

# 2019 Business Education Day

**Tuesday, October 29th**  
**The Engineer's Club of Dayton**  
**110 E. Monument Ave., Dayton, Ohio 45402**

***All Courses are Pending Approval for OCILB Credit!***

## **Session Schedule:**

7:00 a.m. Registration & Hot Breakfast

**SESSION 1: 8:00 a.m. - 12:00 p.m.**

### Change Order Management

- How to properly notify owners and general contractors of changed conditions to reserve your rights
- How to scope, price & sell a change order
- Negotiation strategies to maximize outcomes

10:00 a.m. - 10:15 p.m. Break #1

**12:00 - 1:00 p.m. Lunch**

**SESSION 2: 1:00 p.m. – 5:00 p.m.**

### Teamwork & Technology to Drive Accuracy in Project Financials

- Define the structural components of effective controls
- Discuss the roles and information sharing required for an accurate forecast and outcome
- Use of technology to share real time information to drive project production and profitability

3:00 p.m. - 3:15 p.m. Break #2

Education Provided By **Stephane McShane**  
of **Maxim Consulting Group**

## **MRCA Registration**

Name: \_\_\_\_\_

OCILB License Number (If applicable): \_\_\_\_\_

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_

PH: \_\_\_\_\_ Email: \_\_\_\_\_

I would like to attend the following Sessions:

**Session 1** (4.0 credit hr.)

**Session 2** (4.0 credit hr.)

### Member Price:

Session 1 \$200      Session 2 \$200      Sessions 1 & 2 \$300

### Non-Member Price:

Session 1 \$300      Session 2 \$300      Sessions 1 & 2 \$550

Member Total: \$ \_\_\_\_\_

Non-Member Total: \$ \_\_\_\_\_

I would like to purchase the following Sponsorship:

**Lunch Sponsor \$350**

**Breakfast Sponsor \$250**

**Break Sponsor \$150**

**Handout Sponsor \$100**

**Nametag Sponsor \$50**

**TOTAL:** \_\_\_\_\_

Please make checks payable to MRCA.

Payment can also be made via VISA, MC, AmExp, or Discover

Name on Card: \_\_\_\_\_

Credit card #: \_\_\_\_\_

Expiration date: \_\_\_\_\_

Billing zip code: \_\_\_\_\_



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