

The Performance Rights Act threatens the local radio stations that Delaware communities depend on.

We ask that you oppose a congressionally mandated performance fee on free, local radio broadcasters. Any new tax on radio would jeopardize jobs in Delaware. It would also dramatically cut resources for community service including school closings, local news, weather emergencies, and traffic conditions. Not to mention the year-round support we provide to countless non-profit agencies who rely on radio to publicize and support their efforts helping hundreds of thousands Delawareans.

- For more than 80 years, record labels and performers have thrived from radio airplay – what is essentially free advertising – from local radio broadcasters. So valuable is this exposure that in just one month in 2010, one music station in Delaware received 1,437 contacts from record company representatives *requesting airplay for their artists*.
- Free, broadcast radio touches 93% of all Delawareans and 239 million Americans each week, a number that dwarfs the reach of Internet and satellite radio.
- Record labels have failed to adapt their business model to the digital age. While their business model suffers, they seek to recoup revenues on the backs of local radio stations that are, ironically, their greatest promotional tool.
- Delaware radio stations already pay millions of dollars to the publishers and composers of music through ASCAP, BMI and SESAC.

Please support free, local broadcast radio in the First State. Oppose the Performance Rights Act.

Chris Walus

Market Manager
WDSB 94.7 FM Dover
WDOV AM Dover
WILM 1450 AM Wilmington
WRDX 92.9 FM Smyrna
WWTX 1290 AM Wilmington
302-395-9800

Joe Beail

General Manager
WZKT 105.9 FM Lewes
410-219-3500

Bill Sammons

General Manager
WKNZ 88.7 FM Harrington
302-422-6909

Mike Kazala

General Manager
WAFL 97.7 FM Milford
WNCL 101.3 FM Milford
WYUS 930 AM Milford
302-422-7575

Bulldog

General Manager
WOCM 98.1 FM Selbyville
410-723-3683

Jefferson Ward

Market Manager
WOSC 96.9 FM Bethany Beach
410-742-1923

Jane Bartsch

General Manager
WJBR FM Wilmington
302-765-1160

Steve Hare

General Manager
WXHL 89.1 FM Christiana
302-731-0690

Michael Reath

General Manager
WDEL 1150 AM Wilmington
WSTW 93.7 FM Wilmington
302-478-2700

Jim McHugh

General Manager
WJWL 900 AM Georgetown
WZBH 93.5 FM Georgetown
WKDB 95.3 FM Laurel
WGBG 98.5 FM Seaford
WZEB 101.7 FM Ocean View
302-856-2567

Gerry Weston

General Manager
WSCL 89.5 FM Seaford
410-543-6895

Jack Renault

General Manager
WGMD 92.7 FM Rehoboth Beach
302-945-2050



400,800 Delawareans Rely on Local Radio

Every week, 400,800 Delawareans turn to free, over the air radio stations broadcasting from the First State. Delaware radio stations provide local news, entertainment, community information, high school sports, religious services, weather updates, public service campaigns, political debates and more.

Delaware radio also helps boost the economy in the First State by promoting thousands of local businesses. Marketing campaigns on Delaware radio inform local residents about special sales, new products and services available in their area. These campaigns also invite consumers from Maryland, New Jersey and Pennsylvania to shop in Delaware.

