

YOUR LETTERHEAD



We can keep this \$14 part from costing your plant thousands.

As simple as they may seem, fluid sealing products have become increasingly more sophisticated over the years. New compounds and technologies have turned fluid sealing devices into highly-engineered products. Their mis-application can be disastrous for your plant.

How the Wrong Fluid Sealing Device can Cost You:

- Employee injuries and associated costs
- Government imposed fines for environmental violations
- Downtime and associated costs (overtime, contract labor, loss of revenue, shut down and startup costs).

Your Fluid Sealing Partnership for Safety and Success

The Problem: EPA and OSHA Regulations Are More Strict

As applications continue to become more severe, fugitive emissions less acceptable, and plant maintenance departments much smaller, the need for up-to-date sealing expertise increases. To avoid hefty government imposed fines, flawless sealing and rapid technical response to seal failure is critical. Unfortunately, most vendor reduction programs don't address these types of problems.

The Solution

History has shown that partnering with a fluid sealing specialist is the best option when considering how to handle fluid sealing needs in a strong vendor reduction program. Our staff is continually educated and trained in the latest developments of fluid sealing technology. Their expertise can save you thousands - especially during emergency situations. They'll work side-by-side with you conducting inspections, making recommendations, executing technical service ... whatever it is you need.

We also carry a full-range of sealing devices. This allows us to fit you with the most appropriate seal, rather than shoehorning a device into your application.

The Benefits of a Fluid Sealing Specialist

As a member of the Independent Sealing Distributors association (ISD), a national learning and support organization for sealing specialists, we bring serious value to the table. We have total access to the newest technologies, latest design changes, and up-to-the-minute manufacturing specifications. We can immediately bring you the perfect fluid sealing solutions your applications require. And we have the technical know-how to keep your fluid sealing devices performing well.

Here's what you get from an ISD fluid sealing specialist:

- Personal attention
- Emergency service
- Training programs and services according to OSHA 1910 regs
- On-site application engineering
- Emission control programs and services
- Equipment surveys
- Failure analysis
- Inventory consolidation programs

In the end, a fluid sealing specialist's expertise helps your plant save money and achieve a greater level of safety. Please feel free to call us with any fluid sealing questions or needs.

