

Although my profession is now risk management, prior to this I spent a decade working as a civil engineering tech at LJB Engineering in the Miami Valley. There I became a subject matter expert in data collection, bridge inspection and plan production. I've worked on numerous projects for ODOT, counties, as well as cities and townships. From crawling through culverts under I-75 to walking through the superstructure of the Jeremiah Morrow Bridge to design traffic plans for Safe Routes to Schools, it's safe to say there aren't many things I won't do to help improve the quality of life for the citizens of Ohio. Engineering will always be a passion of mine, which is why I focus on helping firms with their risk management needs. The less time and money firms can spend having to deal with their insurance needs, the more time and money they can spend on hiring new employees and reinvesting that capital back into the business. I joined ACEC last year and also joined the Member Services Committee the same time. My current profession puts me in front of decision makers at firms across the country and I keep abreast to the changes in the industry to better serve my clients as well as staying in contact with all my old colleagues I've met over the years. Thanks for considering me!



MARC SMITH

Risk Advisor

CAI Insurance

www.cai-insurance.com