

PRIZM Lifestage Groups

Mad River Conference

	2008	%	2013	%
Households by PRIZM Segment	Households 91,258	70	Households 92,049	76
Ranked Major Lifestage	MATURE YEARS	39.92%	MATURE YEARS	39.87%
rtanted major Encotage	YOUNGER YEARS	30.65%	YOUNGER YEARS	30.54%
	FAMILY LIFE	29.43%	FAMILY LIFE	29.59%
Ranked Lifestage Groups	F3 - Mainstream Families	18.89%	F3 - Mainstream Families	19.17%
	M3 - Cautious Couples	16.02%	M3 - Cautious Couples	15.97%
	Y3 - Striving Singles	15.38%	Y3 - Striving Singles	15.07%
	Y1 - Midlife Success	12.48%	Y1 - Midlife Success	12.68%
	M4 - Sustaining Seniors	10.25%	M2 - Conservative Class	10.28%
	M2 - Conservative Class	10.13%	M4 - Sustaining Seniors	10.05%
	F4 - Sustaining Families	5.68%	F4 - Sustaining Families	5.48%
	F2 - Young Accumulators	4.43%	F2 - Young Accumulators	4.51%
	M1 - Affluent Empty Nests	3.53%	M1 - Affluent Empty Nests	3.58%
	Y2 - Young Achievers	2.79%	Y2 - Young Achievers	2.80%
	F1 - Accumulated Wealth	0.42%	F1 - Accumulated Wealth	0.43%
	Unclassified	0.00%	Unclassified	0.00%
YOUNGER YEARS	27,973	30.65%	28,109	30.54%
Y1 - Midlife Success	11,387	12.48%	11,668	12.68%
03 Movers & Shakers	98	0.11%	97	0.11%
08 Executive Suites	35	0.04%	35	0.04%
11 God's Country	125	0.14%	126	0.14%
12 Brite Lites, Li'l City	180	0.20%	181	0.20%
19 Home Sweet Home	792	0.87%	801	0.87%
25 Country Casuals	2,003	2.19%	2,055	2.23%
30 Suburban Sprawl	971	1.06%	976	1.06%
37 Mayberry-ville	7,183	7.87%	7,397	8.04%
Y2 - Young Achievers	2,548	2.79%	2,573	2.80%
04 Young Digerati	. 0	0.00%	0	0.00%
16 Bohemian Mix	0	0.00%	0	0.00%
22 Young Influentials	597	0.65%	609	0.66%
23 Greenbelt Sports	1,286	1.41%	1,325	1.44%
24 Up-and-Comers	177	0.19%	177	0.19%
31 Urban Achievers	0	0.00%	0	0.00%
35 Boomtown Singles	488	0.53%	462	0.50%
Y3 - Striving Singles	14,038	15.38%	13,868	15.07%
42 Red, White & Blues	2,277	2.50%	2,261	2.46%
44 New Beginnings	1,124	1.23%	1,117	1.21%
45 Blue Highways	1,877	2.06%	1,936	2.10%
47 City Startups	963	1.06%	896	0.97%
48 Young & Rustic	2,594	2.84%	2,620	2.85%
53 Mobility Blues	2,514	2.75%	2,358	2.56%
	=,		=,500	2.91%



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Households by PRIZM Segment	Households 2,197,358	%	Households 2,264,551	7 0
Ranked Major Lifestage	MATURE YEARS	34.59%	MATURE YEARS	34.03%
Training major Encotage	YOUNGER YEARS	33.30%	YOUNGER YEARS	33.65%
	FAMILY LIFE	32.11%	FAMILY LIFE	32.32%
Ranked Lifestage Groups	F3 - Mainstream Families	14.94%	F3 - Mainstream Families	14.94%
3-	Y1 - Midlife Success	12.94%	Y1 - Midlife Success	13.37%
	M3 - Cautious Couples	12.53%	M3 - Cautious Couples	12.21%
	Y3 - Striving Singles	12.09%	Y3 - Striving Singles	11.96%
	M2 - Conservative Class		M2 - Conservative Class	9.05%
	M4 - Sustaining Seniors	8.92%	M4 - Sustaining Seniors	8.66%
	Y2 - Young Achievers	8.28%	Y2 - Young Achievers	8.32%
	F2 - Young Accumulators	6.88%	F2 - Young Accumulators	6.99%
	F4 - Sustaining Families	5.84%	F4 - Sustaining Families	5.60%
	F1 - Accumulated Wealth	4.45%	F1 - Accumulated Wealth	4.79%
	M1 - Affluent Empty Nests	4.03%	M1 - Affluent Empty Nests	4.12%
	Unclassified	0.00%	Unclassified	0.00%
YOUNGER YEARS	731,769	33.30%	761,976	33.65%
Y1 - Midlife Success	284,295	12.94%	302,718	13.37%
03 Movers & Shakers	26,278	1.20%	27,725	1.22%
08 Executive Suites	27,314	1.24%	28,948	1.28%
11 God's Country	23,508	1.07%	27,342	1.21%
12 Brite Lites, Li'l City	6,481	0.29%	6,534	0.29%
19 Home Sweet Home	48,606	2.21%	50,923	2.25%
25 Country Casuals	39,378	1.79%	44,282	1.96%
30 Suburban Sprawl	46,527	2.12%	46,938	2.07%
37 Mayberry-ville	66,203	3.01%	70,026	3.09%
Y2 - Young Achievers	181,836	8.28%	188,395	8.32%
04 Young Digerati	6,246	0.28%	6,241	0.28%
16 Bohemian Mix	16,278	0.74%	16,229	0.72%
22 Young Influentials	55,420	2.52%	57,416	2.54%
23 Greenbelt Sports	31,156	1.42%	35,567	1.57%
24 Up-and-Comers	11,731	0.53%	11,798	0.52%
31 Urban Achievers	42,841	1.95%	43,006	1.90%
35 Boomtown Singles	18,164	0.83%	18,138	0.80%
Y3 - Striving Singles	265,638	12.09%	270,863	11.96%
42 Red, White & Blues	26,463	1.20%	27,881	1.23%
44 New Beginnings	56,045	2.55%	55,718	2.46%
45 Blue Highways	41,694	1.90%	43,193	1.91%
47 City Startups	16,905	0.77%	16,890	0.75%
48 Young & Rustic	43,960	2.00%	45,786	2.02%
53 Mobility Blues	25,119	1.14%	24,787	1.09%
56 Crossroads Villagers	55,452	2.52%	56,608	2.50%



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	2008	%	2013	%
	Households		Households	
FAMILY LIFE	26,854	29.43%	27,236	29.59%
F1 - Accumulated Wealth	387	0.42%	393	0.43%
02 Blue Blood Estates	109	0.12%	110	0.12%
05 Country Squires	220	0.24%	224	0.12%
06 Winner's Circle	58	0.06%	59	0.24%
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F2 - Young Accumulators	4,045	4.43%	4,154	4.51%
13 Upward Bound	214	0.23%	215	0.23%
17 Beltway Boomers	508	0.56%	516	0.56%
18 Kids & Cul-de-Sacs	501	0.55%	510	0.55%
20 Fast-Track Families	2,822	3.09%	2,913	3.16%
29 American Dreams	0	0.00%	0	0.00%
F3 - Mainstream Families	17,241	18.89%	17,642	19.17%
32 New Homesteaders	1,982	2.17%	2,023	2.20%
33 Big Sky Families	7,883	8.64%	8,181	8.89%
34 White Picket Fences	395	0.43%	390	0.42%
36 Blue-Chip Blues	800	0.88%	806	0.88%
50 Kid Country, USA	2,307	2.53%	2,298	2.50%
51 Shotguns & Pickups	2,198	2.41%	2,286	2.48%
52 Suburban Pioneers	1,676	1.84%	1,658	1.80%
54 Multi-Culti Mosaic	0	0.00%	0	0.00%
F4 - Sustaining Families	5,181	5.68%	5,047	5.48%
63 Family Thrifts	2,684	2.94%	2,524	2.74%
64 Bedrock America	2,497	2.74%	2,523	2.74%
65 Big City Blues	2, 181	0.00%	0	0.00%
66 Low-Rise Living	0	0.00%	0	0.00%
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	2008	%	2013	%
	Households		Households	
FAMILY LIFE	705,609	32.11%	731,903	32.32%
F1 - Accumulated Wealth	97,819	4.45%	108,424	4.79%
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02 Blue Blood Estates	19,976	0.91%	20,462	0.90%
05 Country Squires	48,768	2.22%	56,579	2.50%
06 Winner's Circle	29,075	1.32%	31,383	1.39%
F2 - Young Accumulators	151,272	6.88%	158,264	6.99%
13 Upward Bound	7,584	0.35%	7,672	0.34%
17 Beltway Boomers	26,918	1.23%	27,139	1.20%
18 Kids & Cul-de-Sacs	48,276	2.20%	50,665	2.24%
20 Fast-Track Families	43,405	1.98%	48,011	2.12%
29 American Dreams	25,089	1.14%	24,777	1.09%
F3 - Mainstream Families	328,205	14.94%	338,360	14.94%
32 New Homesteaders	45,261	2.06%	49,458	2.18%
33 Big Sky Families	62,533	2.85%	66,358	2.93%
34 White Picket Fences	15,760	0.72%	15,705	0.69%
36 Blue-Chip Blues	40,121	1.83%	40,934	1.81%
50 Kid Country, USA	31,246	1.42%	32,848	1.45%
51 Shotguns & Pickups	53,995	2.46%	56,132	2.48%
52 Suburban Pioneers	33,377	1.52%	32,830	1.45%
54 Multi-Culti Mosaic	45,912	2.09%	44,095	1.95%
F4 - Sustaining Families	128,313	5.84%	126,855	5.60%
63 Family Thrifts	29,965	1.36%	29,660	1.31%
64 Bedrock America	43,562	1.98%	44,501	1.97%
65 Big City Blues	26,130	1.19%	25,187	1.11%
66 Low-Rise Living	28,656	1.30%	27,507	1.21%
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	Households	/0	Households	/0
MATURE YEARS	36,431	39.92%	36,704	39.87%
M1 - Affluent Empty Nests	3,217	3.53%	3,294	3.58%
Wit Amuent Empty Nests	0,217	0.0070	0,201	0.0070
01 Upper Crust	256	0.28%	260	0.28%
07 Money & Brains	0	0.00%	0	0.00%
09 Big Fish, Small Pond	2,712	2.97%	2,782	3.02%
10 Second City Elite	[,] 249	0.27%	252	0.27%
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M2 - Conservative Classics	9,242	10.13%	9,464	10.28%
14 New Empty Nests	655	0.72%	671	0.73%
15 Pools & Patios	829	0.91%	854	0.93%
21 Gray Power	166	0.18%	173	0.19%
26 The Cosmopolitans	0	0.00%	0	0.00%
27 Middleburg Managers	559	0.61%	553	0.60%
28 Traditional Times	7,033	7.71%	7,213	7.84%
M3 - Cautious Couples	14,618	16.02%	14,697	15.97%
38 Simple Pleasures	2,958	3.24%	3,010	3.27%
39 Domestic Duos	2,811	3.08%	2,855	3.10%
40 Close-In Couples	2,011	0.00%	2,000	0.00%
41 Sunset City Blues	1,419	1.55%	1,355	1.47%
43 Heartlanders	2,932	3.21%	2,985	3.24%
46 Old Glories	1,985	2.18%	1,975	2.15%
49 American Classics	2,513	2.75%	2,517	2.73%
10 / Wildingari Gladdidd	2,010	2.7070	2,011	2.1070
M4 - Sustaining Seniors	9,354	10.25%	9,249	10.05%
55 Golden Ponds	1,664	1.82%	1,700	1.85%
57 Old Milltowns	3,847	4.22%	3,872	4.21%
58 Back Country Folks	643	0.70%	672	0.73%
59 Urban Elders	0	0.00%	0	0.00%
60 Park Bench Seniors	1,418	1.55%	1,331	1.45%
61 City Roots	, O	0.00%	0	0.00%
62 Hometown Retired	1,782	1.95%	1,674	1.82%
Unclassified	0	0.00%	0	0.00%



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	2008	%	2013	%
	Households		Households	
MATURE YEARS	759,980	34.59%	770,672	34.03%
M1 - Affluent Empty Nests	88,498	4.03%	93,199	4.12%
01 Upper Crust	27,807	1.27%	28,350	1.25%
07 Money & Brains	9,660	0.44%	9,472	0.42%
09 Big Fish, Small Pond	42,248	1.92%	46,410	2.05%
10 Second City Elite	8,783	0.40%	8,967	0.40%
M2 - Conservative Classics	200,028	9.10%	204,903	9.05%
14 New Empty Nests	30,289	1.38%	30,614	1.35%
15 Pools & Patios	36,162	1.65%	36,594	1.62%
21 Gray Power	33,976	1.55%	34,129	1.51%
26 The Cosmopolitans	9,309	0.42%	9,139	0.40%
27 Middleburg Managers	26,649	1.21%	26,760	1.18%
28 Traditional Times	63,643	2.90%	67,667	2.99%
M3 - Cautious Couples	275,429	12.53%	276,549	12.21%
38 Simple Pleasures	41,451	1.89%	43,098	1.90%
39 Domestic Duos	39,935	1.82%	39,922	1.76%
40 Close-In Couples	25,320	1.15%	24,550	1.08%
41 Sunset City Blues	36,112	1.64%	35,836	1.58%
43 Heartlanders	49,897	2.27%	51,740	2.28%
46 Old Glories	45,322	2.06%	44,397	1.96%
49 American Classics	37,392	1.70%	37,006	1.63%
M4 - Sustaining Seniors	196,025	8.92%	196,021	8.66%
55 Golden Ponds	22,705	1.03%	23,236	1.03%
57 Old Milltowns	45,120	2.05%	45,959	2.03%
58 Back Country Folks	34,630	1.58%	35,538	1.57%
59 Urban Elders	24,662	1.12%	24,102	1.06%
60 Park Bench Seniors	17,555	0.80%	17,478	0.77%
61 City Roots	30,240	1.38%	28,923	1.28%
62 Hometown Retired	21,113	0.96%	20,785	0.92%
Unclassified	0	0.00%	0	0.00%