Cross-Industry Compensation Survey

Gain an unprecedented level of information about your company's compensation and benefits, matched with your industry peers and 1,000+ distributors.

> Results will provide executive pay statistics for CEOs, COOs, CFOs, etc., as well as compensation levels of the 35 most common distributor staff positions.

SPONSORED BY:



SURVEY

Use the Online Form - or complete with an Excel or PDF version and upload into the site



RESULTS



Complete your survey before March 1 – www.compensationbenchmarking.com/FPDA

- Receive:
 - * Comparison report for your industry, as well as comparisons with thousands of other distributors
 - $\ast\,$ Your own personalized Company Compensation Report
 - * An Excel file of key aggregates
 - * Access to an interactive online Searchable Results application

Note: all data are confidentially maintained by Industry Insights, Inc., an independent research firm.

INDUSTRY insights



DATA SECURITY

- A third-party fiduciary manages the web-application and database
- Individual company data remains confidential and secure; only industry data is reported •
- Web and data services reside on a private network protected by a robust hardware firewall
- All web connections are encrypted with SSL security, similar to major e-commerce sites, banks, etc.

POSITIONS

General & Administrative

- Accountant
- AR/Credit Manager
- Accounting Clerk
- Controller
- Human Resources Manager
- Office Manager
- Office/Clerical Personnel
- Purchasing/Procurement Manager
- Purchasing Agent/Buyer
- Training Coordinator

Sales & Marketing

- Director of Sales
- National Accounts Manager
- Sales Manager
- Showroom Manager
- Sales Assistant
- Counter Salesperson
- Customer Service Representative
- Advertising/Marketing Manager

Operations/Warehouse

- Operations/Warehouse Manager
- Inventory Manager
- Warehouse Supervisor-1st Shift
- Warehouse Supervisor—2nd Shift
- Warehouse Supervisor-3rd Shift
- Warehouse Employee
- Driver/Delivery Personnel
- Freight Manager
- Transportation/Traffic Manager
- Service/Fleet Manager
- Quality Assurance Manager
- Safety Manager

Information Technology

- IT/MIS Manager
- IT Clerk
- Database Administrator (DBA)
- Network/Systems Administrator
- Data Analyst
- Data Scientist

*Other positions specific to Association

For more information, please contact: comp@industryinsights.com 614.389.2100

INDUSTRY insight