



**Ohio Long Term Services and Supports Financing Reform Meeting
Held January 5, 2017**

MEETING SUMMARY

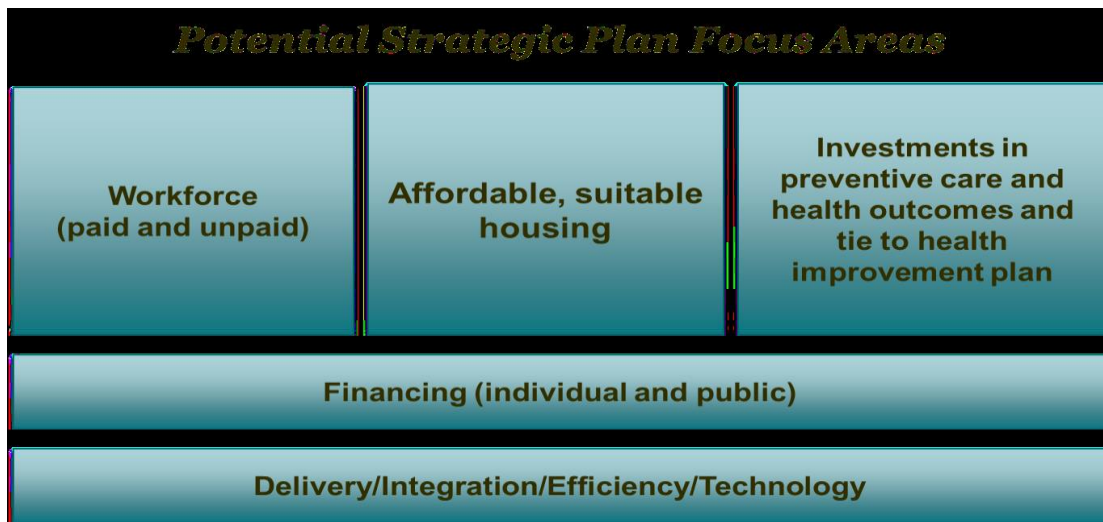
Meeting Objectives:

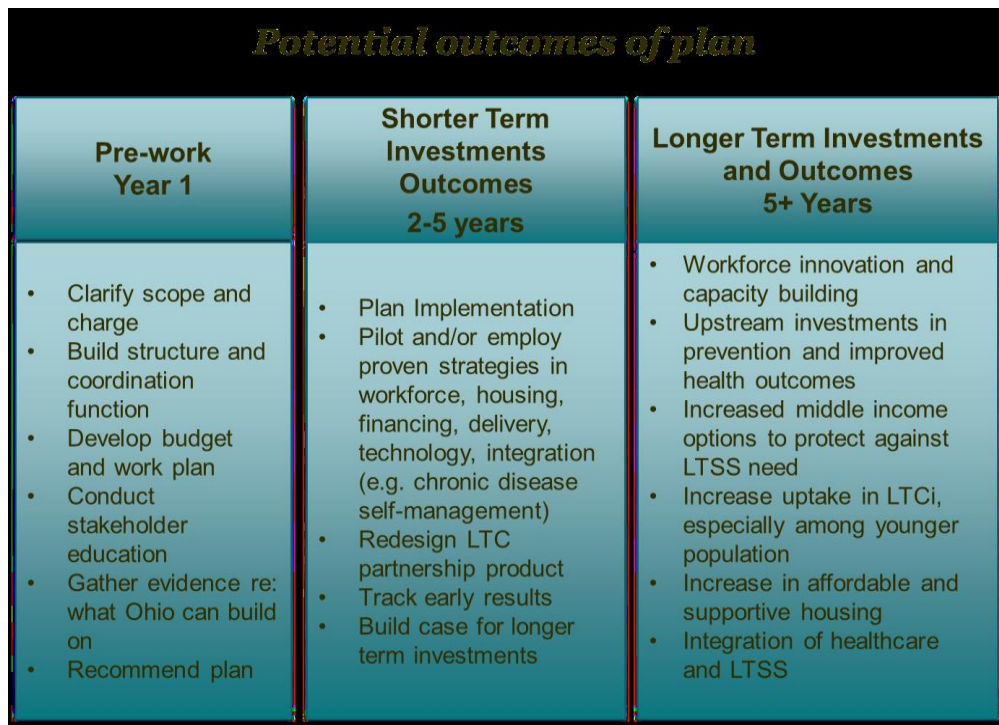
1. Review progress made over summer Pathways conversations
2. Gauge support for investigating LTCi providers' openness to new products
3. Revisit discussion of workforce challenges, informed by long-term care providers associations' workforce survey

Meeting Results:

1. Review progress made over summer Pathways conversations.

An overview of the summer's progress, which concluded in the identification of three potential focus areas for efforts moving forward, was provided.





2. Gauge support for investigating LTCi providers' openness to new products.

In past Pathways Conversations attendees expressed an earnest desire to capture some of the “low-hanging fruit” in terms of making modifications to existing long-term care insurance products that would increase their utility and affordability for middle-income Ohioans. “Partnership policies”, a unique type of long term care insurance created through the federal Deficit Reduction Act of 2008, allow Ohioans to protect their assets from Medicaid reclamation, should they eventually become eligible for Medicaid. Though these policies exist, they remain very costly for most Ohioans. While there are a number of issues that have affected the success of the partnership product, to address this cost issue attendees encouraged the Ohio Department of Insurance (ODI) to explore with the state’s existing LTCi carriers a change to a lower inflation rate minimum, e.g. one (1) percent (note: a legislative change would be required). Discussion also included a recommendation that ODI approach LTC insurers to discuss other long-term care insurance products.

3. Revisit discussion of workforce challenges, informed by long-term care providers associations' workforce survey.

The recently completed statewide workforce survey results were presented which showed the significant needs of aging services providers across the state for front-line caregivers. The report includes innovative approaches to finding solutions to the workforce challenges.

Next steps:

Activities	Responsible Person(s)	Target Date
<ul style="list-style-type: none"> • Distribute Meeting Summary (this document) and share electronic version of slides 	Conveners	End of January
<ul style="list-style-type: none"> • Develop two workgroups [(1) long-term care insurance and (2) workforce] to consider appropriate next steps in each area 	Conveners	Early February
<ul style="list-style-type: none"> • Plan for next meeting 	Conveners	March/April

Next Meeting: Thursday, March 30, 9 - Noon