

Scott P. Passias, CFS, ChMFC
Senior Regional Director
Lincoln Financial Distributors

With more than 24 years at Lincoln Financial Group, Scott provides a seasoned perspective on investing. He joined Lincoln Financial Advisors as an Investment Advisory Representative and Financial Planner in 1993, and worked as a financial planner in the Boston area with New England Financial. In 1998, he joined Lincoln Financial Distributors as a Regional Vice President, covering Ohio and Kentucky.

As a former financial planner, Scott focuses on helping financial advisors build their business and develop strategies for long-term retirement planning. He particularly concentrates on two crucial areas: confronting the challenges of retirement income in a time of volatile markets and increased taxation, and creating strategies that keep clients' legacies intact while building relationships with the next generation.

Scott earned a Bachelor of Science degree from The Ohio State University and is a Certified Fund Specialist and a Chartered Mutual Fund Counselor. He resides in New Albany, Ohio with his wife Shelly and their two children. When not consulting with his advisors, Scott can either be found on the ski slopes or directing, coaching, and mentoring various youth sports programs in his community.