



2022 August Seminar

August 22, 2022

**The Surf Club, Inc
1 Mallard Street
Wrightsville Beach, NC 28480**

PROGRAM





***Schedule of Events**

NCSSA August Seminar Schedule

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Wrightsville Beach, NC**

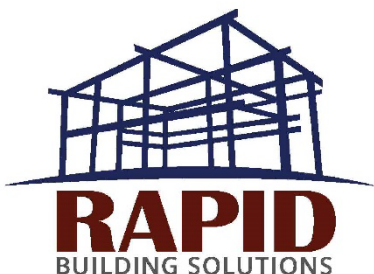
8:30am	Exhibitor Setup/Registration Open
9:00am - 10:00am	Coffee/Pastries/Networking/Visit with Exhibitors
10:00am – 11:00am	<p>Welcome Attendees and Introduction of Sponsors – Kevin Leebrick, My Storage Ops</p> <p>Event Sponsors -  </p> <p>Panel Session – Operations Tune-Up Cindy Ashby, Dynamic Self Storage Solutions, Kevin Leebrick, My Storage Ops, Jim Mooney, Freedom Storage Management, Lynn Sykes, Storage Asset Management</p> <p>Join these operators as they discuss tips for a successful sales presentations, converting leads to leases, technology tools to enhance the customer experience, and more.</p>
11:00am – 11:30am	<p>Q&A – What Keeps You up at Night?</p> <p>This is a Q&A session with attendees to talk about what issues are top of mind. Is it staffing challenges? Crime and keeping your facility secure? How you're handling negative customer reviews? Let us know during this interactive session.</p>
11:30am – 11:45am	Break
11:45am – 12:30pm	<p>Legal Update</p> <p>Jeff Greenberger, Greenberger & Brewer LLP</p>
12:30pm - 1:30pm	Lunch and Visit with Exhibitors
1:30pm	Exhibitor Breakdown

**Schedule is subject to change*

Thank You to our Sponsors!



Thank You to our Exhibitors!



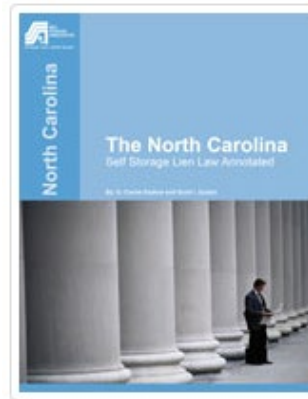
MEMBERSHIP MATTERS



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FREE NC Lien Law Book, a \$60 Value!
JOIN TODAY at the Seminar Registration Desk and SAVE \$50!

Membership Benefits Include:

- ✓ Industry Advocacy – We are your voice!
- ✓ Networking
- ✓ NC Rental Agreement
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- ✓ Member Only Discounts to all NCSSA Events
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- ✓ Auction Calendar
- ✓ Three Seminars
- ✓ Annual Convention and Trade Show
- ✓ Hardship Relief Fund
- ✓ Job Bank
- ✓ Add the SSA Legal Network Affiliate Plan
- ✓ Access the Certified Self Storage Managers Course
- ✓ Discounts to SSA National Conferences and MORE!



Other Ways to JOIN - Scan the QR Code or go to www.ncssaonline.org

NCSSA 2022
CONVENTION & TRADE SHOW

NOVEMBER 10-11
SHERATON CHARLOTTE HOTEL

REGISTER NOW

