Utilizing public-private partnerships and funding to create local and regional innovation – Albuquerque's BICI bike share



\* RENT BIKES \* ROAM THE CITY \* FIRST 90 MINUTES FREE! \* \* SIGN UP AND LEARN MORE AT ZAGSTER.COM/ABO \*

Brought to you by the DountounABQ MainStreet Initiative and the Mid-Region Council of Governments with a grant from PNM and additional private sponsorships. Learn more at abqmainstreet.org

APA PLANNING WEBCAST SERIES

April 15, 2016

LOLA BIRD, EXECUTIVE DIRECTOR, DOWNTOWNABQ MAINSTREET INITIATIVE

VALERIE HERMANSON, TRANSPORTATION PLANNER, MID-REGION COUNCIL OF GOVERNMENTS

## SPEAKER INTRODUCTIONS

### VALERIE HERMANSON







# ALBUQUERQUE, NEW MEXICO

- Albuquerque population = 555,000
  - Less than 100,000 in 1950
  - Metropolitan area = 900,000 (Projected >1.3 million by 2040)
- City area = 190 mi.<sup>2</sup> / MSA = 8,400 mi.<sup>2</sup>
- Surrounded by mountains to the east; tribal lands to north, south, and west
- O Northern edge of Chihuahua Desert
- 9" of rain per year
- $\circ$  Elevation = 5312'
- O Home to the International Balloon Fiesta
- O Multi-cultural













ROUTE 66 · ALBUQUERQUE

. DOWNTOWN.



- <image>
- Multi-county government agency helping region plan responsibly for the future.
- Provide planning services in transportation, agriculture, workforce development, employment growth, land use, water and economic development.
- Home to Metropolitan Planning Organization & Rural Planning Organization
- Home to Rio Metro Regional Transit District



## **BIKE SHARE 101**

Bike share is a transit system that consists of a network of stations where bikes are publicly available for short-term rental through several different fare options. Bike share trips are typically short distances and a brief amount of time.

### Attractive to EVERYONE!

Bike share is a transportation innovation, which extends personal mobility through a network of publicly available bicycles that can be checked out at stations. Bike share complements existing public transit by providing first and last mile of connectivity by filling in gaps where no other mode exists.

## SETTING THE STAGE

## **UNCERTAINTY & LACK OF FUNDING**

### Another government shutdown? Here's the cost

John W. Schoen | @iohnwschoen 6 Hours Ago

**SCNBC** 



Getty Images

Storm clouds fill the sky over the U.S. Capitol Building in Washington, DC.

Here we go again.

### **INFRASTRUCTURE IS AMERICA'S** BACKBONE

It's your local water main and the Hoover Dam, the power lines connected to your house and the electrical grid spanning the U.S., and the street in front of your home and the national highway system.







FEDED BY 2020 \$3.6 TRILLION

Save More TRENDING: Pope Francis | Ben Carson | Sunday shows SORED: Empowering People's Financial Live POLICY REGULATION BLOGS BUSINESS CAMPAIGN OPINION NEWS CONTRIBUT BALLOT BOX FINANCE HEALTHCARE FLOOR Campaigns seek to poach Lawmakers urge Senate GOP starts fast Senate GOP s Walker donors.... track on bill to 'ambitious new goals' for.. track on bill to ... < 06:56pm 06:48pm 08:17pm 08:17pm HOME | POLICY | TRANSPORTATION Poll: Most Americans back 10-cent gas tax hike



By Keith Laing - 09/01/15 10:19 AM EDT

🗗 1.2K 8 💟 231 in 55 🖂

COMMENTS 87

Nig Xm

Seventy-one percent of U.S. residents would support a 10-cent increase in the 18.4 cents-pergallon gas tax that is used to pay for federal transportation projects, according to a new poll released this week

EVERY FAMILY, EVERY COMMUNITY, AND EVERY BUSINESS NEEDS INFRASTRUCTURE TO THRIVE.

# GROWING



Photo Source: City Fix

### WITH Dreaking news from the UN News Service

News Radio Television Photo Webcast Meetings Coverage Media Accreditation Secretary-G

Africa Americas Asia Pacific Europe Middle East

More than half of world's population now living in urban areas, UN survey finds



City view of Dhaka, Bangladesh, UN Photo/Kibae Park

10 July 2014 – An additional 2.5 billion people are predicted to live in urban areas by 2050, the United Nations today reported, highlighting the need for a successful urban planning agenda and greater attention to be given to smaller cities where nearly half of all people currently reside.

50, **Y** Tweet

 "Today, 54 per cent of the world's population lives in urban areas, a proportion that is expected to increase to 66 per cent by 2050," the Population Division of the UN Department of Economic and Social Affairs said in its 2014 revision of the World Urbanization Prospects report.
 10



A Banda and

## WHAT'S THE LARGEST PUBLIC SPACE IN YOUR COMMUNITY?

# STREETS!



RUE BARRÉE De 11h - 7h

LIVRAISON ° De 7h - 11h E-Bus Stop Colorado at 6th

Night Owl Stop 6th at Congress

Republic Square ACL Shuttle/MetroRapid

State Capitol Warehouse District

)





# THE MILLENNIALS ARE

6 COMMENTS

## COMING!

### Moving People Instead of Just Cars

OCTOBER 24, 2014

Research - Tech - News - Community Design - Economy - Environment - Health -

#### COMMENTARY COMMUNITY DESIGN RESEARCH

As Driving Habits Change, Places That Cater to Millennials Thrive \*\*\*

transportation and under-

reported research news

Paul Goddin Paul is Mobility Lab's urban-affairs and transportation-research reporter. He tells stories about Arlington's innovations in public

An employment opportunity brought Matt Smith (above), a 30-year old businessdevelopment manager, to the Washington D.C. area from Shrewsbury, Pennsylvania in 2009. Millennials in Motion was released this month

and finds that Millennials are driving less than any prior generation. It also suggests that this generation (people born between 1983 and 2000) is acquiring driving habits that may be more permanent than previously believed.

Millennials are:

- less likely to own a car, and when they do, they drive it less
- more likely to choose active transportation – transit, walking, or biking
- less likely to possess a driver's license, and
- more likely to live in walkable, urban places with good transportation options.

TDM Takeaway If cities want to attract Millennials, they need to provide public transit, and create more mixed-use, walkable, livable places. \* 2

THE PEW CHARITABLE TRUSTS

SEARCH

### In Bid for Millennials, Cities and States Promote Cycling

June 25, 2014 | By Tim Henderson

## MOBILITY PREFERENCES

Millennials to Baby Boomers: Customers all want the same thing

### Millennials Desire and Depend On Walking, Biking and Riding the Bus

n p r KUNM - news arts & life music programs

shop

B

Ε

zipcar

HUMANS

Like Millennials, More Older Americans Steering Away From Driving

Updated February 11, 2016 · 2:45 PM ET Published February 11, 2016 · 4:53 AM ET

#### DAVID SCHAPER

### What Millennials Want—And Why Cities Are Right to Pay Them So Much Attention

You might be sick of hearing about this generation, but two recent surveys show they can't, and shouldn't, be dismissed.

RIDESCOUT

ANTHONY FLINT | May 5, 2014 | 🗭 105 Comments

## COMMUNITIES LOVE BIKE SHARING...













# ...BUT BIKE SHARE CAN BE EXPENSIVE



### Heavyweight Infrastructure Doesn't Work Long Term

Traditional bike share programs are limited by expensive docking station technology that requires a huge physical footprint.

\$40-50K \$5-7K **Cost Per Station** 

**Cost Per Bike** 

Riders can only park their bikes at docking stations, preventing stops at their actual destinations.

## SO HOW DID DOWNTOWN ALBUQUERQUE GET A BIKE SHARE ON THE GROUND IN ABOUT 7 MONTHS?

# **BACKGROUND/TIMELINE**



## COMMUNITY DRIVEN!

- October 2014 Lola Bird/DowntownABQ MainStreet Initiative applied for/received \$15K grant from PNM for a small downtown pilot bikeshare
- October 2014 Several downtown businesses offered to contribute funds for pilot bike share and what start out to be a 5-10 bike share would be more like 25-30 bikes
- November 2014 Valerie & Bernalillo County wrote TAP grant for citywide bikeshare (awarded)
- November 2014 Several MRCOG local government members interested in bike share. Lola invited MRCOG to participate and assist with larger bike share pilot
- January 2015 Zagster selected as vendor
- May 15, 2015 Launch of pilot BICI Bike Share on National Bike to Work Day

# FUNDED THROUGH PUBLIC/PRIVATE \$\$

- PNM \$15K seed money started project
- Leverage grant money with local private businesses and City of Albuquerque
- Selected vendor provides affordable/flexible model
- Public private partnerships lend itself really well for bike sharing - benefits both!
  - Advertising/marketing
  - Healthy fun employee/customer access
  - 1st & last mile connectivity
- Bike share stations can be placed on both public and private properties



**INCREDIBLE** COMMUNITY

SUPPORT!

# BENEFITS FOR PUBLIC PARTNERS

### Public transportation extension - 1st and last mile

- Engage local businesses/institutions
- Leverage businesses partnerships
- Utilize private funding to plan, implement and expand public bike share
- Bike share is good for employees/customers provide quick lunch break or a healthy commuting option, viewed as an environmentally friendly green service and make a business more accessible to its customers
- Local governments utilize data to identify locations for bike/ped infrastructure investments
- Retain and attract millennials to our region
- Allows private entity to test innovative transportation



# BENEFITS FOR PRIVATE PARTNERS

- Private entities can help the bike share implementing agency by sponsoring the service or purchasing a station for outside their worksite
- Bike share is good for employees/customers

   provide quick lunch break or a healthy commuting option, viewed as an environmentally friendly green service and make a business more accessible to its customers
- <u>People walking/biking more likely stop AND spend</u> <u>money in a local business</u>
- Advertising/billboards that constantly move
- Creates better community engagement
- Marketing impressions for ABQ (May-June 13, 2015)
  - Video market viewership: 191,368
  - Local publicity value: \$5,062.30 per 30s
  - Online Circulation: 240, 893 views per day
  - Online sponsor rate: \$267.40 USD



# PILOT BIKE SHARE VENDOR SELECTED

# Zagster



Hardware



Setup and Maintenance



Marketing Support



Account Management

## Less than \$125,000 75 bikes/15 stations/marketing

## PILOT STATION LOCATIONS











## **BIKE SHARE STATION EXAMPLES**

### • 75 bikes

 15 stations (5 bikes and 10 bike parking spaces at each station)

## MEMBERSHIP

• Affordable/nominal fees to generate more interest and usability of bikes. Normalize biking in ABQ!

### \$25 for the one-year pilot membership

- Unlimited 90 minutes free EVERY DAY then \$3/hour.
   Up to \$30
- •\$15 for a month membership
- O\$3/hour

## HOW IT WORKS

Õ



## **ABOUT THE BIKE**

### Meet the Bike





Adjustable seat height fits adult riders
Activate the front and rear lights at night
Keep the U-lock in the basket while you ride
7 gears of shifting lets you ride anywhere
Fenders and a chain guard keep you clean







## DATA TO DATE

- 4734 TRIPS
- 887 USERS
- 1 hours 34 MINUTES AVERAGE
   TRIP DURATION



- Identify common bike routes
- Generate data for future bike/ped
   infrastructure improvements
- Identify future bike share station locations





- 95% smart
  - phone
- 5% text

## MEASURES OF SUCCESS

- O Use of the system
- Positive community feedback
- Bikes not being stolen
- Sponsors interested in continuing
- Interest from other cities about our program





Sarah E. Billings @SarahinLanc - Apr 6 #communityschool directors #bike adventure in #Albuquerquel Starting off this #CSrising conference right #lance.bikes



Kerry Lynn Downs @birdle\_girlie\_ Apr 6 @SarahinLanc did you rent bikes in Albuquerque?



Create Ad

mutual friends

Sponsored %

### ★ ★ ★ ★ ★ 6/5/2015

Signed up for BICI at the Earth Day celebration on Civic Plaza, despite having 5 bikes back at home (4 bikes at home plus the one I was riding, actually). \$25 for annual membership seemed too good to be true, plus I loved the idea of having Bike Share here in the Duke City. It turns out that I actually use it quite a bit. Since I live Downtown, I walk a lot. Several times I've been out walking, and to save time, I've grabbed a bike to speed up my journey. Sometimes we even purposefully leave our bikes at home and get a BICI.

The bikes are very comfortable, the seats fully adjustable, the basket is handy for carrying things, and the step through frame makes it easy to mount since you don't have to throw your leg over the seat.

You can use either the APP if you have a smartphone, or text (smart or non-smartphone). Both are easy after you've done it once. Customer service is helpful too.

This is a great amenity for ABQ! Give it a try!



<b>Useful</b> 4	😑 Funny	∰ Cool 2

A sharing of bicycles

By Nancy Tipton / ABQJournal.com Published: Thursday, June 4th, 2015 at 12:02am Updated: Thursday, June 4th, 2015 at 5:55am



## WHERE DO YOU WANT BICI?



## NEXT STEPS





- Rio Metro Regional Transit District (RMRTD) approved bike share program to move under their direction in February 2016
- RMRTD primary regional transit provider for Bernalillo, Sandoval, and Valencia counties, offering transit service between municipalities and across county lines.
- Rio Metro's services also provide links to other statewide destinations and transportation markets including Santa Fe, Taos, and Socorro. The agency's top priority is providing service that enables customers to access **regional destinations**, a critical transportation need since tens of thousands of trips occur each day between different towns, cities, Tribal areas, and counties in the service area.





### RIO METRO REGIONAL TRANSIT DISTRICT





- O RFP
- Move beyond downtown to a regional bike share in Albuquerque & Santa Fe utilizing public/private model
- Site stations at or near transit to further **first and last mile connectivity** Albuquerque Rapid Transit (ART), buses & Rail Runner



### RIO METRO REGIONAL TRANSIT DISTRICT







# **COMMUNITY FEEDBACK**

- Survey
- Presentations at community meetings/events
- Presentations at local conferences
- Social media





Philip Winn @philipwinn There's bikeshare on #Route66. I rode it. It's sweet. Keep it up #ABQ. bit.ly/1LscaLs

di.

....

## SITING CRITERIA

- Currently developing siting criteria  $\mathbf{O}$ 
  - Network connectivity
  - Public/Private Property  $\mathbf{O}$
  - Near existing or proposed bike infrastructure
  - Near other transit modes
  - 1000ft or 5 minute walk between stations  $\mathbf{O}$



**Station Siting Guide** 

WHERE DO YOU WANT TO SEE BICI?

**BIKE SHARE 101** 

a transit system that

rt-term rental through several d

#### A DOWNTOWN **ALBUQUERQUE PILOT BIKE SHARE**

#### CRUISE IT

Wanna grab a beer in Nob Hill? Go to the gro cery store? Zagster provides greater flexibility for users because the lock is integrated into the bike. So, you can lock your bike to any ordinary bike rack while you cruise town. All you have to do is return the bike to a bike share station when you're done

#### CONSIDERATIONS FOR FUTURE STATIONS

ADEQUATE SIDEWALK SPACE? Stations can be installed on streets or sidewalks. If placed on a sidewalk, it needs to leave enough space for pedestrians, or at least 5' – and more in busy

Stations need to not block access to utilities, such as manholes.



## ADRESSING EQUITY ISSUES

STREETSBLOG NYC LA SF CAL CHI DEN TEX OHIO STL SE USA Network JOBSBOA

## STREETSBLOG NETWORK

About Contact Advertise Add Us To Your Site

Thursday, April 14, 2016

Comment here

Annual Bike-Share Passes Now Cost Just \$5 for Low-Income D.C. Residents by Angie Schmitt

## Hoboken's bike share free for 100 low-income residents



### Yet More Evidence Bike-Share Isn't Reaching the Poor

New research implicates Seattle, Denver, Chicago, Boston, and New York in the troubling trend.

ERIC JAFFE | 💆 @e\_jaffe | Jan 19, 2016 | 🗭 43 Comments

## HOW DO WE PAY FOR IT?

• Continue public/private model

OTransportation Alternative Program (TAP) grant

• Private business sponsorships

OMultiple corporate sponsorships



## **QUESTIONS & THANK YOU!**

LOLA BIRD EXCUTIVE DIRECTOR DOWNTOWNABQ MAINSTREET INITIATIVE 505.247.2272 LOLA@ABQMAINSTREET.ORG

VALERIE HERMANSON TRANSPORTATION PLANNER MID-REGION COUNCIL OF GOVERNMENTS 505.724.3611

<u>VHERMANSON@MRCOG-NM.GOV</u>