

By: Anirban Basu
MPP, MA, JD, PHD
Sage Policy Group, Inc.

On Behalf of
National Frame Building
Association

February 25, 2026

First **Brood**

One Presentation by One Man



Judge Dread

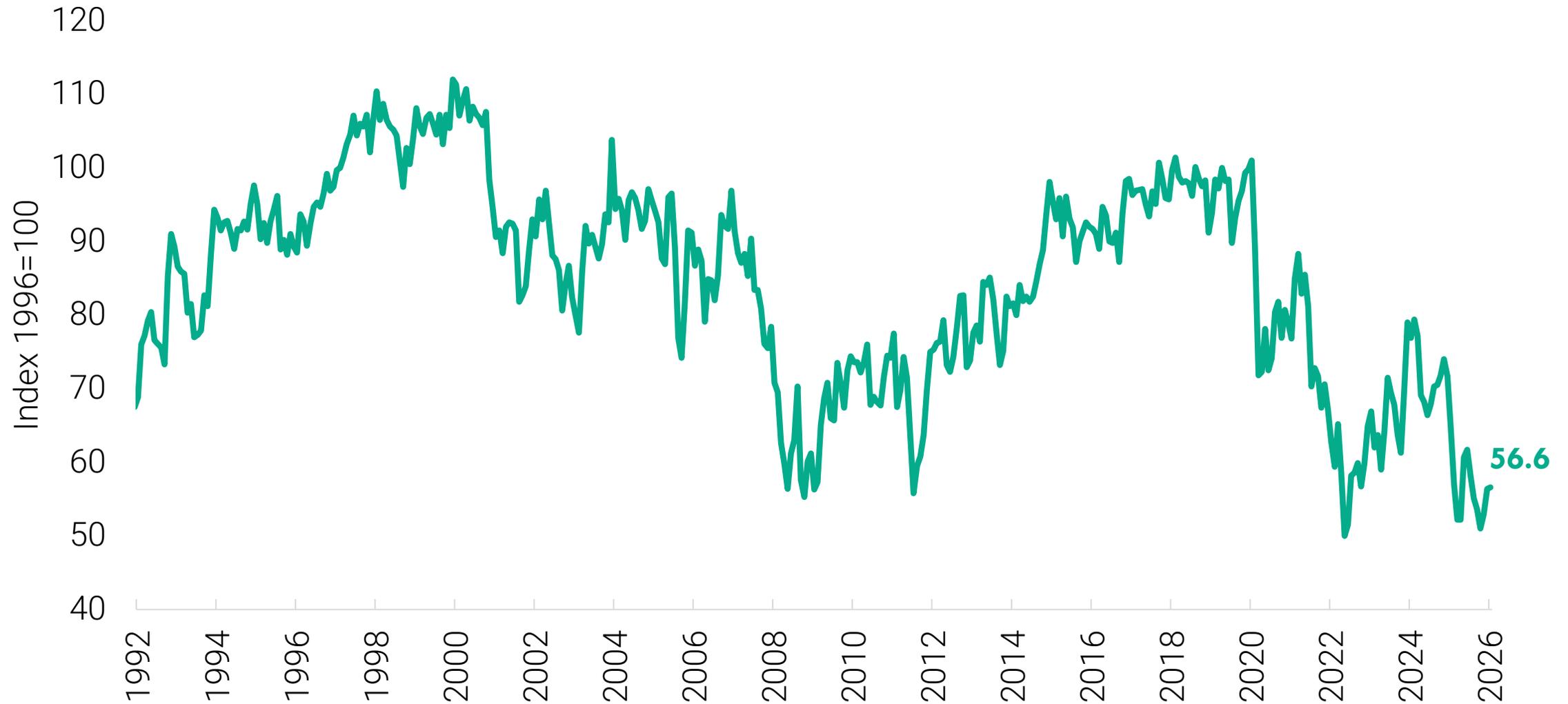
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Judge Dredd (1995) — Sylvester Stallone as Judge Joseph Dredd

University of Michigan Index of Consumer Sentiment

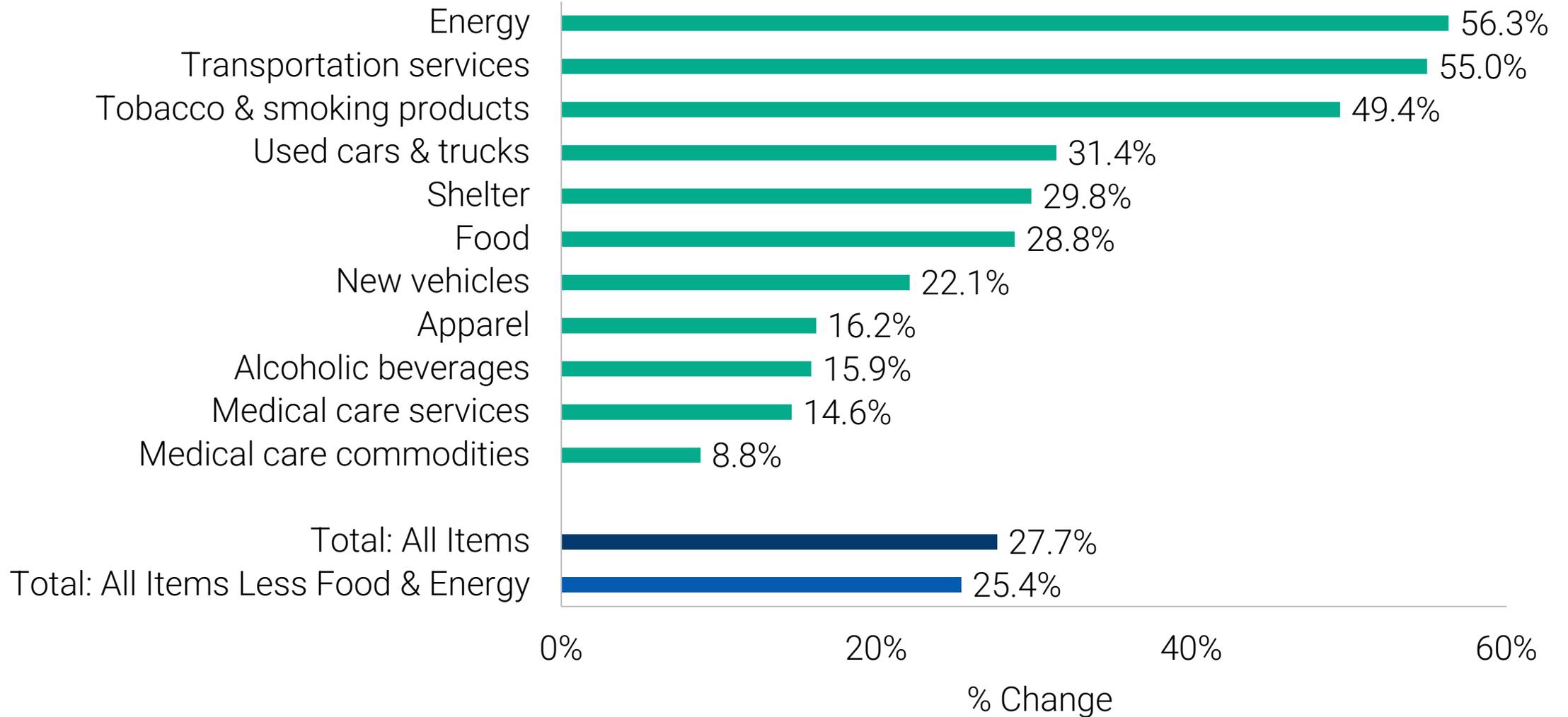
1992 – February 2026



Source: University of Michigan Survey of Consumers

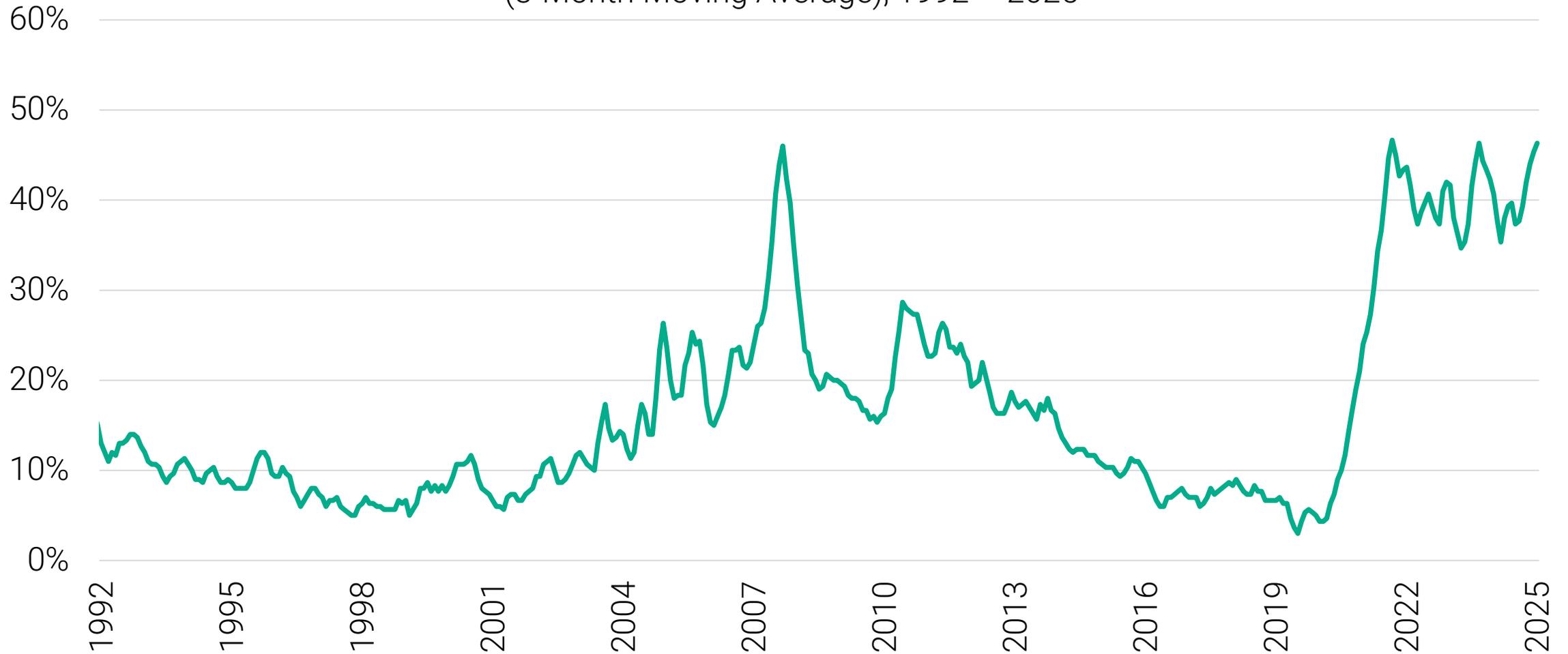
Consumer Price Index, Select Categories (SA)

% Change May 2020 v. January 2026



Frustration with High Prices Persists

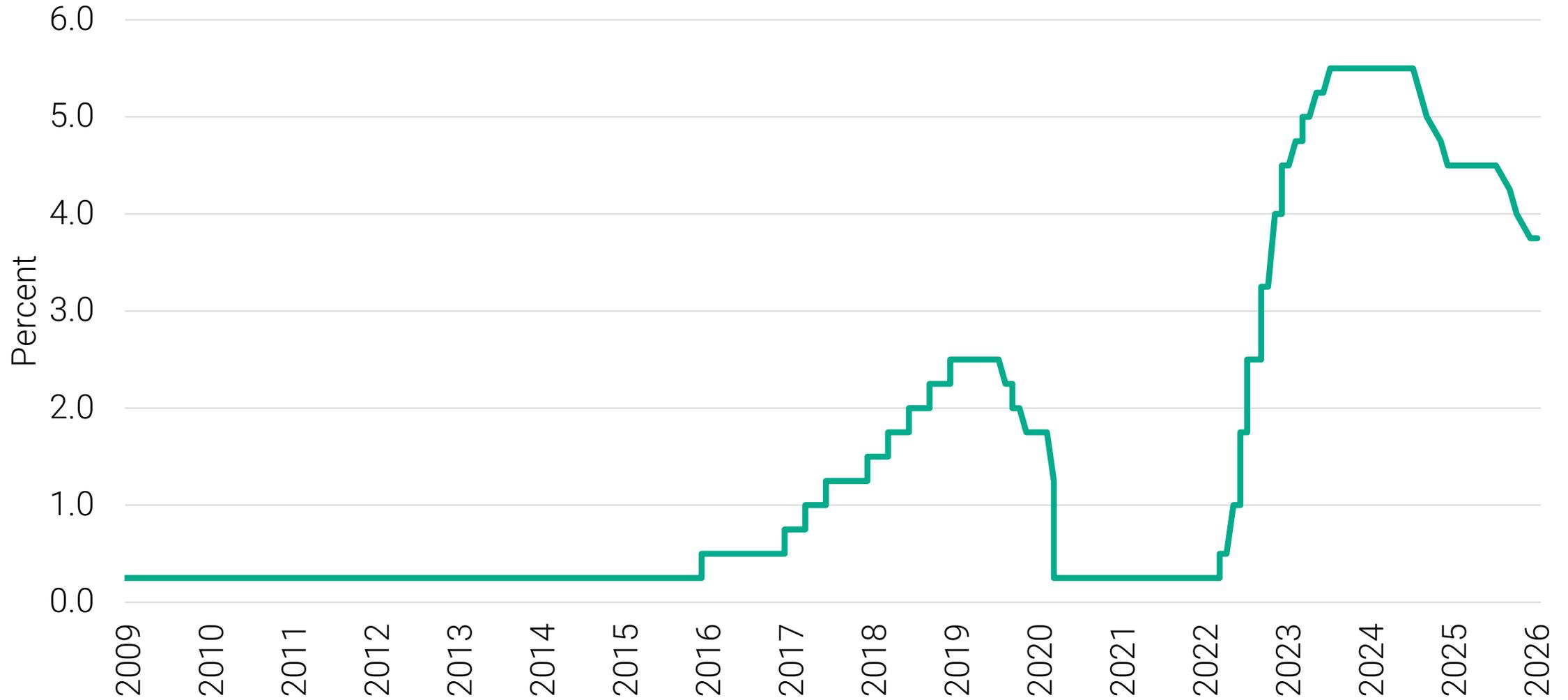
% of Consumers Blaming High Prices for Poor Personal Finances
(3-Month Moving Average), 1992 – 2025



Source: University of Michigan Survey of Consumers

Federal Funds Rate, Target Rate Upper Limit

2009 – 2026



Source: Board of Governors of the Federal Reserve System

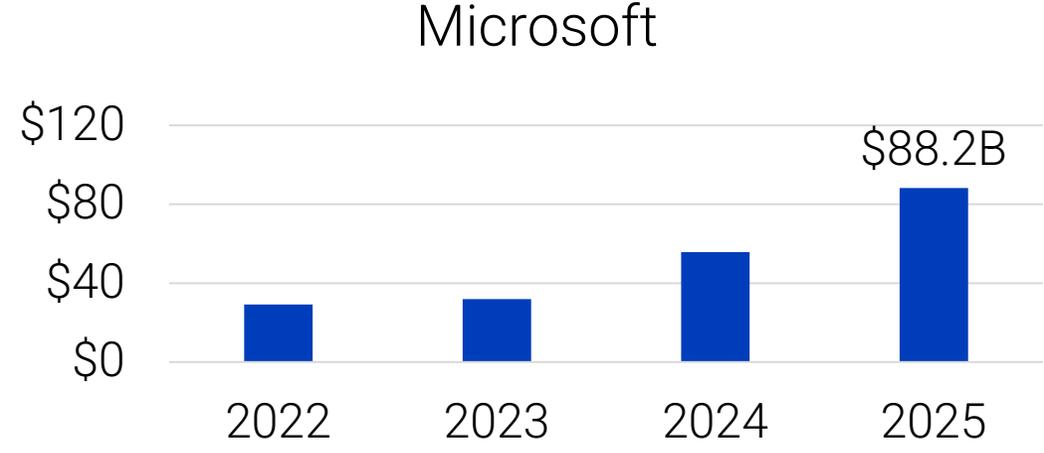
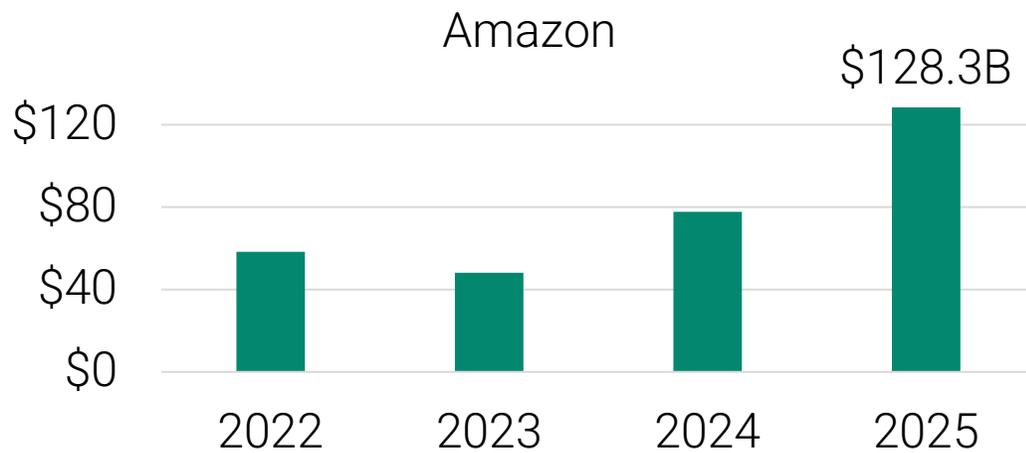
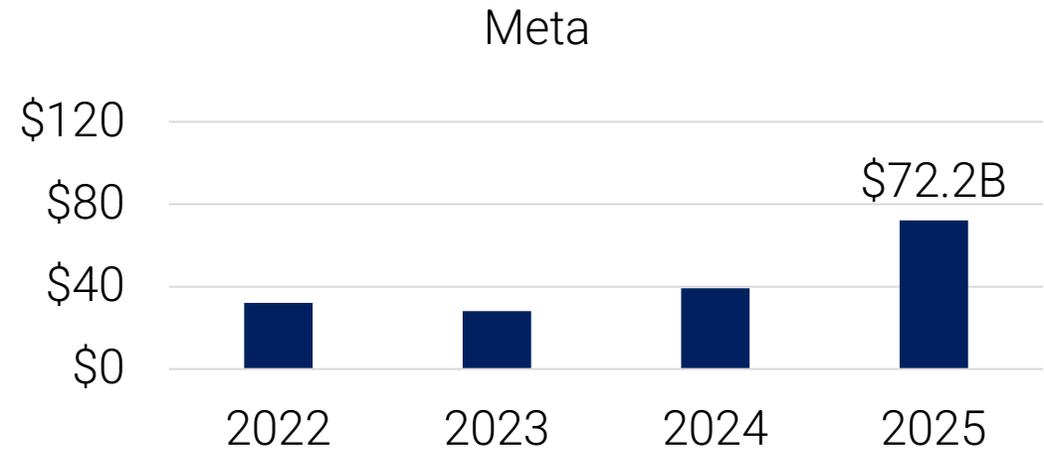
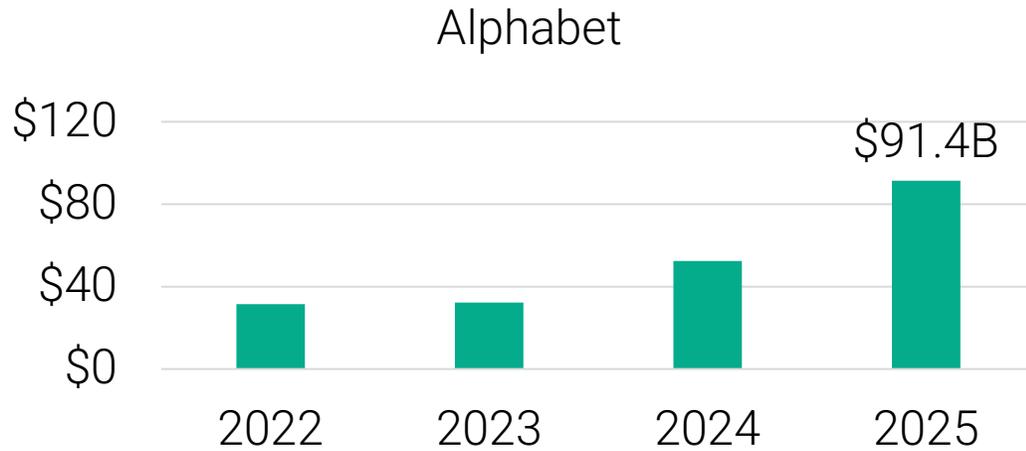
Over the Top



Over the Top (1987)—Sylvester Stallone as long-haul truck driver Lincoln Hawk

Big Tech's AI-Fueled Spending Surge

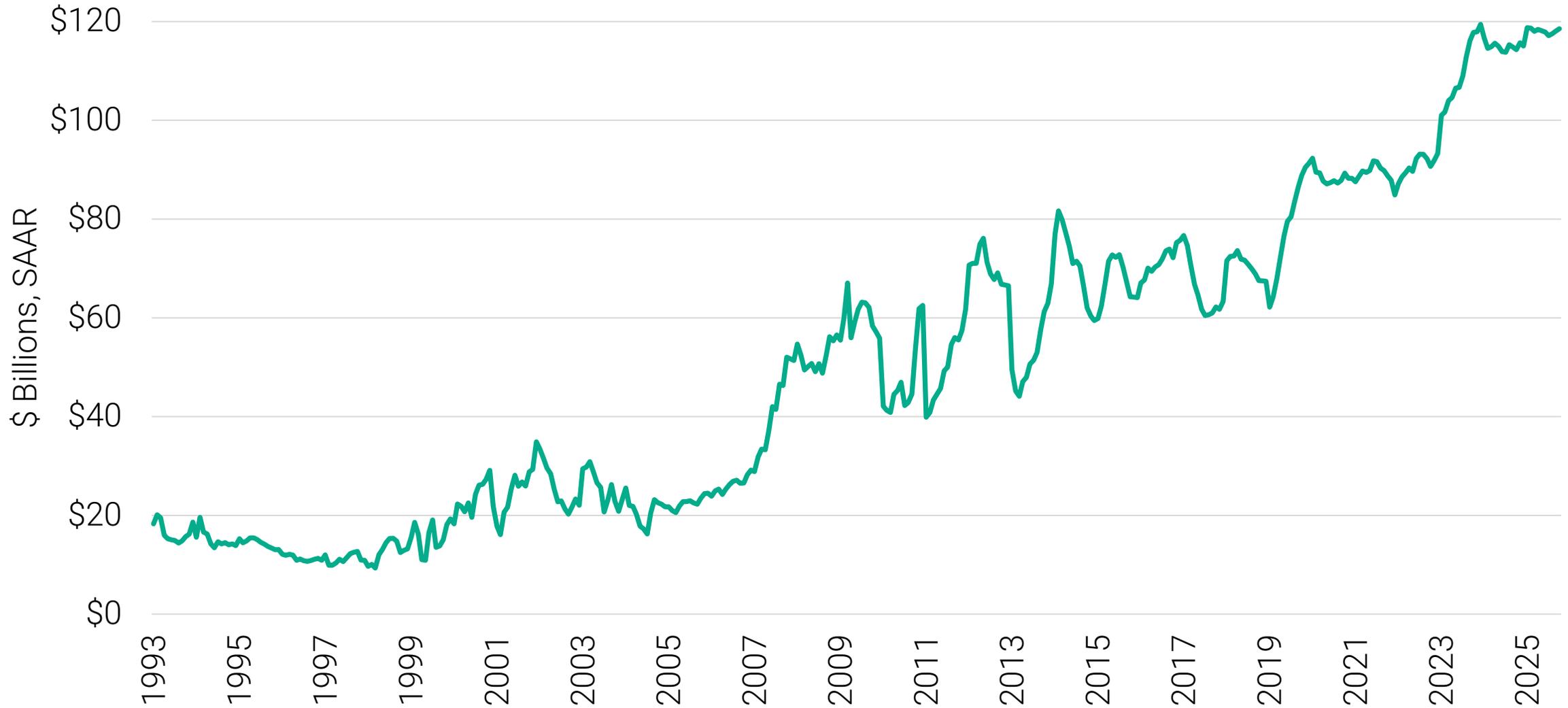
Annual Capital Expenditures (\$Billions), 2022 – 2025



Source: Company financial statements

Private Construction Spending on Electric Power Generation & Distribution

1993 – October 2025



Source: U.S. Census Bureau

S&P 500

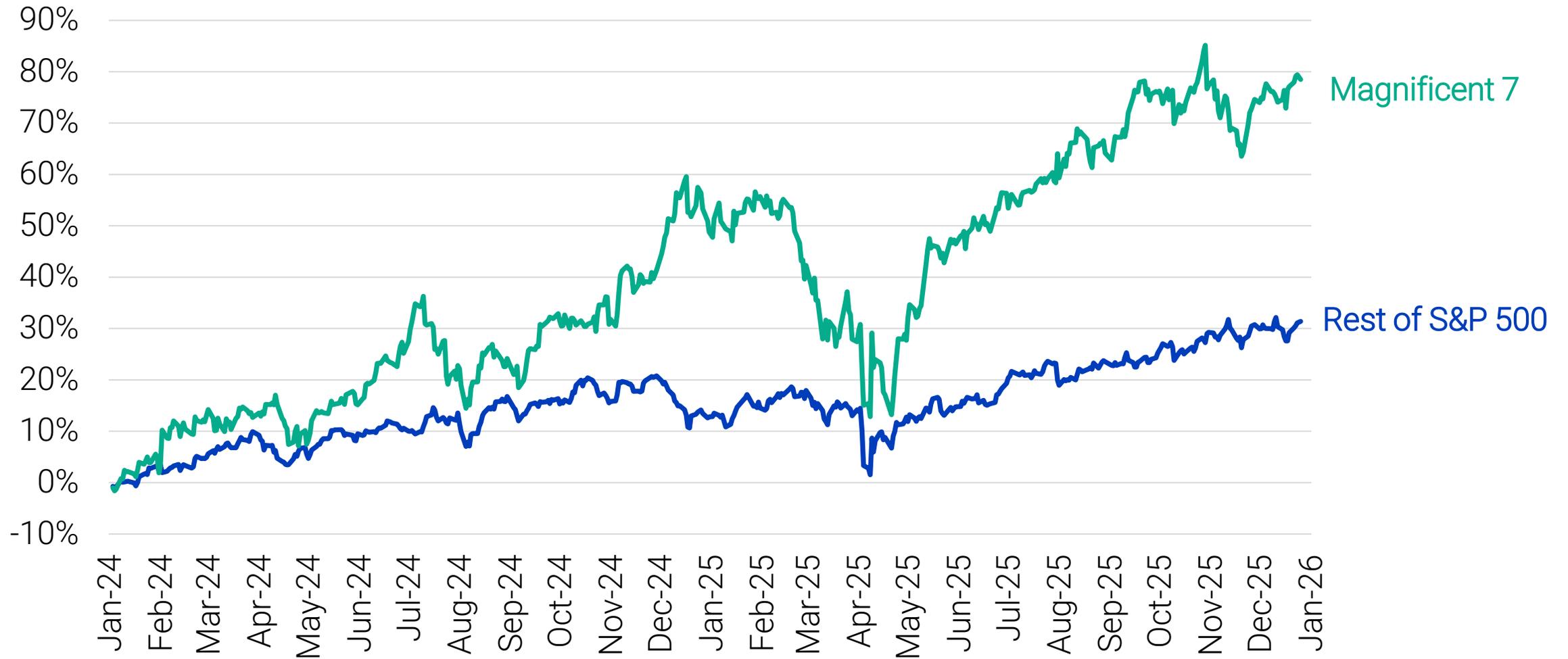
2020 – January 2026



Source: FRED, Federal Reserve Bank of St. Louis

Magnificent 7 v. Rest of S&P 500

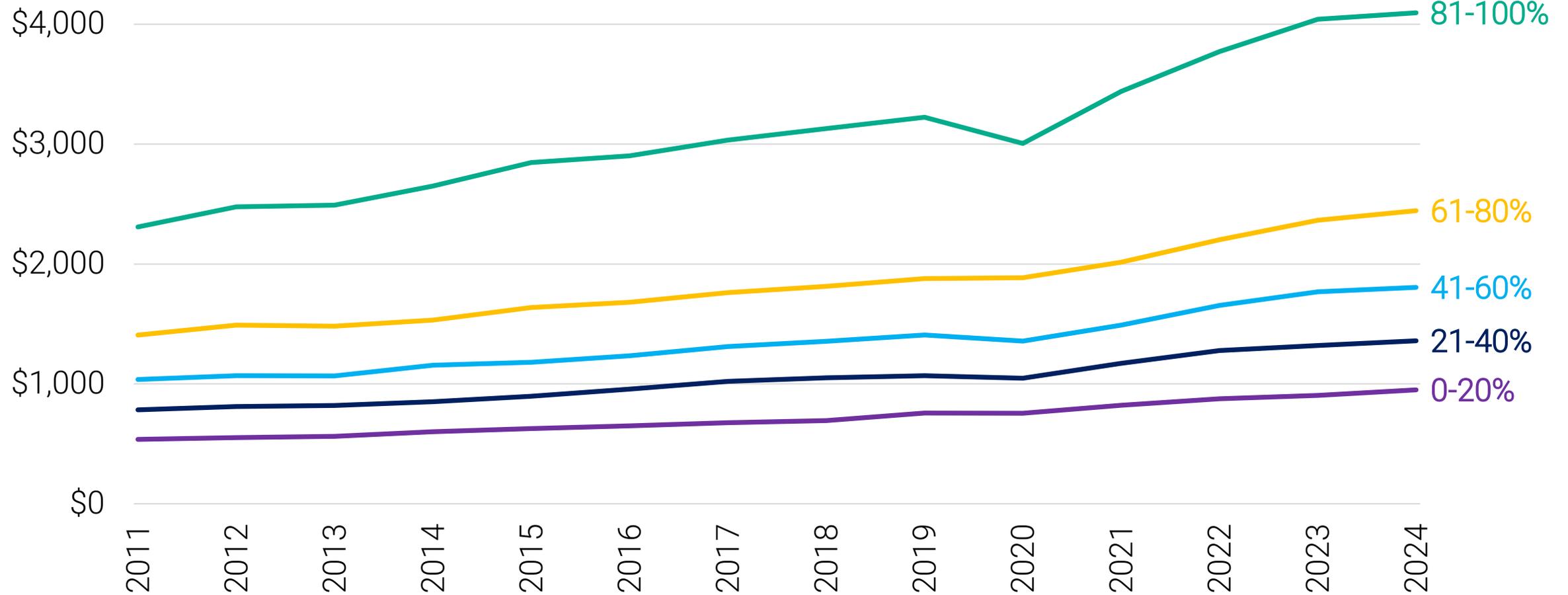
% Change in Close Price Since January 2024



Source: Yahoo! Finance

Top 20% of Earners Do Almost 40% of Spending

Aggregate Spending (\$ Billions) by Income Quintile



Source: U.S. Bureau of Labor Statistics

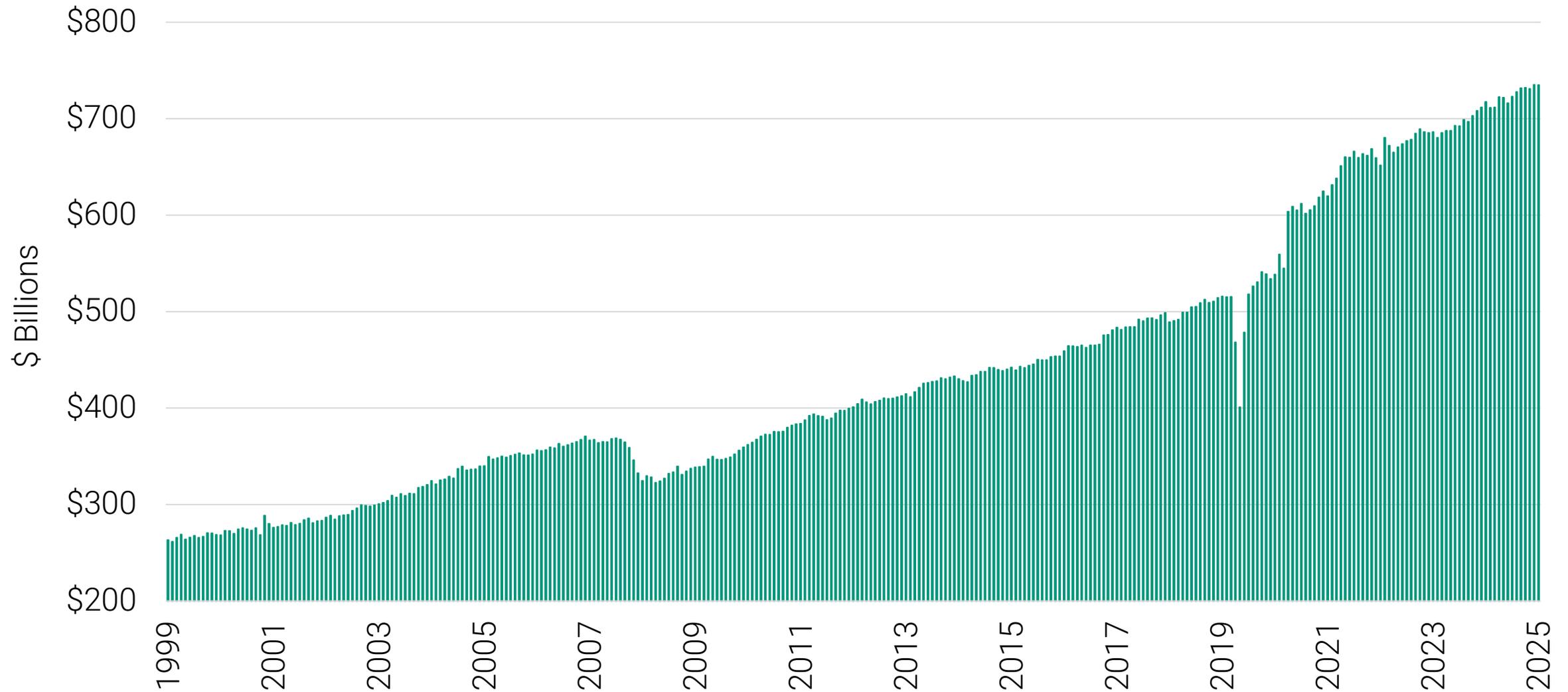
The Spendables



The Expendables (2010)—Sylvester Stallone as mercenary Barney Ross

Tango With Cash

U.S. Retail Sales, 1999 – December 2025

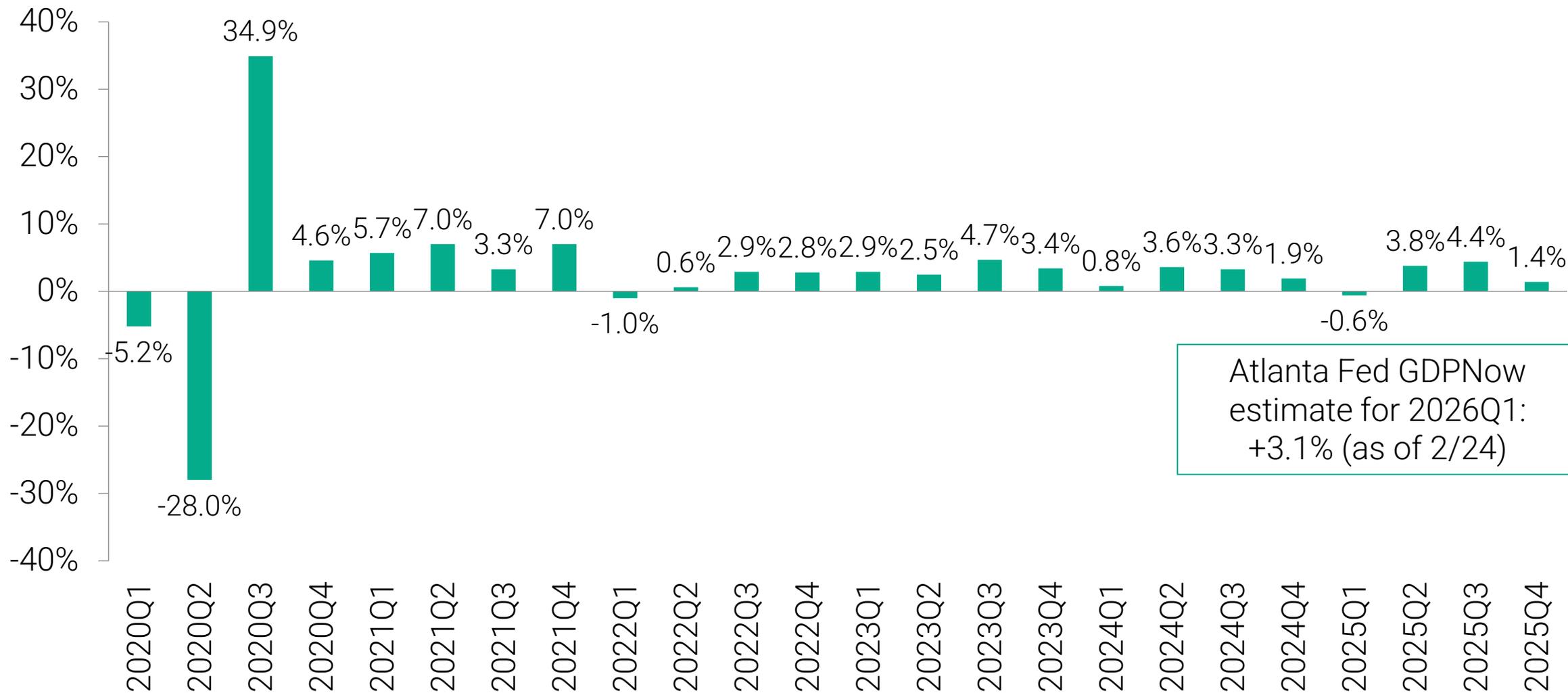


Source: U.S. Census Bureau

Tango & Cash (1989)—Sylvester Stallone as police officer Ray Tango

U.S. Gross Domestic Product Growth

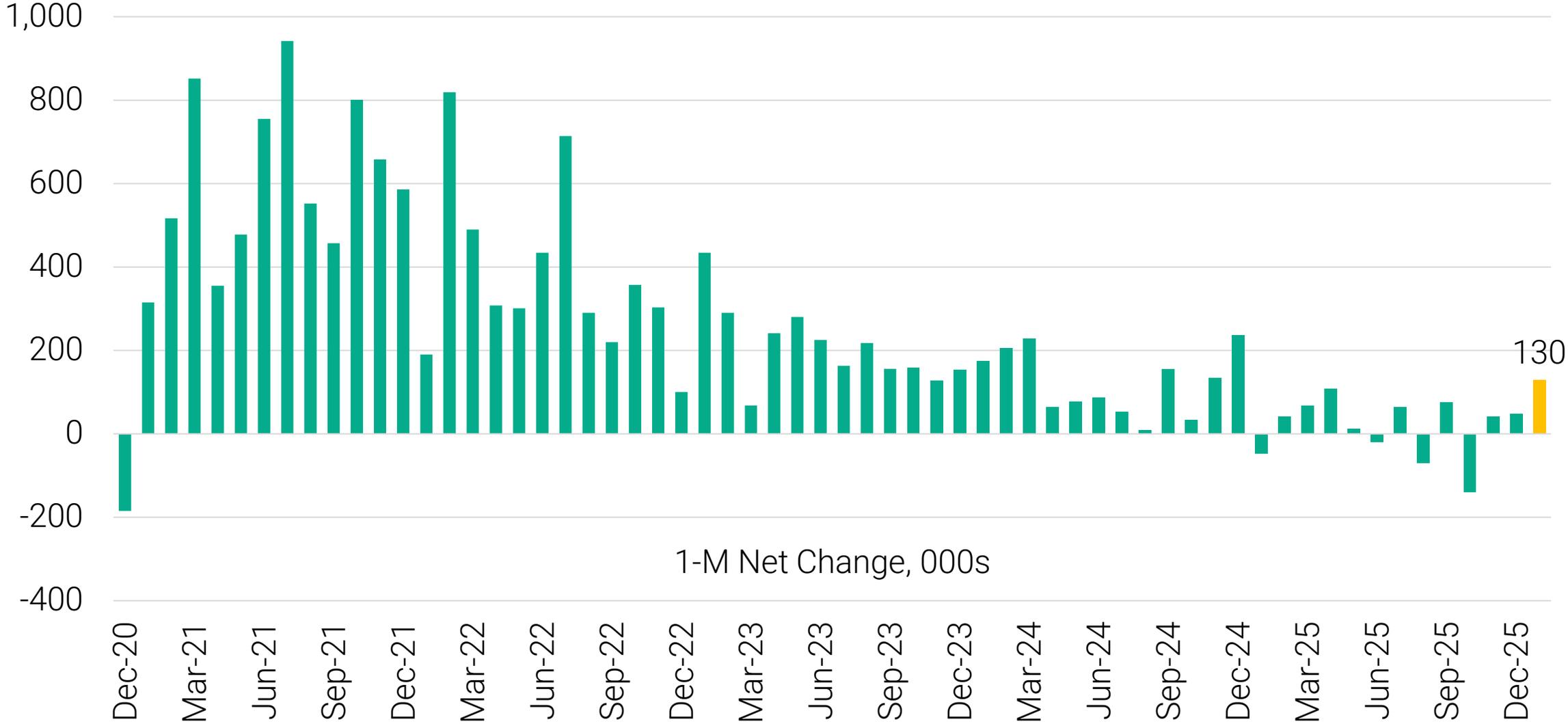
% Change from Preceding Period (SAAR), 2020 – 2025Q4



Source: U.S. Bureau of Economic Analysis *2025Q4: 1st (advance) estimate

U.S. Job Growth, Monthly

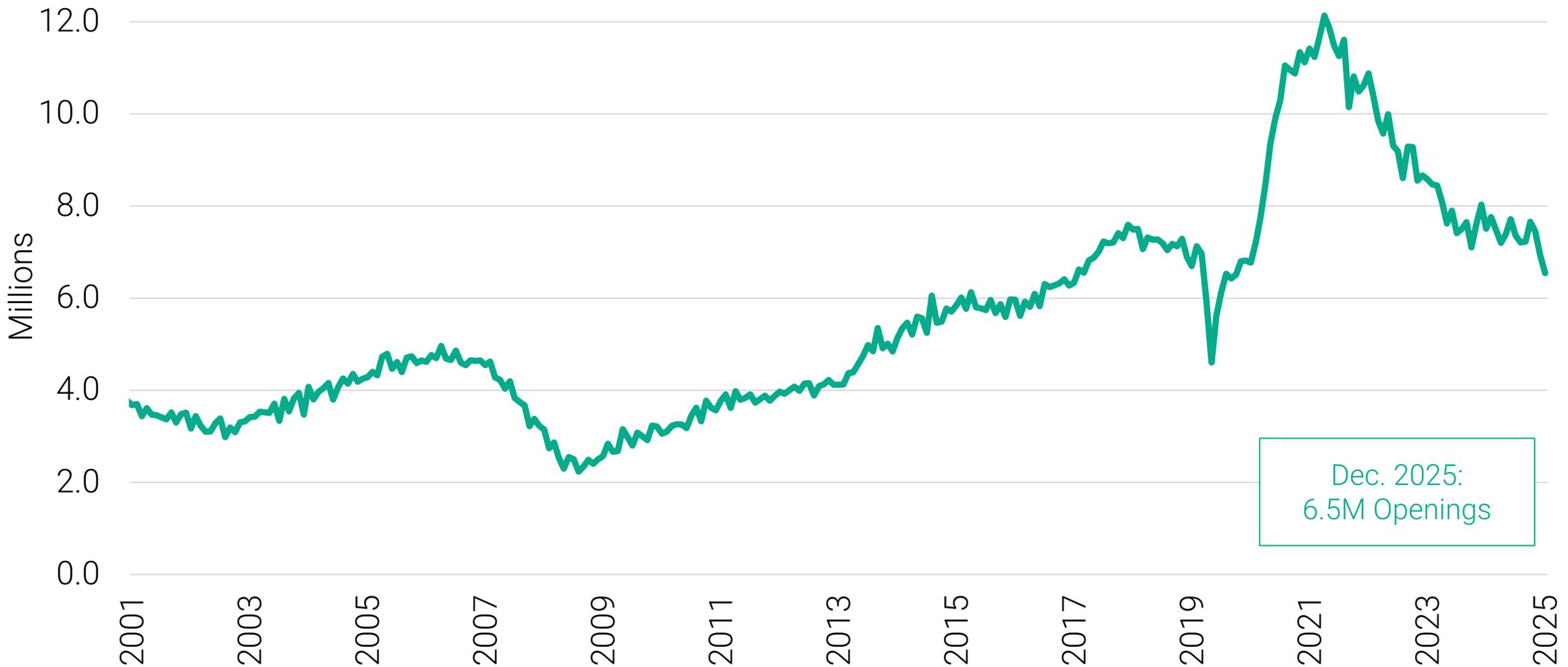
December 2020 – January 2026



Source: U.S. Bureau of Labor Statistics

U.S. Job Openings

2001 – December 2025



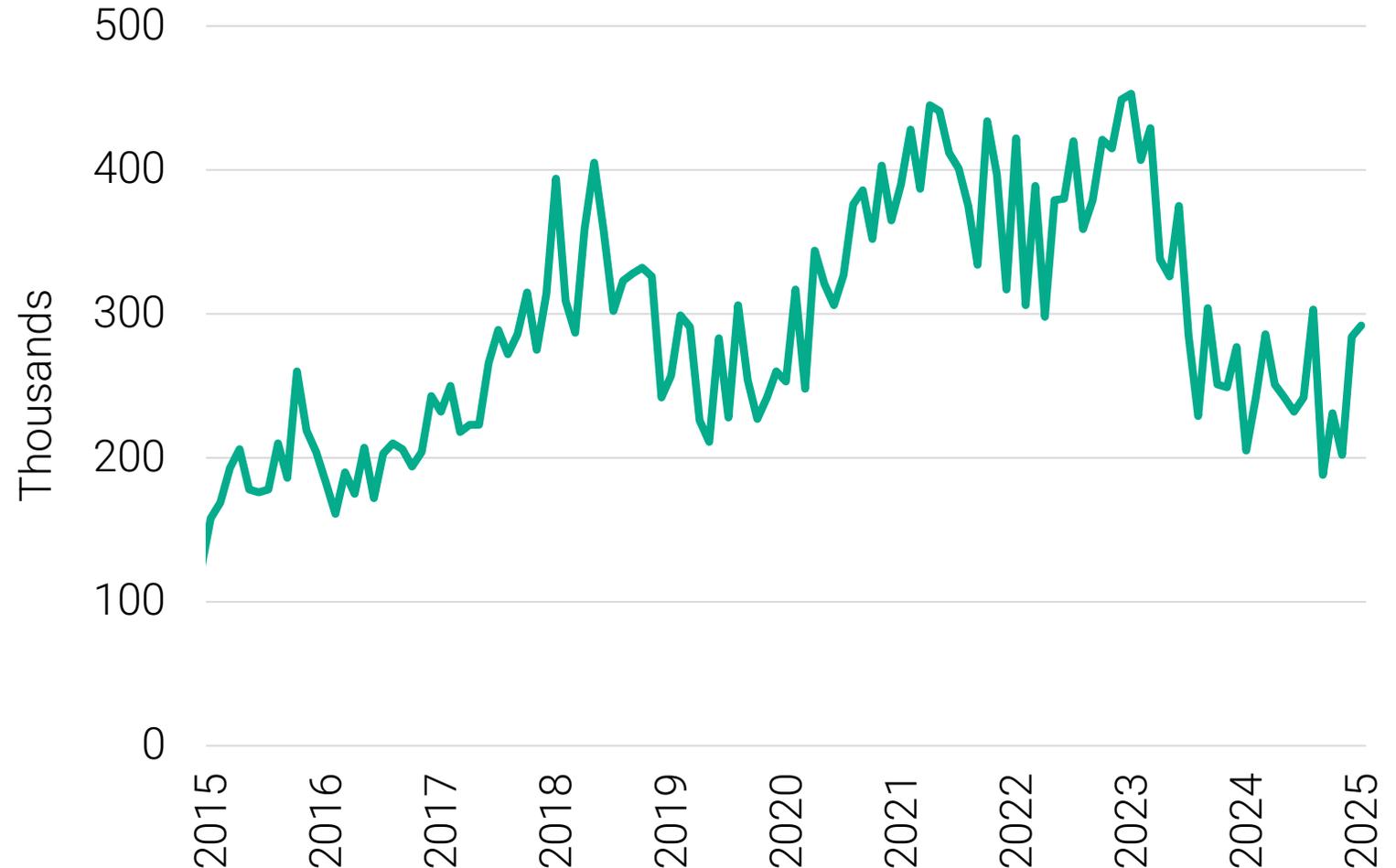
Dec. 2025:
6.5M Openings

Source: U.S. Bureau of Labor Statistics

U.S. Construction Job Openings

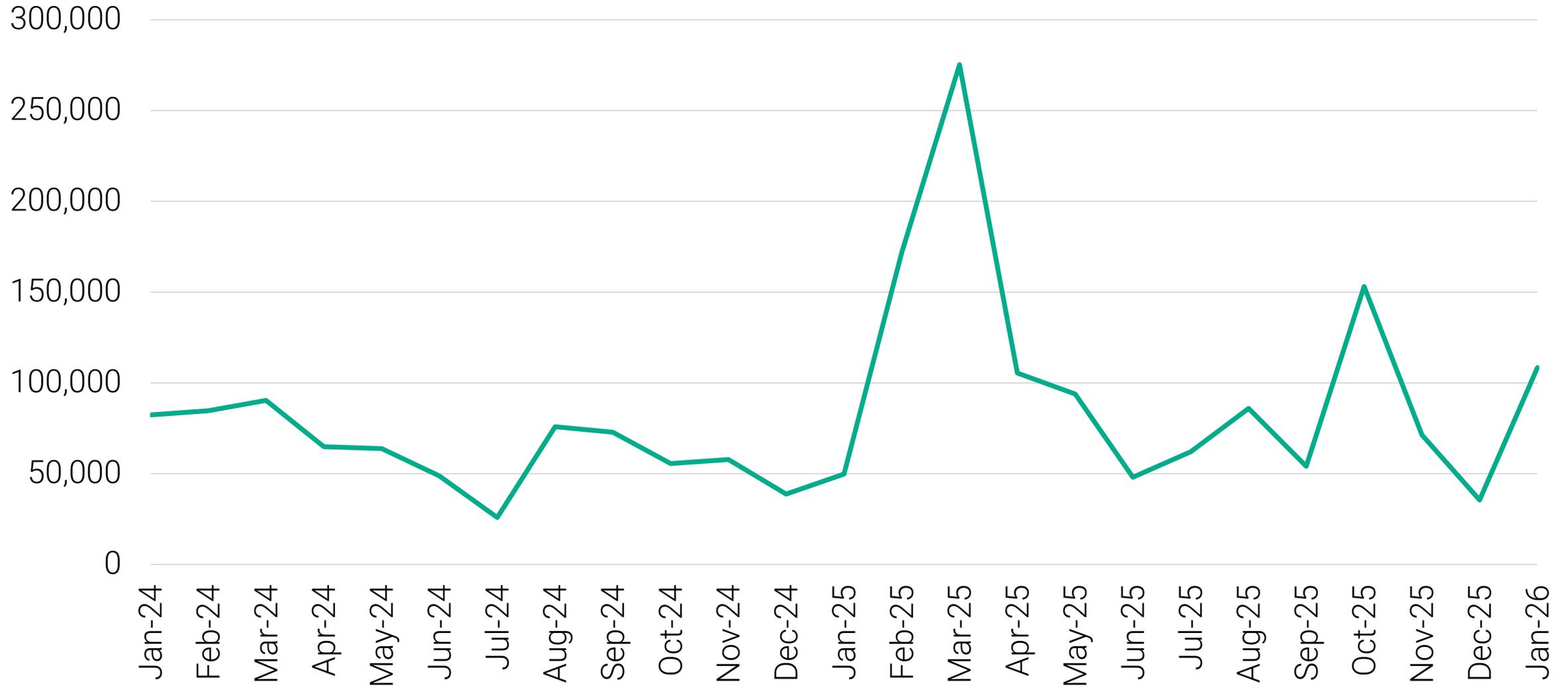
2015 – December 2025

- From 2015-2019 the number of unfilled U.S. construction jobs averaged 228,000.
- In 2024 there was an average of 306,000 unfilled construction jobs.
- That's 34% higher than the 2015-2019 average.



U.S. Employers' Announced Job Cuts

2024 – 2026



Source: Challenger, Gray & Christmas, Inc. Job Cut Announcement Report

Employment Growth, 25 Largest Metros (NSA)

December 2023 v. December 2025 Absolute Change

Rank	MSA	%
1	Charlotte-Concord-Gastonia, NC-SC	3.9%
2	San Antonio-New Braunfels, TX	3.1%
3	Austin-Round Rock-San Marcos, TX	2.9%
4	Orlando-Kissimmee-Sanford, FL	2.8%
5	New York-Newark-Jersey City, NY-NJ	2.1%
6	Philadelphia-Camden-Wilm., PA-NJ-DE-MD	2.0%
6	Phoenix-Mesa-Chandler, AZ	2.0%
6	Tampa-St. Petersburg-Clearwater, FL	2.0%
9	Houston-Pasadena-The Woodlands, TX	1.9%
10	Dallas-Fort Worth-Arlington, TX	1.8%
11	Miami-Fort Lauderdale-West Palm Beach, FL	1.6%
11	Seattle-Tacoma-Bellevue, WA	1.6%
13	Riverside-San Bernardino-Ontario, CA	1.5%

Rank	MSA	%
14	Atlanta-Sandy Springs-Roswell, GA	1.4%
14	Minneapolis-St. Paul-Bloomington, MN-WI	1.4%
16	San Diego-Chula Vista-Carlsbad, CA	1.2%
17	Chicago-Naperville-Elgin, IL-IN-WI	1.0%
18	Baltimore-Columbia-Towson, MD	0.9%
18	Denver-Aurora-Centennial, CO	0.9%
20	Detroit-Warren-Dearborn, MI	0.5%
21	Los Angeles-Long Beach-Anaheim, CA	0.4%
21	St. Louis, MO-IL	0.4%
23	Washington-Arlington-Alex., DC-VA-MD-WV	0.2%
24	Boston-Cambridge-Newton, MA-NH	-0.4%
25	San Francisco-Oakland-Fremont, CA	-0.9%
-	U.S. Total (SA)	1.0%

Note: MSA data are not seasonally adjusted (NSA);
U.S. data are seasonally adjusted (SA)

Construction Employment Growth, 25 Largest Metros (NSA)

December 2023 v. December 2025 Absolute Change

Rank	MSA	%
1	Washington-Arlington-Alex., DC-VA-MD-WV	9.2%
2	Charlotte-Concord-Gastonia, NC-SC	8.2%
3	Orlando-Kissimmee-Sanford, FL	5.1%
4	Austin-Round Rock-San Marcos, TX	5.0%
5	Miami-Fort Lauderdale-West Palm Beach, FL	4.9%
5	Phoenix-Mesa-Chandler, AZ	4.9%
7	Dallas-Fort Worth-Arlington, TX	4.7%
8	Tampa-St. Petersburg-Clearwater, FL	4.5%
9	St. Louis, MO-IL	3.8%
10	Houston-Pasadena-The Woodlands, TX	3.2%
11	San Antonio-New Braunfels, TX	2.8%
12	Baltimore-Columbia-Towson, MD	2.5%
12	Detroit-Warren-Dearborn, MI	2.5%

Rank	MSA	%
14	Atlanta-Sandy Springs-Roswell, GA	-0.8%
15	Denver-Aurora-Centennial, CO	-1.2%
16	Chicago-Naperville-Elgin, IL-IN-WI	-2.0%
16	Philadelphia-Camden-Wilm., PA-NJ-DE-MD	-2.0%
18	Minneapolis-St. Paul-Bloomington, MN-WI	-2.3%
19	Boston-Cambridge-Newton, MA-NH	-2.6%
20	San Diego-Chula Vista-Carlsbad, CA	-3.7%
21	San Francisco-Oakland-Fremont, CA	-3.8%
22	Seattle-Tacoma-Bellevue, WA	-7.2%
23	Los Angeles-Long Beach-Anaheim, CA	-7.4%
24	New York-Newark-Jersey City, NY-NJ	-7.9%
25	Riverside-San Bernardino-Ontario, CA	-9.6%
-	U.S. Total (SA)	2.2%

Note: MSA data are not seasonally adjusted (NSA);
U.S. data are seasonally adjusted (SA)

Unemployment Rates, 25 Largest Metros (NSA), Dec. 2025

Rank	MSA	%
1	Austin-Round Rock-San Marcos, TX	3.2%
2	Atlanta-Sandy Springs-Roswell, GA	3.3%
3	Miami-Fort Lauderdale-West Palm Beach, FL	3.5%
3	Phoenix-Mesa-Chandler, AZ	3.5%
3	St. Louis, MO-IL	3.5%
6	Baltimore-Columbia-Towson, MD	3.6%
6	Charlotte-Concord-Gastonia, NC-SC	3.6%
6	Dallas-Fort Worth-Arlington, TX	3.6%
6	Denver-Aurora-Centennial, CO	3.6%
10	San Antonio-New Braunfels, TX	3.7%
11	Washington-Arlington-Alex., DC-VA-MD-WV	3.8%
12	Minneapolis-St. Paul-Bloomington, MN-WI	4.0%
12	Philadelphia-Camden-Wilm., PA-NJ-DE-MD	4.0%

Rank	MSA	%
14	San Francisco-Oakland-Fremont, CA	4.1%
15	Houston-Pasadena-The Woodlands, TX	4.2%
16	Boston-Cambridge-Newton, MA-NH	4.3%
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19	Chicago-Naperville-Elgin, IL-IN-WI	4.5%
19	New York-Newark-Jersey City, NY-NJ	4.5%
21	Tampa-St. Petersburg-Clearwater, FL	4.6%
22	Detroit-Warren-Dearborn, MI	4.7%
23	Los Angeles-Long Beach-Anaheim, CA	4.8%
24	Seattle-Tacoma-Bellevue, WA	5.0%
25	Riverside-San Bernardino-Ontario, CA	5.1%
-	U.S. Total (SA)	4.4%

Note: MSA data are not seasonally adjusted (NSA);
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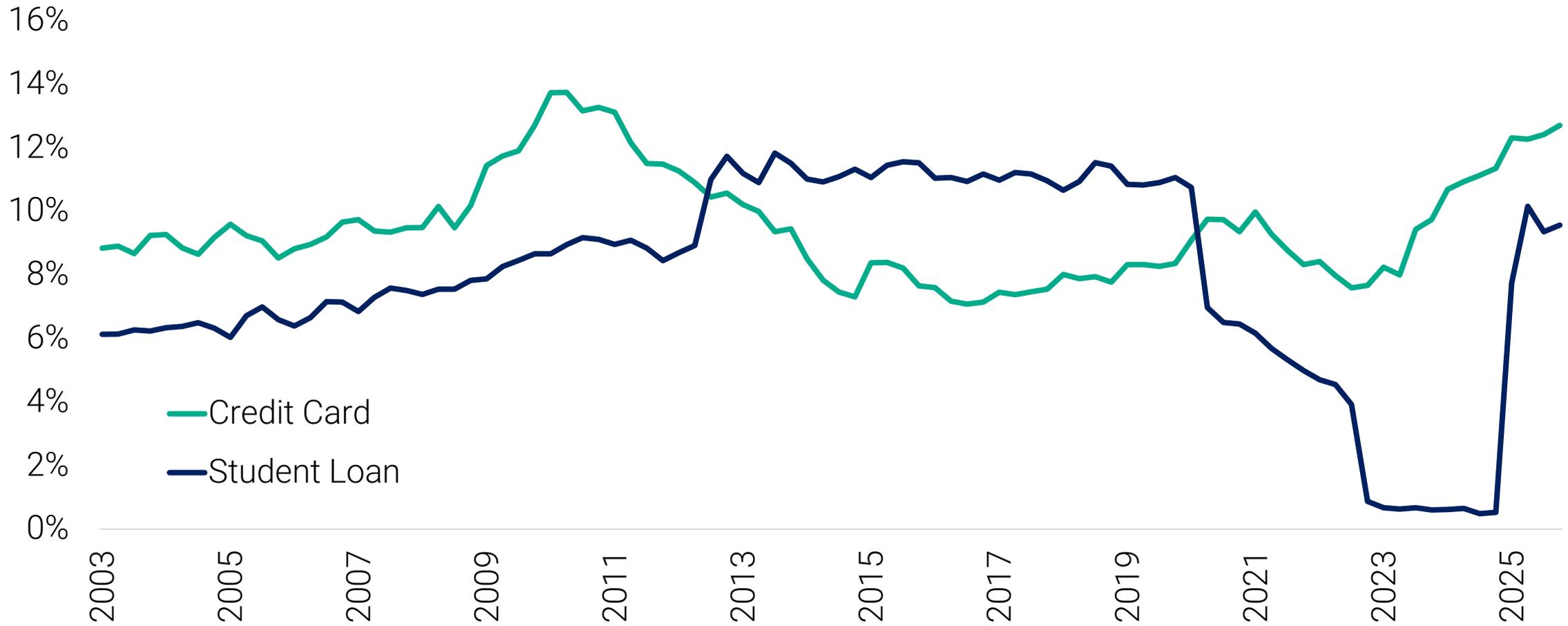
A Little Rocky



Rocky (1976)—Sylvester Stallone as boxer Rocky Balboa

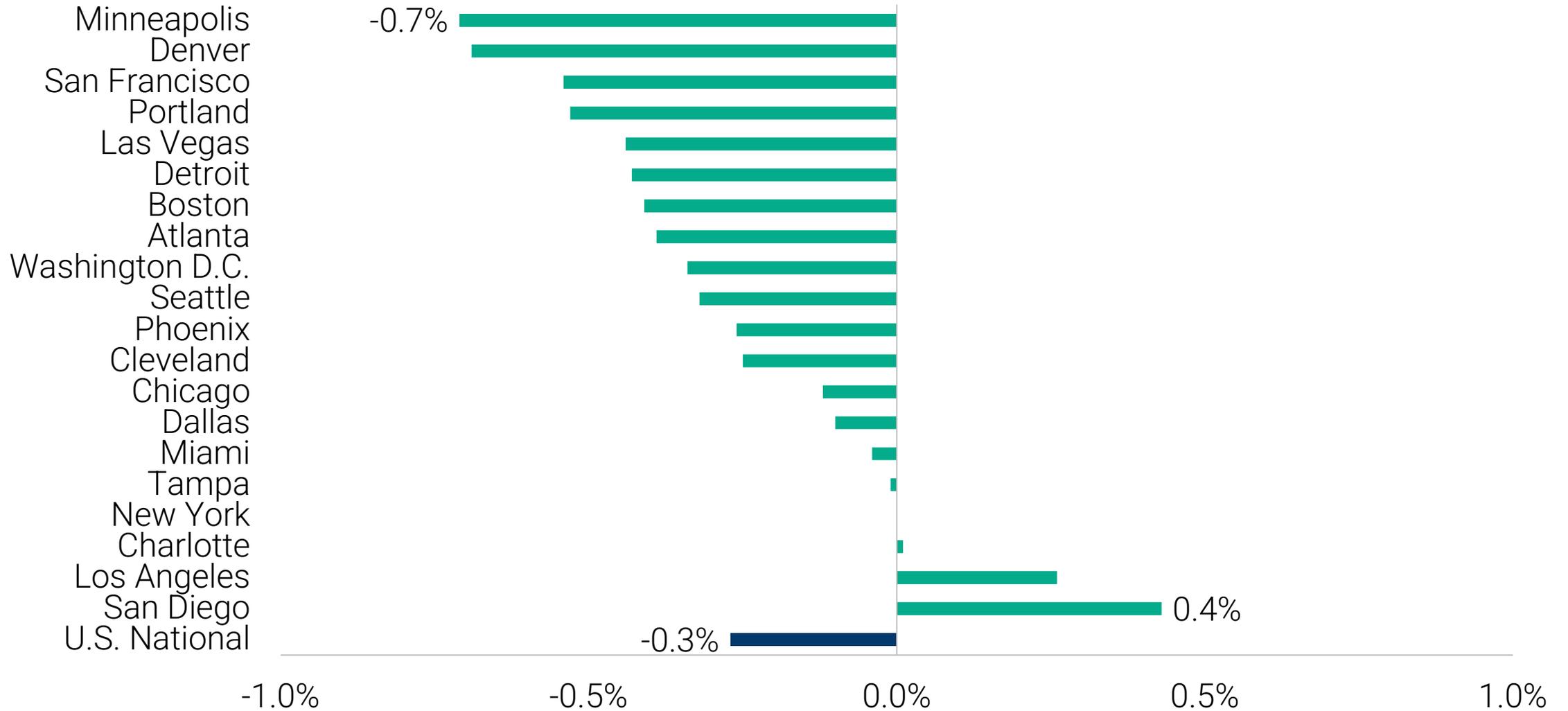
Rocky I: Loan Delinquency Surges

Severe Delinquency by Loan Type, 2003 – 2025
% of Balance 90+ Days Delinquent



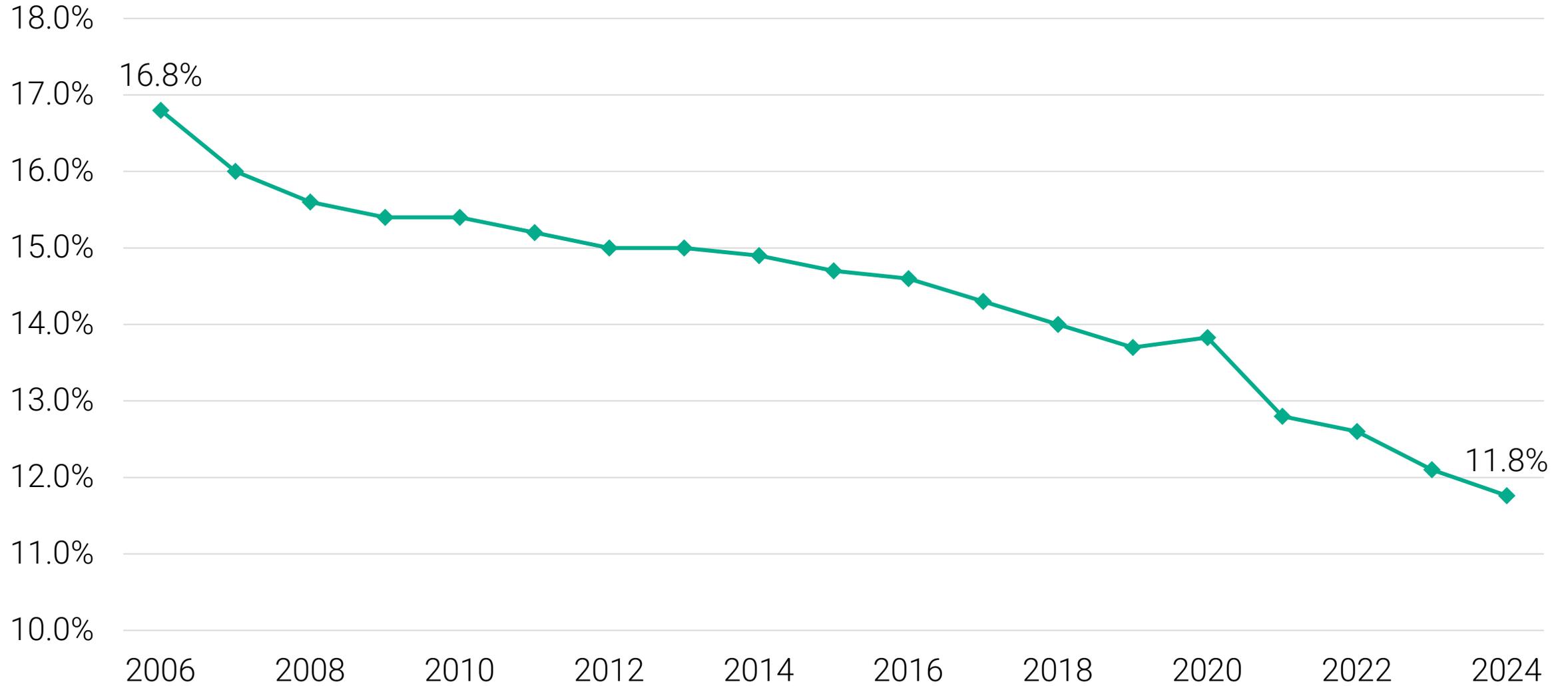
Rocky II: S&P Case-Shiller Home Price Index

1-Month % Change, December 2025



Americans are Increasingly Staying Put

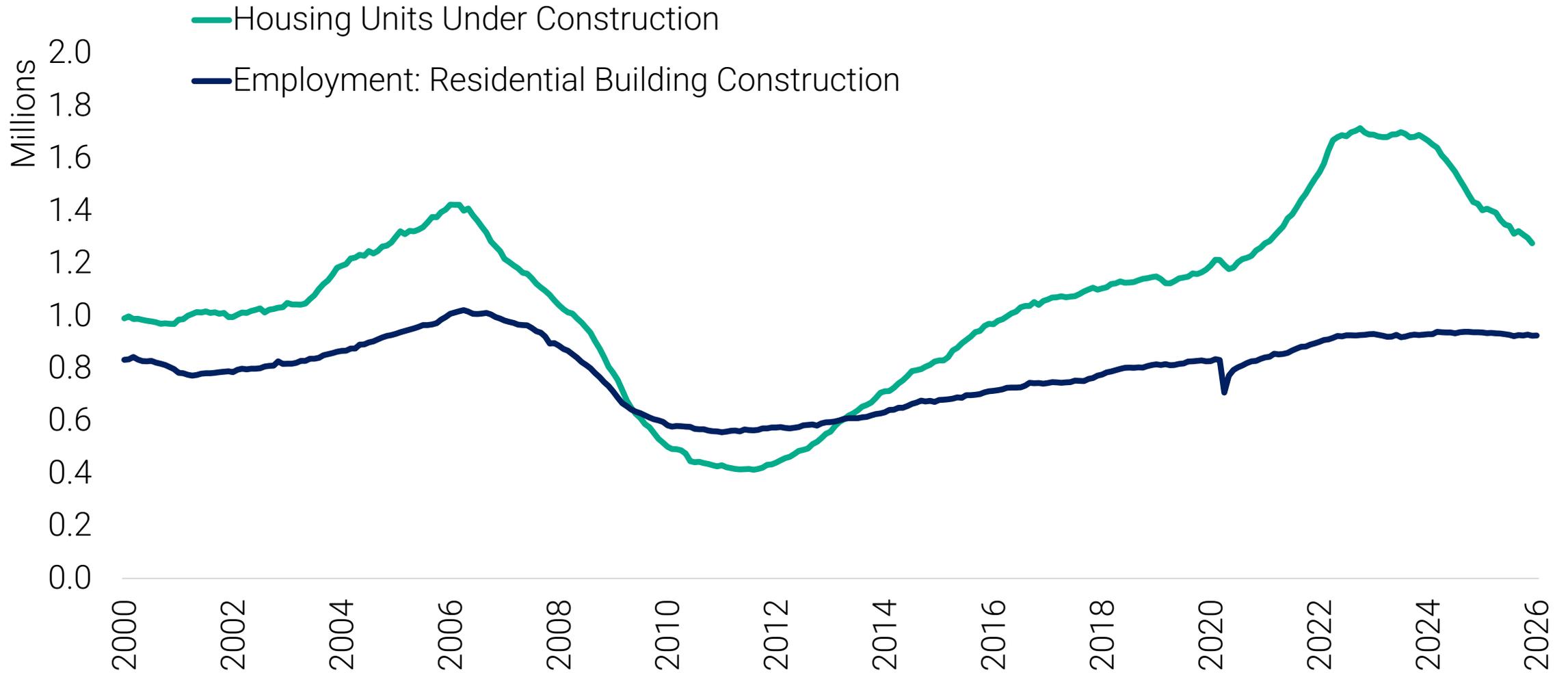
Percentage of U.S. Population that Moved in the Past Year



Source: U.S. Census Bureau, American Community Survey

Housing Units Under Construction vs. Residential Employment

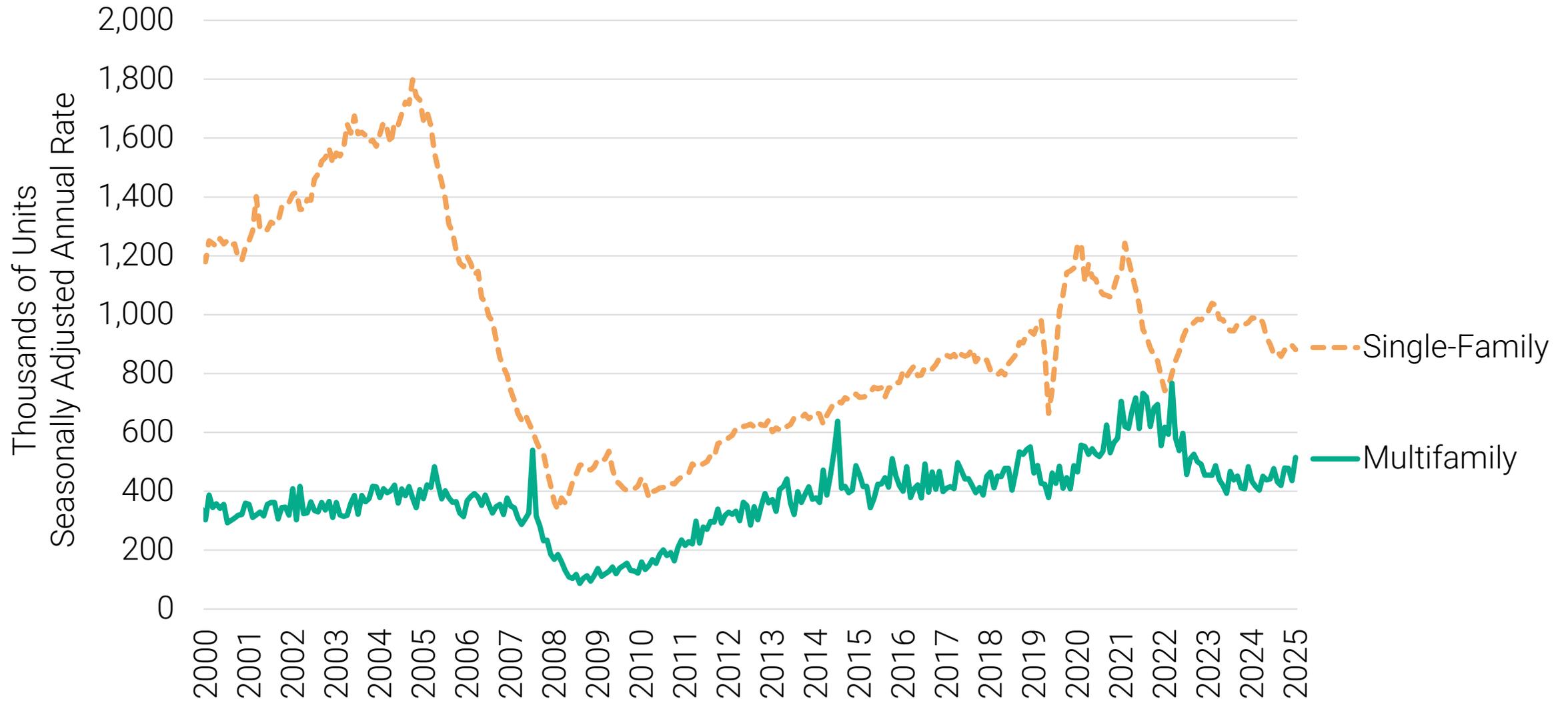
2000 – 2026



Source: U.S. Census Bureau; U.S. Bureau of Labor Statistics

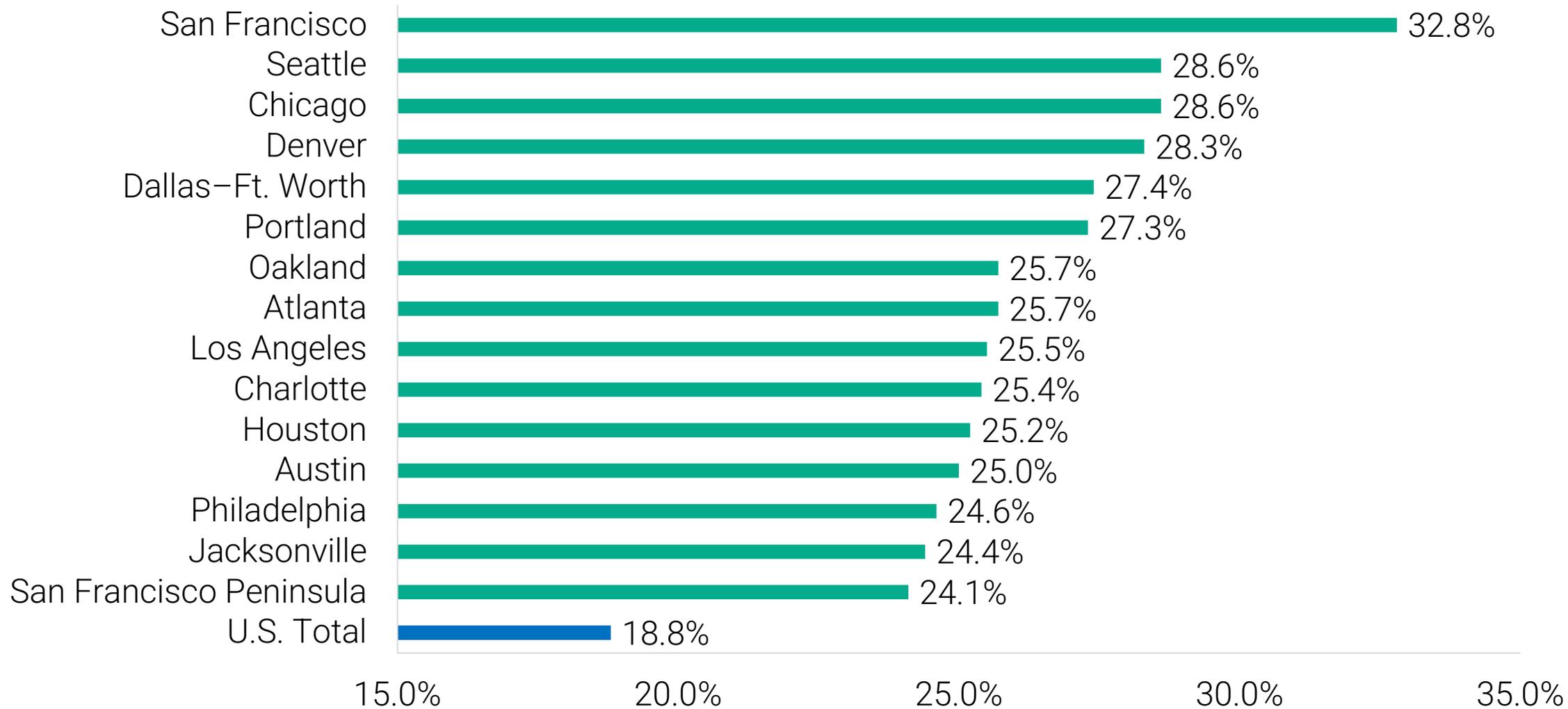
U.S. Residential Building Permits

2000 – December 2025



Source: U.S. Census Bureau

Rocky III: Highest Office Vacancy Rates, 2025Q4



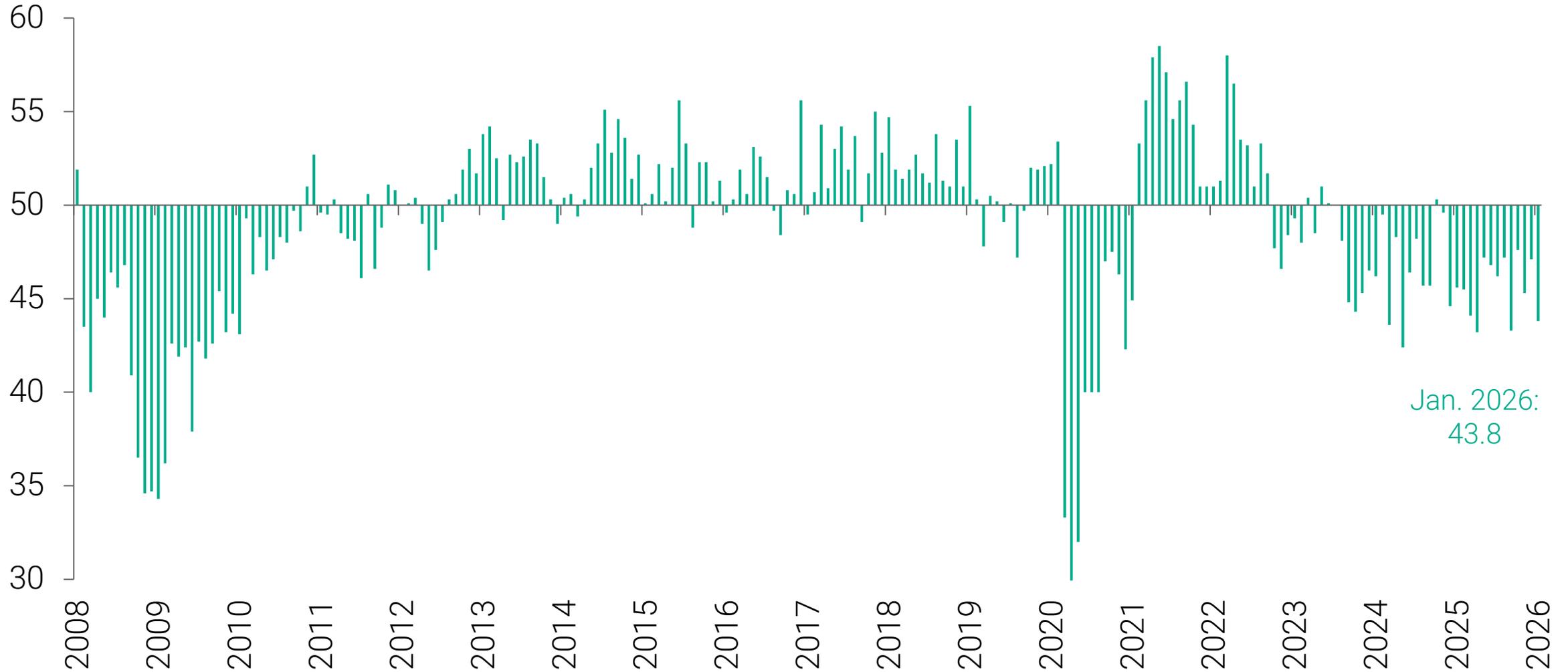
Source: CBRE

Rocky IV: U.S. Cities Face Fiscal Stress

- With the city facing a projected \$1.12 billion shortfall in 2026 Chicago Mayor Brandon Johnson said recently, “We have reached a point of no return”.
- Between December 2024 and April 2025, Chicago, Los Angeles, San Francisco, and Washington all experienced credit rating downgrades.
- According to research conducted by The Pew Charitable Trusts, at least 20 of the nation’s 25 most populous cities have reported budget gaps for fiscal year 2026—and often beyond.

Rocky V: Design Work in Retreat

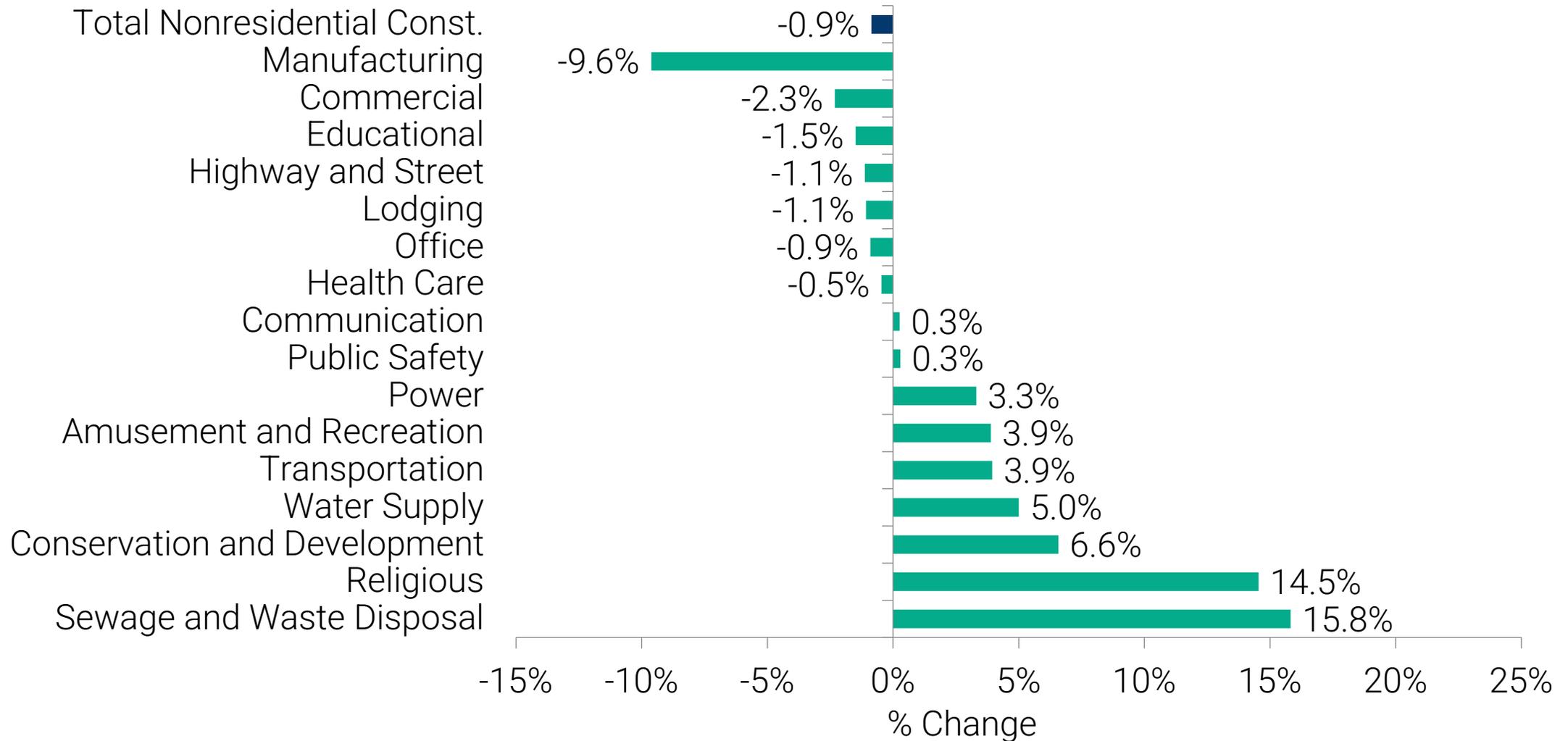
Architecture Billings Index: 2008 – January 2026



Source: The American Institute of Architects

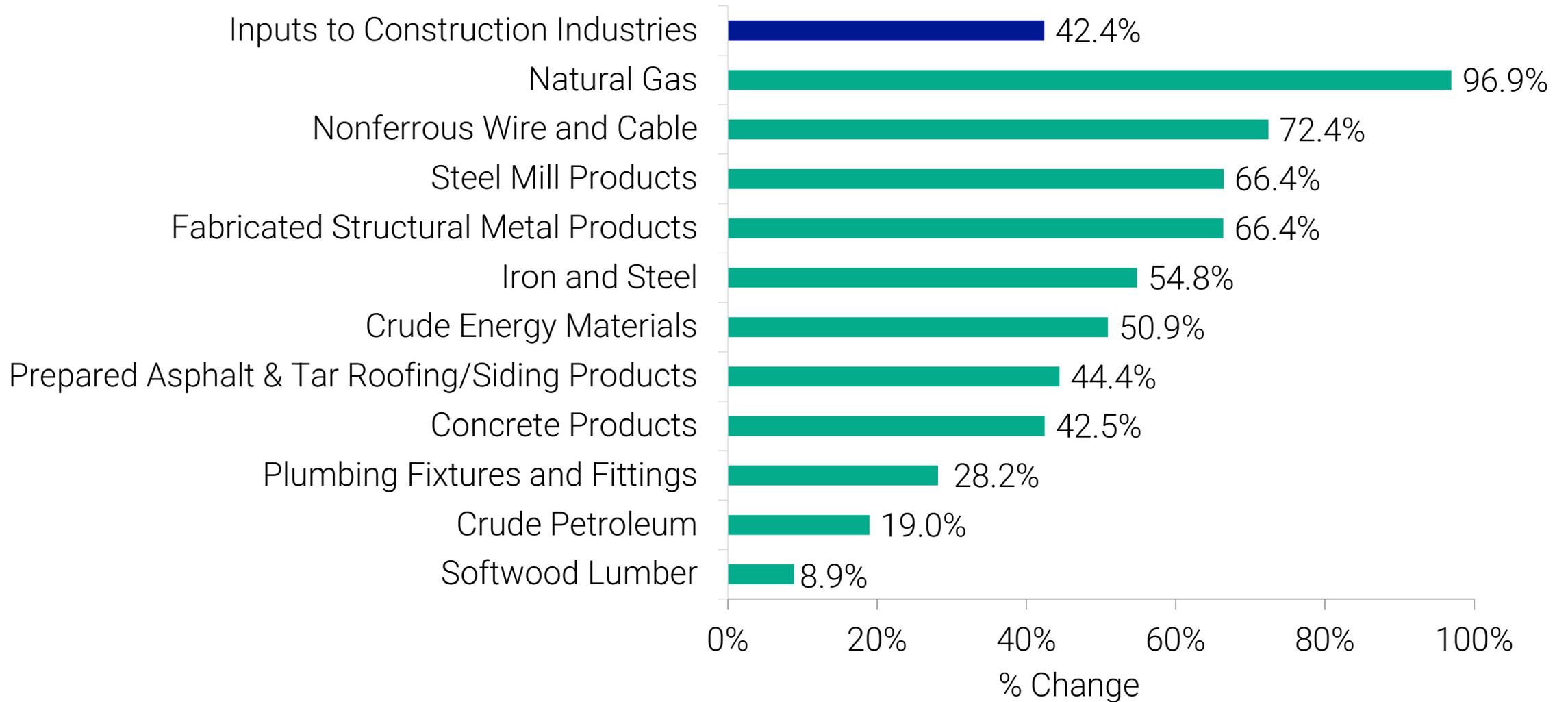
Rocky VI: Nonresidential Construction Spending Declines

October 2024 v. October 2025 (Current \$)



Construction Materials PPI (NSA)

February 2020 v. December 2025



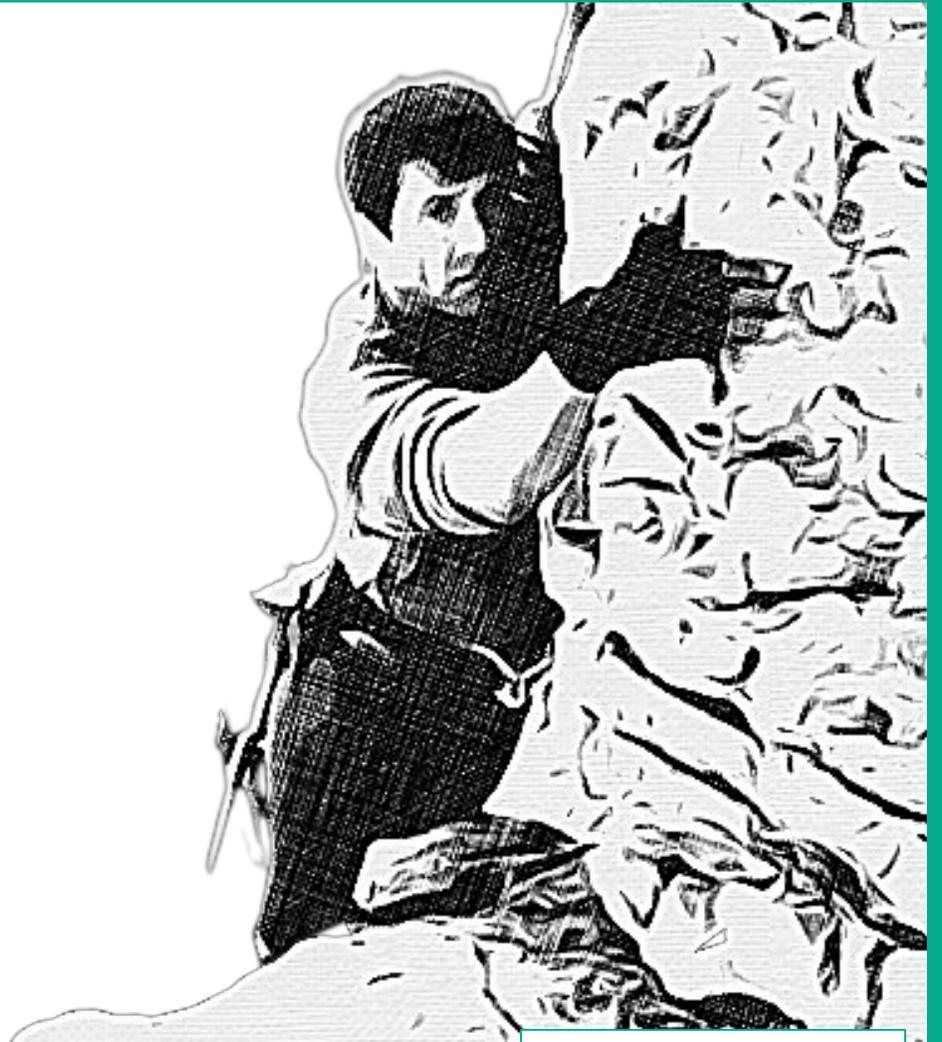
PPI: Softwood Lumber

2001 – 2025



Source: U.S. Bureau of Labor Statistics

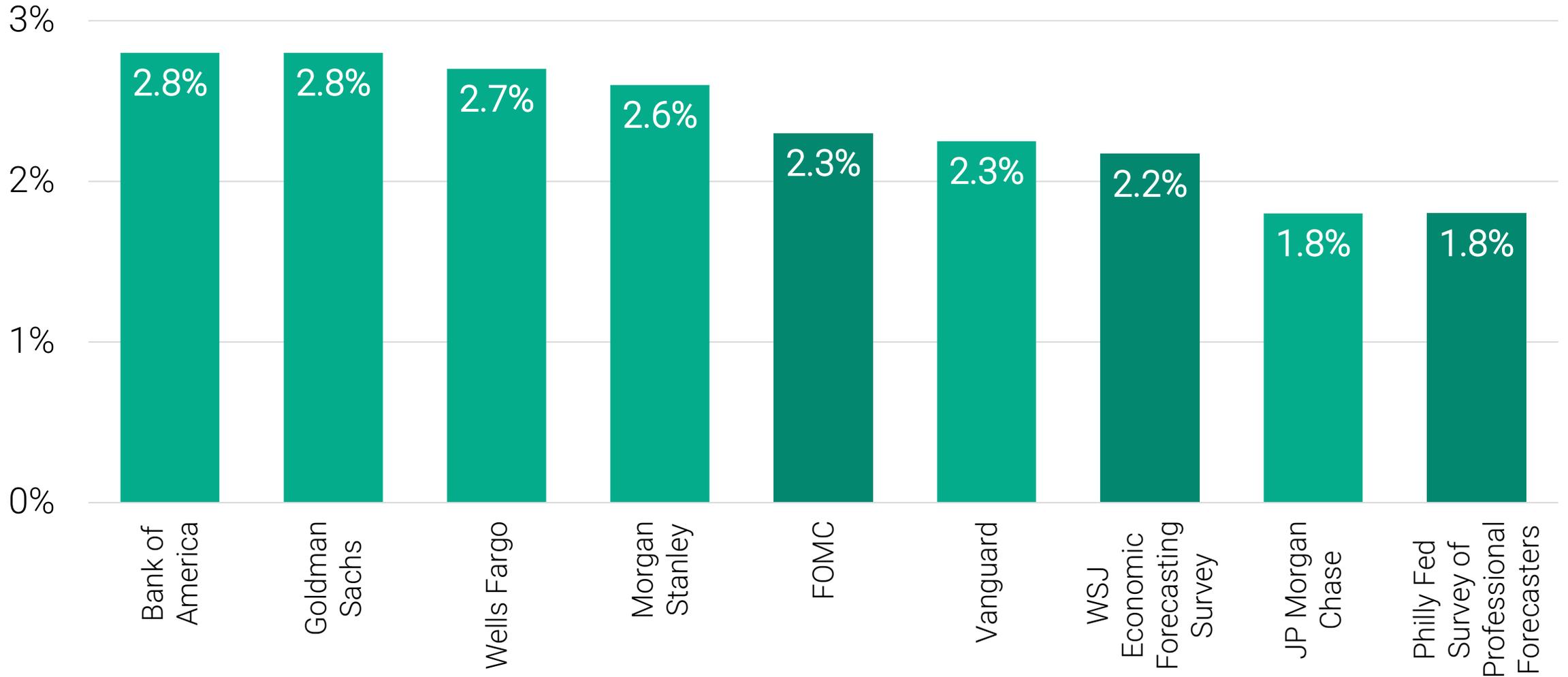
Cliffhanger



Cliffhanger (1993) – Sylvester Stallone as mountain climber Gabe Walker

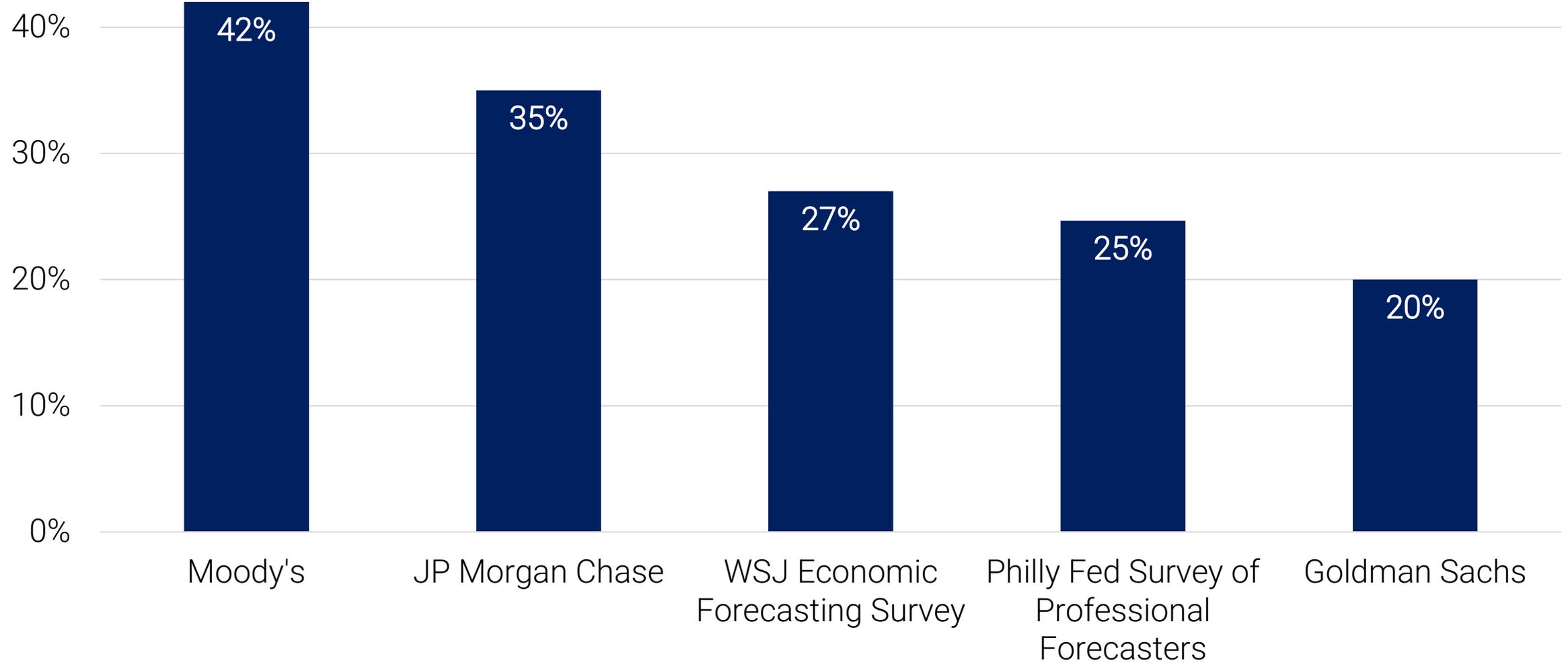
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Major Forecasts for U.S. GDP Growth in 2026



Source: Brokerage and media reports

2026 Recession Probability, Major Forecasts



Source: Brokerage and media reports

The **Alarum** has Sounded

- Inflation poised to stage a comeback – blame tariffs/immigration?;
- Interest rates will be higher for longer – ditto;
- Many consumers now exhausted financially, and circumstances could worsen;
- Are asset prices overextended?
- So forecast is for growth in 2026, but there are risks, including rising interest rates and falling asset prices, and that's because of . . . well you know.

Thank You



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Q&A