



ANNUAL CONFERENCE & EXPO

March 26-28, 2019

Renaissance Toledo Downtown Hotel
444 North Summit Street
Toledo, OH 43604



REGISTER TODAY!!

WWW.GREATLAKESTRENCHLESS.COM

Schedule of Events

Tuesday, March 26th

12:30 PM - 4:30 PM

3:30 PM - 4:30 PM

4:30 PM - 7:00 PM

7:00 PM

Registration and Vendor Set-Up

The Business Cycle and Business Strategies with Dr. Alan Atalah, Bowling Green State University

Reception and Vendor Tabletops

Dinner on Own

Wednesday, March 27th

8:00 AM

9:00 AM – 11:00 AM

11:00 AM – 12:00 PM

12:00 PM – 1:30 PM

1:30 PM – 3:00 PM

3:00 PM – 4:00 PM

Registration, Breakfast and Vendor Tabletops

Solutions for Today's Business Challenges with Jim Thornton of Results Unlimited
Ohio Underground Damage Prevention Coalition (OUDPC) Subcommittee Update with George Gillespie of Ohio811. The various topics currently being addressed by these Committees include: accountability for third party locators; size and scope of ticket; exemptions; large projects; life of a ticket; forty-eight hour waiting period; and training requirements. Each attendee will receive a free Ohio811 Excavator Manual.

Lunch, Annual Meeting and Vendor Tabletops

Recruitment and Retention with Denise Gilliam, Outreach Coordinator for Elford, Inc. Learn how to build the right team of employees and retain your top talent.

Ethics is a Good Business with Dr. Alan Atalah, Bowling Green State University

Dinner on Own and Enjoy the City!

Thursday, March 28th

8:00 AM

9:00 AM – 10:00 AM

10:00 AM – 11:00 AM

11:00 AM – 12:00 PM

12:00 PM – 1:30 PM

1:30 PM – 2:30 PM

2:30 PM – 3:30 PM

Registration, Breakfast and Vendor Tabletops

Same Path Technology for Renovating or Replacing Underground Utilities – Part 1 with Nate Hrabosky of Hammerhead Trenchless Equipment

Same Path Technology for Renovating or Replacing Underground Utilities – Part 2 with Mike Moore of Hammerhead Trenchless Equipment

Pipe Bursting Case Study with Matt Timberlake of The Ted Berry Co. (TBC)

Lunch and Vendor Tabletops

HDD and Pipe Bursting Safety Issues with Mark A. Prenzlin, Bowling Green State University

Specialty Insurance for the Trenchless/Utility Contracting Industry with Lighthouse Group Insurance (TBC)

Program Changes and Cancellations:

GLTA reserves the right to substitute speakers or to cancel and reschedule events due to any unforeseen circumstances. If, outside of a natural disaster or act of God, GLTA must cancel a conference, registrants will receive a full credit or refund of their paid registration fee. No refunds will be made for lodging, airfare, or any related expenses.



Meet (some of) your speakers

Dr. Alan Atalah, Bowling Green State University



Prof. Atalah teaches construction management in Bowling Green State University (BGSU). He has been involved in the construction of water and wastewater projects since 1984 and in trenchless technology construction since 1986. He has made hundreds of trenchless technology and construction management presentations in this time.

Jim Thornton of Results Unlimited



Jim founded Results Unlimited, Inc. after 13 years of sales success with NCR Corporation, Johnson and Johnson, and Norrell Corporation. He is a speaker, trainer, business consultant and entrepreneur and has demonstrated success in: Business development, National accounts, Operations and Program facilitation.

George Gillespie of Ohio811



George Gillespie is the Public Awareness/Services Coordinator for Ohio811. A vital resource for Ohio residents and businesses, OHIO811 acts as a communication link between utility companies and individuals planning any digging activity.

Denise Gilliam of Elford, Inc.



Denise is the Outreach Coordinator for Elford, Inc. which is a company committed to the development of construction professionals throughout the region. Elford is committed to demonstrating a fair-minded approach with all their construction partners as they work together to meet and exceed the expectations of their clients.

Nate Hrabosky of Hammerhead Trenchless Equipment



Nate Hrabosky, is a Hammerhead bursting and ramming technician and simply put, an industry expert. Nate is a direct contact point for many industry professionals providing expert advice, solutions and support to many customers, industry colleagues as well as municipal and civil engineers.

Mike Moore of Hammerhead Trenchless Equipment



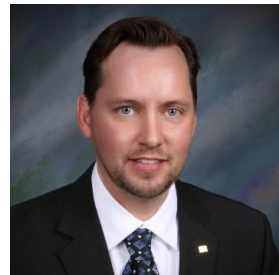
Mike Moore is the Business Development Specialist at Hammerhead. Moore's responsibilities as business development manager includes sales, technical support and training. With 10+ years of experience in the CIPP industry, Moore has extensive knowledge and has overseen thousands of installation procedures for CIPP point repair processes.

Matt Timberlake of The Ted Berry Co.



Matt is the President of Livermore, Maine-based Ted Berry Co., the family owned company started by his grandfather Ted Berry in 1972. Ted Berry Co. performs municipal and industrial pipe cleaning, inspection, trenchless rehabilitation and utility asset management.

Mark A. Prenzlin, Bowling Green State University



Mark is Director of Risk Management at The Mosser Group and an Adjunct Professor at Bowling Green State University in the Construction Management Department. Mark has over 18 years of professional construction health and safety experience.

Why attend

EDUCATION

This education-packed conference will not only get you thinking about the future, but will offer practical ways to PLAN, IMPLEMENT, and LEVERAGE current and emerging trends to help your company improve and grow! We are also inviting local technical schools and colleges to send their students to learn about the industry and what potential careers they could have with you in the near future.

GIVING BACK

It has become a GLTA tradition to hold a Silent Auction to raise funds for the GLTA Scholarship Fund. Your participation in this event can be done in two ways. First, you can donate an item(s) to be in the Auction. Second, you can bid on one or all of the wonderful items that are donated. All of the monies raised will go right back out to the children of the Membership in the form of college or technical school scholarships!

WHO WILL BENEFIT?

- Contractors
- Suppliers
- Engineers
- Architects
- Safety Consultants
- Superintendents and Foremen
- Project Managers
- Facility Managers
- Specifiers
- Code Officials
- Insurance Agents
- Manufacturers

BRING THE FAMILY

Local Attractions for the family include:

Imagination Station Science Center

Located at 440 N Summit Street and connected to the hotel via underground tunnel
0.1 miles W from Hotel
<https://www.imaginationstationtoledo.org/>

Toledo Museum of Art (Free Admission)

2445 Monroe Street
1.7 miles E from Hotel
<https://www.toledomuseum.org/>



Toledo Zoo & Aquarium

2 Hippo Way
3.8 miles SW from Hotel
<https://www.toledozoo.org/aquarium>



Great Lakes
TRENCHLESS
Association

Logistics and lodging

Show Location and Hotel

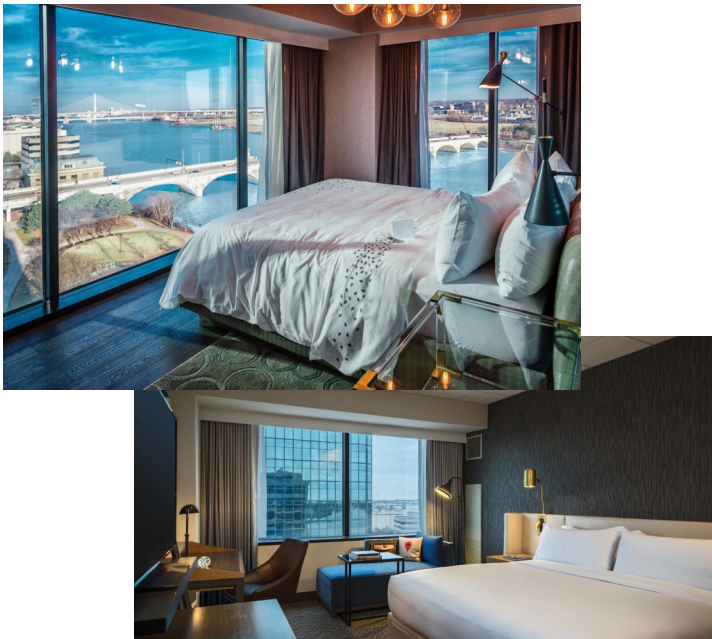
LOCATION:

Renaissance Toledo Downtown Hotel
444 North Summit Street
Toledo, OH 43604



HOTEL ROOM BLOCK:

Call: (800) 834-7282 or (419) 244-2444
"Great Lakes Trenchless Association"
Standard Room: \$134.00 + Taxes per night
Suite: \$242.00 + Taxes per night
Cut-Off Date: February 26, 2019



TRAVEL and PARKING:

Toledo Express Airport (TOL)

Airport Phone: +1 419-865-2351

Hotel direction: 21 miles NE

This hotel does not provide shuttle service.

DRIVING DIRECTIONS:

Depart Toledo Express Airport and head northeast on W Airport Service Rd onto Whitehouse Spencer Rd. Turn left onto OH-2 W then turn right onto the Ohio Turnpike ramp. Keep right at the fork, follow signs for Interstate 80 E/Interstate 90 E/Toledo and merge onto I-80 E/I-90 E/Ohio Turnpike. Take exit 64 for Interstate 75 N and merge onto I-75 N. Take exit 201B for State Highway 25 N toward Downtown. Merge onto Anthony Wayne Trail. Continue onto S Erie St and turn right onto Washington St. Turn left onto N Summit St and proceed to the hotel at 444 N Summit Street.

Detroit Metropolitan Wayne County Airport (DTW)

Airport Phone: +1 734-247-7678

Hotel direction: 46.3 miles S

This hotel does not provide shuttle service.

DRIVING DIRECTIONS:

From the DTW Airport, head southwest on W G Rogell Dr and continue straight onto John D Dingell Dr. Keep left to stay on John D Dingell Dr. Take the Eureka Rd W ramp to Interstate 275. Merge onto Eureka Rd and turn right to merge onto I-275 S. Take the exit on the left onto I-75 S toward Toledo. Take exit 208 on the left for I-280 S toward Turnpike/Cleveland. Keep right to continue toward I-280 S. Continue onto I-280 S and take exit 11 to merge onto OH-25 S/Greenbelt Pkwy. Turn left onto Cherry St, then turn right onto N Summit St.

All Parking at the Hotel is Valet Parking and is \$24/day Self-Parking is available across the street for \$8/day at the 4 Seagate Public Parking Garage located at 444N N. St. Clair Street. There is an underground tunnel linking the garage to the hotel.

Dining

Dining On-Site

Brim House

On-Site restaurant featuring American cuisine, an open kitchen, bar and trendy lounge area.
Open for breakfast, lunch and dinner. Dress code: Casual



The Heights

Bask in mesmerizing panoramic views of the Toledo skyline from the hotel's modern rooftop bar.
Open for dinner. Dress code: Casual



More Dining Options Nearby

Registry Bistro

American, 0.4 MILES
Open for dinner. Dress code: Casual.
Phone: +1 419-725-0444

Georgio's Cafe International

Steakhouse, 0.2 MILES
Open for lunch and dinner. Dress code: Smart Casual.
Phone: +1 419-242-2424

Tony Packo's

Hungarian-American, 2.5 MILES
Open for lunch and dinner. Dress code: Casual.
Phone: +1 419-691-6054

Real Seafood Company Toledo

Seafood, 0.9 MILES
Open for lunch and dinner. Dress code: Casual
Phone: +1 419-697-4400

Maumee Bay Brew Pub

American, 0.9 MILES
Open for lunch and dinner. Dress code: Casual.
Phone: +1 419-243-1302

Great Lakes
TRENCHLESS
Association

Great Lakes **TRENCHLESS** Association ANNUAL CONFERENCE & EXPO

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*Please print clearly or Register Online at www.greatlakestrenchless.com
Use a separate form for each registrant*

Company Name _____

Full Name _____ First Name for Badge _____

Title _____ Email _____

Company Address _____

City _____ State _____ Zip _____ Country _____

Work Phone _____ Cell Phone _____

Spouse/Guest Name _____ Child's Name _____ Child's Name _____

Contractor Conference & Expo Registration

Includes access to educational sessions, Exhibit Hall, breakfast, lunch and social events on days registered for:

GLTA Member Contractor Registration

- Full Registration for Entire Event ☐ \$225
Registration for Tuesday, March 26th ☐ \$99
Registration for Wednesday, March 27th ☐ \$99
Registration for Thursday, March 28th ☐ \$99

Non-Member Contractor Registration

- Full Registration for Entire Event ☐ \$295
Registration for Tuesday, March 26th ☐ \$149
Registration for Wednesday, March 27th ☐ \$149
Registration for Thursday, March 28th ☐ \$149

Exhibition Registration

Includes GLTA Membership Meeting, all Educational Sessions, Tuesday Reception event, and access to Exhibit Hall and all meals served during the event:

Tabletop Display for GLTA Members

- ☐ \$365
- Includes 6 ft. Draped Table with chair and signage
- Includes 1 Full Registration

Tabletop Display for Non-members

- ☐ \$465
- Includes 6 ft. Draped Table with chair and signage
- Includes 1 Full Registration

Additional Tabletop Representative

☐ \$150

Electrical Hook-up at Tabletop

☐ Free

Please check if you need access to electrical outlets.

A

Sponsorship Opportunities

Includes Recognition on Social Media, in Event Program, with On-Site Signage, and Ribbon on Name Badge:

Full Page, Full Color Ad in Conference Program

☐ \$150

(High resolution pdf file for ad due by Friday 03/07/2019)

Conference Audio/Visual Sponsor

☐ \$150

Wednesday Breakfast Sponsor

☐ \$250

Thursday Breakfast Sponsor

☐ \$250

Wednesday Lunch Sponsor

☐ \$350

Thursday Lunch Sponsor

☐ \$350

Tuesday Reception Sponsor

☐ \$450

Conference Speaker Sponsor

☐ \$550

Subtotal B \$ _____

B

Total Payment Due

A + B \$ _____

☐ Check to GLTA ☐ Visa ☐ MC ☐ AmExp ☐ Discover

Card # _____ Exp. Date _____

Name on Card _____ Billing Zip Code _____

Cancellation Policy

All cancellations must be received in writing. A \$15 processing fee applies to all cancellations. No refunds will be given after March 19, 2019.



2077 Embury Park Road
Dayton, OH 45414

PH: 937-278-0308
FX: 937-278-0317

www.greatlakestrenchless.com



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