employing Company Name:				

Company Address:

City:	State:	Zip:		
Company Phone: Fax:				
Apprentice Home A	Address:			
City:	State:	Zip:		
Home Phone:	Fax	x:		

REGISTRATION FEES:

 FULL REGISTRATION:
 □\$150

 Includes , breakfast, lunch and competition materials

PAYMENT:

Check payable to MCAD or by Credit Card

Card Number _____Exp. Date __

Signature ___

*Apprentices will be participating in the challenge at the last year of apprenticeship completed.

**a list of tools and safety equipment will be provided after registration has been received by the MCAD and MID

RETURN TO: MCAD by SEPTEMBER 30th 2077 EMBURY PARK ROAD, DAYTON, OH 45414 OR FAX TO: 937-278-0317 QUESTIONS? CONTACT THE MCAD STAFF AT: 888-294-0084 or mcad@assnsoffice.com

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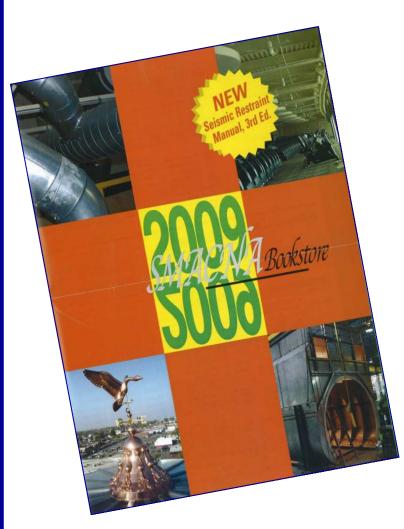
Eric Pence Roger Robinson Johnnie Wright

of Shook Masonry for the Farmer School of Business at Miami University shown here:





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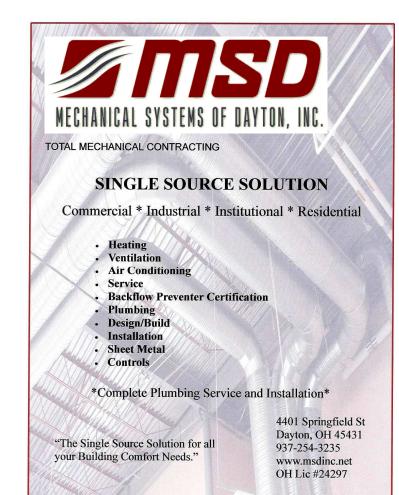
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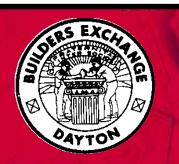
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	nd me info on DBX: _egislative Activities		orkers Comp Discount Proc	-	Health Insurance Pro ug Free Workplace Trainin	-		□ Legal Services Plan leet Program
and	agreed that, if and when app	proved	e Dayton Builders Exchange is m I by the Board of Directors, the ap ions to the Dayton Builders Excha	plicant	shall maintain his/her membersh			
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Sig	gnature				Billing Zip _			

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