

**2019 SOUTHEASTERN SELF STORAGE
CONVENTION & TRADE SHOW**



SHERATON CHARLOTTE HOTEL
555 South McDowell Street, South Tower
Charlotte, North Carolina 28204 USA



AGENDA

Monday-November 11th

11AM-6:30PM	Registration Open
11AM-1:30PM	Exhibitor Product Showcase (Five 30-minute sessions – with lunch) – Symphony 5-7
1:30-2:30PM	Kick off the Show with Timothy J. Dietz, CAE, SSA President & Chief Executive Officer (SSA) (Keynote) – Mecklenburg Ballroom
2:30-3:30PM	Kevin Leebrick, NCSSA Board Member – Member Benefits Explained – Mecklenburg Ballroom (concurrent session)
2:30-3:30PM	Mike MacManus, NCSSA Board Member and Stacey Gorman (Marcus and Millichap) – Rental Markets in North Carolina – Symphony 5-7 (concurrent session)
3:30-4:00PM	Break and Visit Exhibitors – Symphony 1-4
4:00-6:30PM	Scott I. Zucker, Attorney, WEISSMANN ZUCKER EUSTER MOROCHNIK & GARBER P.C. – 2019 Self Storage Legal Update: a summary of the topics and cases that impacted the industry this year – Mecklenburg Ballroom (concurrent session)
5:30-6:30PM	Brittany Whitlock, Director of Digital Marketing, Morningstar Properties – Marketing Self Storage – Symphony 5-7 (concurrent session – **Facility Manager Focus)
6:30-9:30PM	Reception/Dinner/Silent Auction – Mecklenburg Ballroom

Tuesday-November 12th

7AM-2:00PM	Registration Open
7:30-9:00AM	Breakfast with Exhibitors – Symphony 1-4
9:00-10:00AM	Panel of experts that includes Architect Cothran Harris and Engineers, Jim Benson, Jason Famiglietti and Jeff Orsborn on New construction – Skip the mistakes – Things you need to know BEFORE building a new facility. – Mecklenburg Ballroom (concurrent session)
9:00-10:00AM	Lynn Sykes – Store Manager: Then and Now – Symphony 5-7 (concurrent session – **Facility Manager Focus)
10-11:00AM	Larry Oxenham – Don't Kill Your Golden Goose – Protect & Perpetuate Your Business – Mecklenburg Ballroom (concurrent session)
10-11:00AM	Magen Smith – Expenses, Reading Reports and Owning the Numbers – Symphony 5-7 (concurrent session - **Facility Manager Focus)
11AM-12PM	Cynthia Ashby (NCSSA President) and Johnny Tillett (NCSSA Lobbyist) – State Legislative Update and Annual Membership Meeting – Mecklenburg Ballroom
12:00-1:30PM	Lunch with Exhibitors – Symphony 1-4
1:30-3:00PM	Scott Zucker, Scott I. Zucker, Attorney, WEISSMANN ZUCKER EUSTER MOROCHNIK & GARBER P.C. – North Carolina Lien Law review and the everyday adventures of self storage owners and managers - Mecklenburg Ballroom
3:00PM	Adjourn at hotel
3:30-4:30PM	Facility Tour



Free Wifi

Username: Bonvoy Meetings

Password: excellence

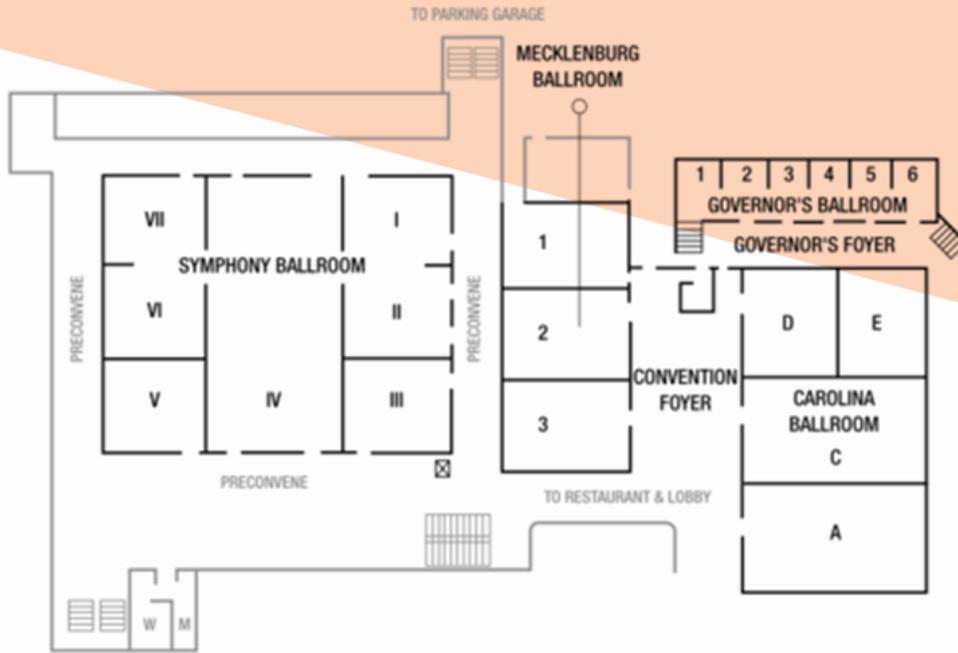
Share your Thoughts!



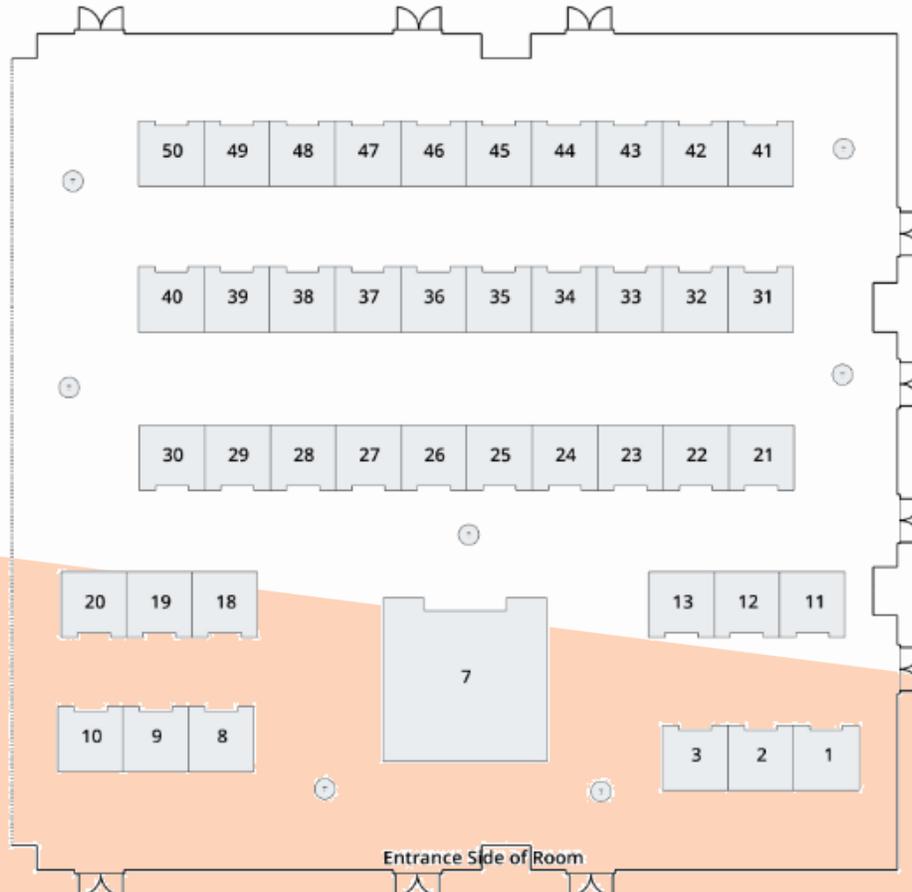
Search for North Carolina Self Storage Association

FIRST FLOOR

Hotel Map



Vendor Hall Map



Thank you to our sponsors and exhibitors.



Vendor Name	Booth Assignment
Live Oak Bank	1
Easy Storage Solutions	2
Packaging Supply Direct of NC	3
Janus International	7
Storable	8
Boxwell, LLC	9
Marcus and Millichap	10
Mako Steel	11
StoragePug	12
BMSGRP Self Storage Consulting	13
Midcoast Properties, Inc.	18
U-Haul Self-Storage Affiliate Network - Web Self Storage	19
Spider Door	20
Logis-Tech,inc	21
StorageAuctions.com	22
Access Control Technologies	23
First Bank Fianancial Centre	24
Tenant Property Protection	25
Opentech Alliance, Inc.	26
The Bancorp Bank	27
ARCO Design/Build	28
Supply Side USA	29
Lockerfox	30
Universal Storage Group	31
Bid13.com Online Storage Auctions	32
BETCO, Inc	33
Ponderosa Insurance Agency	34
Argus Self Storage Sales Network	35
Southern Energy Management	36
Absolute Storage Management	37
Branstock Buildings	38
U-Haul Company of Western North Carolina	39
Baker Roofing	40
Rabco Corporation	41
On the Move, INC	42
Kiwi II East, Inc.	43
Metrolina Builders	44
The Storage Acquisition Group	45
Storage Structures Inc.	46
Paint Applicators LLC	47
Syrasoft LLC	48
Rapid Building Solutions	49
DBCI	50



Thank you for attending!

kiwi II
SPECIALIZING IN SELF STORAGE SINCE 1982

GUARDIAN storage

**SINGLE & MULTI STORY
STEEL BUILDING SPECIALISTS**

NATIONWIDE: IN-HOUSE DESIGN, ENGINEERING & INSTALLATION
www.KIWICONSTRUCTION.com 877-465-4942

North Carolina Self Storage Association

Brandi Gerew, CAE, CMP

3801 Lake Boone Trail, Suite 190

Raleigh, NC 27607