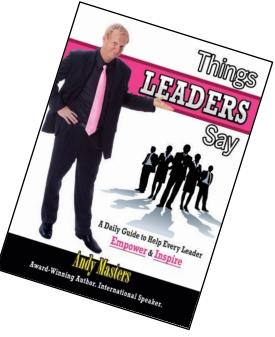
#### KMGMA Welcomes Award-Winning Author, Speaker, Trainer





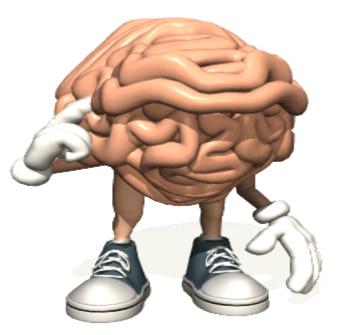
#### Andy Masters, MA, CSP

Andy@Andy-Masters.com Andy-Masters.com (Click on Healthcare)

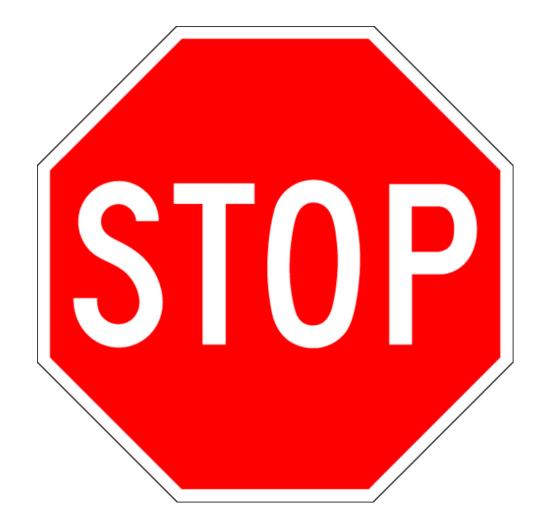


#### Two Heads Are Better Than One...



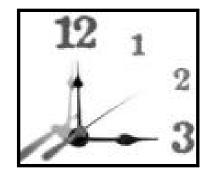


#### What **techniques** or **activities** do you already use to reduce **STRESS** — in Work and Life?

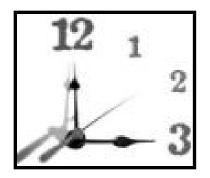


We Say "YES" To Everything And OVERLOAD OUR SCHEDULE With Unrealistic Expectations





#### SUPERHERO SYNDROME

















#### **Convenient** Shortcuts?

about the new store locating on Lower Third Street. nop Debra Jackson said she likes nily shopping at the Dollar Palace h he because it is convenient and S casual. a "I don't have to get all dressed lla up like I'm going to Wal-Mart ikes or something," she said, adding, Williams' store "to

#### UNDER PROMISE OVER PROVIDE



#### "Managing Expectations"

#### UNDER PROMISE OVER PROVIDE

"Just to be up front..."

"Just to give you a heads up..."

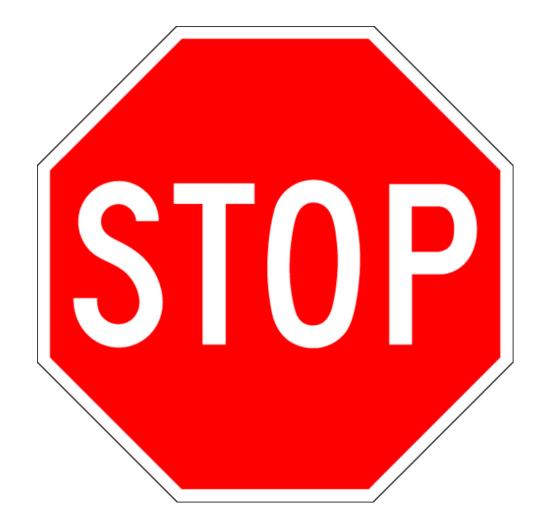
"The Power of NO..."

#### Things Take LONGER Than We Think



#### What **NOT** To Do...





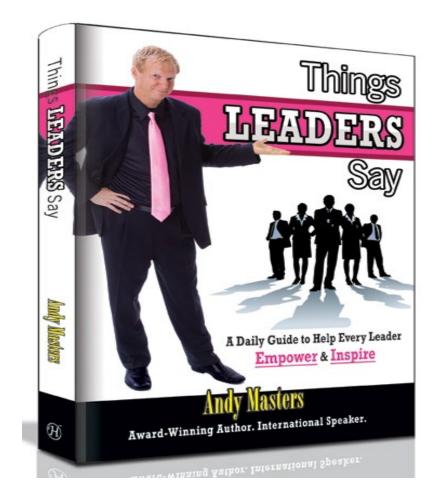
We Say "YES" To Everything And OVERLOAD OUR SCHEDULE With Unrealistic Expectations





**"NO"** Playing Golf. **"NO" Certain Friends & Acquaintances. "NO" More Kids! "NO"** Washing My Car & Mowing My Own Lawn. **"NO"** Doing Everything Myself & Not Delegating.





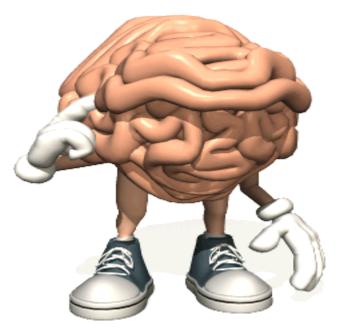
# We learn to say "NO".

## So we can say "YES" to what?



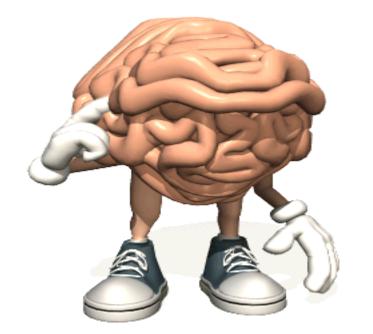
#### Two Heads Are Better Than One...

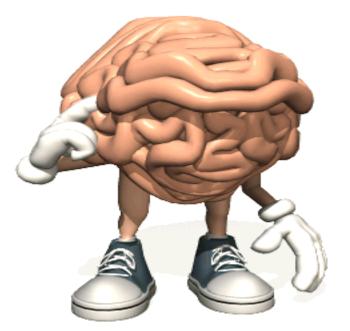




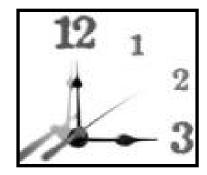
#### What Can You Say "NO" to?

#### Two Heads Are Better Than One...





#### What Can You Say "YES" to?



### MULTI-TASKING

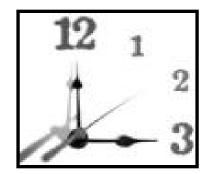
IS



### OVERRATED

### 1234557397772





#### **PRIORITIZE.**





#### FOCUS.



#### "I have a lot tuff going on!"





# "It will only five minutes."









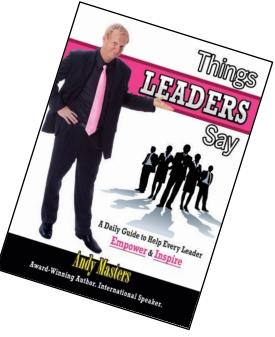






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