

For over 30 years, Jeff Milanaik has been at the forefront of industrial real estate investment and development. Milanaik joined Bridge Industrial in 2014 when he opened Bridge's Northeast office. Jeff is responsible for Bridge's acquisition and development activities throughout the Northeast region. Since joining the company, he has successfully completed transactions on nearly 18.9 million square feet of industrial real estate with a value in excess of \$3.9 billion.

Jeff previously served as President/Partner of Heller Industrial Park, one of the nation's largest privately held owner/developers of industrial real estate. In addition to developing the long-term vision and direction of the company, he was responsible for running its day-to-day operations. Jeff increased Heller's industrial development activities to grow the portfolio by over 10 million square feet to a total of 16 million square feet in 6 states. Jeff left Heller in 2013 to start his own firm, CrownPoint Group LLC, a privately held real estate investment and development firm focused on the acquisition / development of multi-family and self-storage assets.

In the past few years, Jeff has been elected Governor of the 2019 NAIOP Research Foundation and honored at the 2020 March of Dimes Real Estate Awards. For 2022, he was elected as the 2022 Chairman of the NAIOP Corporate Board. Some of his most notable accomplishments and projects include 2018 NAIOPNJ Deal of the Year Award for Bridge Port I and 2020 NAIOPNJ Deal of the Year Award for Bridge Point 78. He currently serves on the National Executive Board of NAIOP and is a member of the Board of Trustees of NAIOP-NJ and is past President of NAIOP-NJ. In addition, he serves on the Advisory Boards of the Dilella Real Estate Center at Villanova University, Rutgers Center for Real Estate, and the New Jersey School of Architecture - NJIT. Jeff is also a member of SIOR and IOREBA.

Jeff holds a bachelor's in mechanical engineering from New Jersey Institute of Technology and received degrees from several real estate programs at Harvard University.