# FOR IMMEDIATE RELEASE

## New Version of Epicor Eclipse ERP Solution for Wholesale Distributors Now Available

Growing Number of Customers Choose Epicor Eclipse to Streamline Operations

**DUBLIN, Calif., November 12, 2013** -- Epicor Software Corporation, a global leader in [business software solutions](http://www.epicor.com/Solutions/Pages/Enterprise-Business-Software.aspx) for manufacturing, distribution, retail and services organizations, today announced the general availability of version 8.7.7 of its [wholesale distribution](http://www.epicor.com/Products/Pages/Eclipse-Software.aspx) enterprise resource planning (ERP) solution, Epicor Eclipse. The new version delivers enhancements designed to further streamline business processes for distributors, leading to increased productivity and enriched customer experience.

Epicor Eclipse now features EDI (Electronic Data Interchange) 810 improvements, Small Project Job enhancements, and Lien Tracking improvements, as well as the ability to track customer-owned inventory, create central Purchase Orders (POs) “on the fly,” and automatically assign lot numbers and print lot labels.

Among the EDI 810 improvements are the ability to auto-process 810 invoices for lot items, and also match POs in closed period, which allows the auto-match process to attempt a match between an 810 invoice record and a receipt transacted in a closed period. Other enhancements distributors will gain with the new release include: Small Project Jobs to handle and track one-off rebate quotes; Lien Tracking to track lien filing deadlines and run a report showing any jobs that may need liens filed against them; Central POs that enable users to choose which suggested POs to combine; and, Receiving of lot-controlled products, which allows users to automate the creation of lot numbers and automatically assign the products.

Using the Epicor ICE for Eclipse companion product (see [news release](http://www.epicor.com/MRCPR/Epicor-ICE-Extends-to-Epicor-Eclipse-NR-062713.pdf), *Epicor ICE Business Architecture Now Extended to Eclipse Wholesale Distribution ERP Solution*),distributors can now create Eclipse user-defined schema mappings in their SQL Database Maintenance. Business data captured in these or other user-defined Eclipse files is then available in SQL for leveraging in BAQs (business activity queries) and dashboards. In addition, new transactions and corresponding responses, as well as new classification IDs, have been added to the Eclipse Web integration utility.

Additionally, a new core process has been introduced to handle customer-owned inventory, known as Direct Through Stock (DTS) Inventory. The process begins with the original quote and goes through creating Direct Through Stock purchase orders. A new Direct Through Stock Queue populates the Epicor Eclipse database with all of the sales order, purchase order, and product information. Using the Direct Through Stock Queue, distributors can create shipments to send material to customers. Branch transfers can move DTS inventory to another location to make it easier for the customers to pick up. Adjustments in the queue fix inventory discrepancies, and customer credits can be created for any leftover material that customers end up not using for their job.

“With this latest version of Epicor Eclipse, we continue to extend our depth in key distribution verticals such as plumbing and electrical,” said Malcolm Fox, vice president, product marketing, for Epicor. “Recent customer signings for Epicor Eclipse have included Johnstone Supply of Buffalo, New York; Wells Supply Co. of Santa Ana, California; and Plumbers Wholesale Supply of Gadsden, Alabama. We expect the momentum to continue with the release of this latest version delivering enhancements to further enable distributors to drive costs out of the supply chain, increase sales and margins, and improve overall customer service.”

**About Epicor Software Corporation**

Epicor Software Corporation is a global leader delivering inspired business software solutions to the manufacturing, distribution, retail and services industries. With over 40 years of experience serving small, midmarket and larger enterprises, Epicor has more than 20,000 customers in over 150 countries. Epicor enterprise resource planning (ERP), retail management software, supply chain management (SCM), and human capital management (HCM) enable companies to drive increased efficiency and improve profitability. With a history of innovation, industry expertise and passion for excellence, Epicor provides the single point of accountability that local, regional and global businesses demand. The Company’s headquarters are located in Dublin, California, with offices and affiliates worldwide. For more information, visit [www.epicor.com](http://www.epicor.com/Pages/default.aspx).

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