



2023 August Seminar

August 14, 2023

**The Surf Club, Inc
1 Mallard Street
Wrightsville Beach, NC 28480**

PROGRAM



***Schedule of Events**

NCSSA August Seminar Schedule

August 14, 2023

**The Surf Club, Inc
Wrightsville Beach, NC**

- 8:30am** Exhibitor Setup/Registration Open
- 9:00am - 10:00am** Coffee/Networking/Visit with Exhibitors
- 10:00am – 10:15am** Welcome Attendees and Introduction of Sponsors – Kevin Leebrick, My Storage Ops

SPONSORED BY



- 10:15am – 11:15am** **Panel Session - We're at the End of our High Season, What Should we be Working on Now?** Join these operators as they discuss sales & marketing in the off-season, filling smaller spaces and reviewing unit sizes and demand, reviewing insurance offerings, facility maintenance and Q&A.
Jacob Copper, Copper Storage Management; Damon Emerson, Storage Shield Tenant Protection, Kevin Leebrick, My Storage Ops, Lynn Sykes, Storage Asset Management
- 11:15am – 11:30am** **Break**
- 11:30am – 12:30pm** **Did You Just Say That Out Loud?**
- Things you should say
 - Things you shouldn't say
 - What to do when you've said something you shouldn't have.
- Jeff Greenberger, Greenberger & Brewer LLP**
- 12:30pm - 1:30pm** Lunch and Visit with Exhibitors
- 1:30pm** Exhibitor Breakdown

*Schedule is subject to change

Thank You to our Sponsors!



Thank You to our Exhibitors!



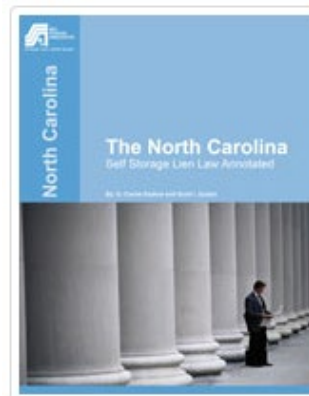
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- ✓ Three Seminars
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