

Your Family's Home

Beauty AND Value

Experts Agree:

Landscaping is a top investment to enhance your home's value. Beyond that, green spaces also enhance your family's lifestyle. A new landscape can give your family new opportunities to spend outdoor time together while it improves your home at the same time.

Have you put off looking into hiring professional landscape help? Do you doubt your ability to ask the right questions?

Visit www.PlantMichiganGreen.com, your first stop toward a solution where you can find **Qualified Professionals** of the **Michigan Nursery & Landscape Association**.

Once you have selected a few prospects, the chart inside suggests some specifics to help you find the right company for **your unique needs**.

Outdoor Living -

Find it at

www.PlantMichiganGreen.com



About Us

Michigan Nursery & Landscape Association

Since 1922, the Michigan Nursery & Landscape Association (MNLA), is the statewide trade association that represents the Green Industry in Michigan.

With a combined economic impact of \$5.715 billion, Michigan's nursery, perennial plant production, Christmas tree, sod producers, landscaping and lawn care industries continue to grow!

Our Mission:

United to Advocate Professionalism, Integrity and Growth for Michigan's Green Industry.

We are the:

* 4th largest Nursery State in the Nation

*#1 specialty crop in Michigan

*Landscape services and Retail Sectors = \$4.5 billion economic impact.

Look For the
MNLA Member Logo!



Selecting a Landscape Contractor



A Guide for Homeowners

Presented by
Michigan Nursery &
Landscape Association



Compare and Decide: Follow this Guide to Get the Most Out of Your Outdoor Living Investment . . .

- **Find Qualified Professionals**

Visit www.PlantMichiganGreen.com to locate qualified professionals of the Michigan Nursery & Landscape Association.

- **Client References**

Ask for references from up to three recent clients.

- **Contract**

A written and signed contract protects the interests of both homeowners and contractors.

- **Warranty**

The terms and conditions of the contractor's warranty should be clearly spelled out in writing.

- **Scope of Expertise**

Determine the specific skills required for your project, ask for project portfolios and review company websites.

- **Employee Experience, Education and Certification**

Determine the level of skilled, committed employees. The number of employees should be adequate for the size of the project. Review their industry certifications.

- **Proof of Liability and Workers' Compensation Insurance**

Protect yourself from any unforeseen incidents - ask to see their certificates of insurance.

- **Years in Business**

How many years has the company been in business under its current name?

- **Association Membership**

Association membership indicates a company's commitment to professionalism. To protect the integrity of the profession, MNLA Members sign a Code of Ethics.



Brought to you by the Michigan Nursery & Landscape Association - Visit www.PlantMichiganGreen.com to find:

The **Qualified Professionals** of the Michigan Nursery & Landscape Association can help you choose the right plants and materials to make your next outdoor living space perfect - whether you Do-It-Yourself or want it Done-For-You.

An **Inspiration Gallery** full of pictures that you can use to plan your next landscape project!

Answers to many of your **Garden Questions**.

Look for the MNLA Member Logo!

This contractor tool is just one of the Michigan Nursery and Landscape Association's efforts to ensure that you - the consumer - enjoy good experiences when you deal with member companies. Our success is tied to your satisfaction with our members' work.

