

The National Frame Building Association

Growing the Industry—and Your Business—Is Our Priority

How does NFBA Membership Benefit Your Business?

Whether you are a builder, supplier, code professional or other, NFBA membership can help your business grow, and help you and your employees grow professionally.

Here are just some of the ways that your business can benefit by joining NFBA.

KNOWLEDGE helps you make smarter business decisions.

- **Technical expertise** including bulletins and reports detailing best practices and new developments.
- Seminars at Frame Building Expo focus on sales/marketing, crew training and technical knowledge.
- Industry trend data to identify growth opportunities and benchmark your company's performance.

GROWTH OPPORTUNITIES offers ways to grow your business' bottom line.

- Business referrals connect you with leads in your area looking to buy.
- Penetrating new markets like commercial and other non-ag segments via marketing programs (PFMI).
- Exposure for your business via directory listings in Frame Building News and on the NFBA website.
- Networking connects you with buyers, industry leaders and key decision makers.

ADVOCACY provides a voice for the industry, and credibility for your business.

- **Technical experts** available to answer your questions and provide guidance.
- Legal advice provides access to an opinion from an expert familiar with their business.
- Safety programs to promote safe construction practices and minimize workplace accidents.
- Credibility with customers via NFBA's Accredited Post-Frame Building Program.
- Collaboration with standards organizations to advocate for post frame's interests.

SAVINGS mean you receive extraordinary value for your membership dues.

- Free legal and technical advice can save you hundreds, if not thousands, of dollars each year.
- Discounts at Frame Building Expo save you 50% on registration, and hundreds of dollars to exhibit.

Your business is sure to benefit from the many opportunities that NFBA offers.

For additional questions on member benefits visit NFBA.org, or call Member Services at 800.557.6957.



Standards of Professional Conduct

In as much as it is my belief that my reputation in the Building Industry is dependent upon my devotion to the highest ideals of honesty, courtesy, and integrity, as evidenced by my willingness to conduct business in a spirit of fairness and equality for all; and in as much as the National Frame Building Association has dedicated itself to the same high ideals of professional responsibility, I hereby agree to abide by and to conduct business in accordance with the following Code of Ethics:

- 1. I shall at all times **exercise the utmost integrity** in all of my business transactions and in all my relations with customers, employees, suppliers, and competitors.
- 2. I shall refrain from the use of false or misleading advertising and will honor the written and approved purchase agreement of my customers.
- **3.** I shall **make no false statements** or circulate harmful rumors about my competitors' product, business, financial or personal standing.
- **4.** I shall endeavor to **abide by present and future building standards** of the National Frame Building Association.
- **5.** I shall make every effort to **preserve my customers' trust and good faith** by providing the service and repair parts which he or she may need.
- **6.** I shall dedicate myself to the **promotion of professionalism** within my industry, and I shall work diligently to build and perpetuate continuing consumer faith and trust in the National Frame Building Association builders.
- 7. I shall faithfully **stand behind the work I perform** and the products I sell in accordance with manufacturers' recommendations and warranty.
- **8.** I shall, in good faith, furnish to the proper building authorities all certifications which are required of me, regarding professional or structural engineering and loading standards.
- 9. I shall encourage my fellow employees, my fellow members of the National Frame Building Association, and my colleagues to adhere to this Code of Ethics.



CONTACT INFORMATION FOR NFBA

Phone: 800.557.6957 Fax: 937.278.0317

Megan Miller, Executive Director Email: mmiller@nfba.org

- Board Relations
- Committee Relations
- Post Frame Advantage Program
- Awards Programs
- Event Information
- Chapter Relations
- General Questions

Rachel Pinkus, Managing Director/Editor Email: rpinkus@nfba.org

- Annual Conference and Expo
- Expo Exhibits
- Sponsorship information
- National Frame Builder Magazine
- Advertising information
- Website content

Morgan Arwood, Membership Director Email: marwood@nfba.org

- General Membership information
- Membership Benefits
- Membership Application Processing
- Updating your Member Profile
- Members Only Access
- Building of the Year Awards
- Safety Projects and Resources
- Post-frame Curriculum

Chrystal Burris, Senior Accounts Manager Email: cburris@nfba.org

- Dues Invoicing and Processing
- Verifying Payments and Purchases
- Accounts Payable

Andy Williams, NFBA Technical Consultant Email: technical@nfba.org

- Technical questions
- Updates on Technical and Research projects
- Questions about building codes and standards

Gary Auman, NFBA Legal Counsel Auman, Mahan & Furry – Dayton, OH Email: gwa@amfdayton.com

- Legal Services Plan
- OSHA Regulations and Compliance
- Workers' Compensation
- Wage and Hour law



Membership Application

For more than 50 years, the National Frame Building Association (NFBA) has represented the interests of builders, suppliers, distributors, academics, and code and design professionals serving the U.S. post-frame industry. Its mission is to lead and support members in their efforts to promote the growth and expansion of post-frame construction projects.

Join NFBA for access to resources that help you build your post-frame business.

Education

With the right information, you can make smarter business decisions. You will stay ahead of the competition while impressing your customers.

- Technical Resources Learn best practices and new developments directly relevant to your business.
- Frame Building Expo Seminars Attend discounted seminars at the Frame Building Expo
- Industry Trend Data Benchmark your performance against peers' performance and identify growth opportunities.

Growth

Opportunities abound for you to increase your business' bottom line.

- Business Referrals Lead generation programs send referrals straight to your inbox
- Penetration of New Markets NFBA's market development program advances post-frame into new markets.
- Exposure Be seen in directory listings in the NFBA Directory and on the NFBA website

Advocacy

NFBA is the voice of the post-frame industry, and members gain instant credibility when they join.

- Legan and Technical Expertise Obtain guidance from NFBA's Experts at no additional charge
- Safety Programs Show your commitment to safety and earn goodwill from employers and customers
- Credibility Participate in the Accredited Post-Frame Builder program to earn credibility with customers.

NFBA Membership Categories:

Contractor Membership

Any individual proprietorship, corporation, or other legal entity that is engaged in the business of constructing post-frame buildings or post-frame building packages. Dues are structured by your choice of annual or monthly payment options.

Associate Membership

Any individual proprietorship, corporation, or other legal entity that is engaged in manufacturing, supplying, or sale and distribution of post-frame building components to the post-frame building industry. Dues are structured by your choice of annual or monthly payment options.

Monthly Payments: **\$200**

(\$2,400 / Year)

Annual Payments: \$2,000

Academic / Design / Code Professional Membership

These are professors, instructors, engineers, architects, and design code professionals that want access to NFBA resources and publications.

Annual Payments: \$200

Return completed form with payment to:

Monthly Payments: \$100

Annual Payments: \$1,000

(\$1,200 / Year)

NFBA – 7250 Poe Ave., STE 410 – Dayton, OH 45414 or FAX 937.278.0317 – www.nfba.org



Membership Application

Company Information	Employee Information
Company Name: Address: City, State, Zip: Phone: Email:	Contact 1 Name: Email: Title: Contact 2 Name: Email: Title:
Membership Level (Check One)	Membership Information
Contractor Member – Annual Payments (\$1,000) Contractor Member – Monthly Payments (\$100) Associate Member – Annual Payments (\$2,000) Associate Member – Monthly Payments (\$200) Academic/Design/Code Professional Member (\$200) How you would you like to be listed in the directory: (Check One) Builder Associate *Builder & Associate Designer Academic *To be listed as a Builder & Associate, you must select the Associate membership Total:	Please List the Services your company offers:
Paymo	ent
The undersigned hereby certifies that the above information is true and that, if accepted for membership by the National Frame Building Association, I/We will abide by the bylaws of the association and voluntarily agree to adhere to the Associations Standards of Professional Conduct. Signature:	Payment Method (Check One): Check Visa Mastercard Amex Discover *Name on card: *Card Number:
Date: Grand Total:	Expiration: CSV:Zip:
*NOTE: If selecting a monthly membership, NFBA will save your payn Return completed form with payment to:	nent information for recurring payment of dues.



NFBA Product Order Form

You can mail in this form or purchase our products from our online store at NFBA.org.

Product	Price	Quantity	Total
Buy all three: The Textbook+ Study Guide + Answer Reference	\$385		
Textbook + Online Course	Not Yet Available		
Online Certification by exam through University of Missouri Extension	Not Yet Available		
Textbook Only	\$190		
Study Guide Only	\$65		
Answer Reference Only	\$165		
Online Course Only	Not Yet Available		

Name:	Phone Number:	Subtotal:	
Company:	Email:		
Address:			

NFBA Member Purchase Options

Option 1: Buy All Three \$385

Textbook + Study Guide + Answer Reference

Option 2: Textbook + Online Course \$385

Online Course through University of

Missouri Extension (Coming Soon)

Option 3: Online Certification by Exam through University of Missouri

Extension \$165 (Coming Soon)

A La Carte*

Textbook - \$190 ea

Study Guide - \$65 ea

Answer Reference - \$165 ea

Online Course Only (no textbook) - \$195 ea

*Volume Discounts Available on Publication Orders of 20 or more contact us for more information



Non-Member Purchase Options

Option 1: Buy All Three \$885

Textbook + Study Guide + Answer Reference

Option 2: Textbook + Online Course \$885

Online Course through University of

Missouri Extension (Coming Soon)

Option 3: Online Certification by Exam through University of Missouri

Extension \$665 (Coming Soon)

A La Carte*

Textbook - \$490 ea

Study Guide - \$365 ea

Answer Reference - \$465 ea

Online Course Only (no textbook) - \$595 ea

*Volume Discounts Available on Publication Orders of 20 or more contact us for more information





National Frame Building Association

7250 Poe Ave, Suite 410 Dayton, OH 45414 Phone: 800.557.6957 Fax: 937.278.0317

E-mail: nfba@nfba.org
Web: www.nfba.org

NFBA Product Order Form

You can mail in this form or purchase our products from our online store at NFBA.org.

Product	<u>Price</u> Member / Non-Member	Quantity	Total
Construction/ Design Guides			
Post-Frame Building Design Manual, Second Edition — Electronic Download	\$95 / \$175 (electronic, printable download)		
Post-Frame Building Design Manual, Second Edition – Print Version	\$130 / \$205 (mailed, printed version)		
Accepted Practices for Post-Frame Building Construction - Cladding Tolerances Guide - Electronic Download	Free / \$25 (electronic, printable download)		
Accepted Practices for Post-Frame Building Construction - Framing Tolerances Guide - Electronic Download	Free / \$25 (electronic, printable download)		
Post-Frame Construction Guide 20-page booklet that describes basic design features of post-frame buildings.	Free / \$2.50 each (mailed, printed version)		
Non-Diaphragm Design Guide — Electronic Download	\$85 / \$160 (electronic, printable download)		
Non-Diaphragm Design Guide — Print Version	\$120 / \$195 (mailed, printed version)		
Marketing/Sales Resources			
PFA Guide - Post-Frame: Engineered Wood Building Systems Features a colorful photo gallery of commercial, institutional and residential buildings and covers these key advantages of post-frame construction.	\$2.50/ \$5.00 each		
Safety Resources			
Safety Manual — Electronic Download	\$120 / \$595		
Safety Manual — Print Version	\$150 / \$625		

NFBA Members **NEVER pay for shipping and handling.

(non-members must pay before we ship your order)

Name:	Phone Number:	Subtotal:
Company:	_ Email:	
Address:		

Become an Accredited Post-Frame Builder

and be publicly recognized for your commitment to professionalism and quality in ethical business practices, safety, and education







The Accredited Post-Frame Builder (APFB) Program recognizes builders who embrace programs and policies that promote quality and customer satisfaction. APFB status sets your company apart from the competition and entitles you to use the APFB logo on your company letterhead, business cards, and other marketing materials. In addition, your company is highlighted in the "Find a Builder" section of the National Frame Building Association (NFBA) website (www.nfba.org), in the membership directory, and at the Frame Building Expo.

As an Accredited Post-Frame Builder, you are authorized to use the following language on all bid documents:

(Your Company Name) has been recognized by the National Frame Building Association as an Accredited Post-Frame Builder for its commitment to ethical business practices, safety, training, and quality service.

To renew your accreditation every 2 years, one or more employees of your company must earn 12 continuing education units (CEUs) within that time by attending educational programs at the Frame Building Expo, NFBA webinars or chapter programs, or other preapproved events.

As industry professionals, we want our customers and the general public to know that we care about industry standards, high-quality workmanship, safety, and ethical business practices. Set your company apart from the competition by completing the application and returning it with payment.

Complete the application form on the reverse side and become an Accredited Post-Frame Builder today!

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Help grow your business by joining this distinguished group of post-frame builders."

-Bob Brisky, Fingerlakes Construction, Clyde, NY



Application Form

To become an Accredited Post-Frame Builder, please read the following, fill in the required information, and signify compliance by signing below.

Checklist for Accredited Post-Frame Builder applicants: Uour signature confirms that we have been granted 12 CEUs by attending educational sessions at the Frame Building Expo, webinars, or other NFBA-approved events during the past 24 months. Our signature attests to our adherence to the NFBA Standards of Professional Conduct. ☐ We have included three letters of recommendation from customers. We have included credit card information or a check payable to NFBA. Company name Company address _____ City/State/Zip Code _____ E-mail _____ Fax _____ Phone Signature of company principal Name of company principal Additional per-member branch or dealership fee* (valid for 2 years).....\$50 *A member branch or dealer must be managed and operated by the same parent company. Name(s) of branch(es) or dealer(s) Amount enclosed Payment information (select one): ☐ Check enclosed ☐ Visa MasterCard ■ AMEX Discover Name on card (please print): Account Number **Expiration Date** Signature Date

Please return completed application (with three letters of recommendation from customers) to:

NFBA • **7250 Poe Avenue, Suite 410, Dayton, OH 45414**Phone 800.557.6957 • Fax 847.375.6495 • E-mail cmeadors@nfba.org • www.nfba.org

Application fees are nonrefundable. Applications that are not approved will be returned with an explanation.





NATIONAL FRAME BUILDING ASSOCIATION

Accredited Post-Frame Builder Decal & Window Cling Order Form

Company Name □ I am a curre	ent Accredited Post-Frame Bui	ilder Member
Contact Name		
Address		
City, State, Zip		
Phone	Email	
Decal & Window Cling Opt	tions:	
1. Small - \$2.00/Each: Hardhat Deca		emovable Adhesive, Color Logo,
Clear Background (Minimum ord 2. Medium - \$6.00/Each: Window C	•	invl (Inside Window Mount).
Color Logo, White Background (N		,. (,,
3. Large - \$8.00/Each: Vehicle Exter	ior Permanent Decal: 9" x	12", Color Logo, White
Background (No minimum)		
Order details: All orders include sh	ipping.	
Small Hardhat Decals a Quantity (Minimum Order: 3 un	The state of the s	Гotal \$
Quantity Medium Window Cling (No minim		otal \$
Large Vehicle Permane Quantity (No minim		Total \$
	Total amount	due: \$
Payment Information: □Check Enclosed payable to NFBA		
☐ MasterCard ☐ Visa ☐ AMEX	☐ Discover	
Name on card	Billing Zip Code	
Card number	Expiration	CSV
Cardholder Signature	Date	
Return form w/method of payme	nt to: NFBA - 7250 Poe Ave., S	uite 410; Dayton, Ohio 45414

NOTE: Decals and window clings may only be ordered and used only by current Accredited Builder Members of the National Frame Building Association (NFBA). Decals may be removable for up to 6 months, after which the adhesive becomes more permanent. By submitting this order, you acknowledge that the National Frame Building Association holds no responsibility to damage caused by the decal after adherence to a vehicle or any other surface.

Questions? Please call: 800-557-6957 or email: mmiller@nfba.org

Please allow 2 weeks for delivery.

Or fax to: NFBA: 937-278-0317