NJSOP Benefit Comparison 2019

| Benefit | Member Cost | Non-Member Cost | Difference |
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| AOA MORE (Measures and Outcomes Registry for Optometry) | FREE AOA MORE seamlessly integrates data from your electronic health record to allow PQRS reporting and benchmarking. Members can sign up for the service at absolutely no cost. | \$1800 for non members to sign up for and use AOA MORE | Members save \$1800 |
| Think About Your Eyes (TAYE) | FREE All full time NJSOP members are automatically enrolled in the TAYE program and appear in the website directory at no cost. Additionally, members who wish to upgrade to premium membership can do so for a discounted rate of \$200. | Non-members pay \$225 to be listed on the TAYE website and \$450 to upgrade to premium membership. | Members save up to \$675. |
| Medical billing services through Medical Revenue Associates (MRA) | Offers 18 years experience communicating with all health insurance carriers, specialized practice management software, and ICD-10 knowledge. NJSOP members receive a discount on billing services that is 1.5% to 2.0% below national average. | Non-members do not receive a discount on billing services | Members save 1.5%-2.0% below the national average on billing services. |
| Buying Groups | NJSOP members earn money back on purchases made through ABB OPTICAL GROUP and C&E Vision Buying Group | No Savings Available to Non-members | Up to 2% on purchases with C&E |
| NJSOP Listserve | FREE 24/7 access to all members of the NJSOP; ask questions, post helpful information, or request the help of your colleagues and fellow members. | Non-Members are not able to access the NJSOP Listserve or the content shared through it. | Members have 24/7 access to their colleagues and open lines of communication. |
| Legal Service Plan | NJSOP Legal Service Plan includes 2 free hours of representation, discounted rate of \$300 for each additional hour Full dues paying members in their 6th year of membership and beyond: FREE Members in their 1st – 5th year of membership, partial practice members, those receiving a waiver, and practicing life members: \$50 to participate in the Legal Service Plan | \$350 an hour | Members save \$700 on first two hours; \$50 savings for time additional. |
| NJSOP Continuing Education Discounts (Snow School, Winter CE, Summer CE, Therapy by the Sea, Managed Care Seminar) | \$1510 for all five 2018 events | \$2105 for all five 2018 events | Members save \$595 |
| Learning Labs/Member-only Seminars | FREE – Seminars focus on topics essential to successful management of the optometric practice, marketing, social media, etc. | Learning Labs and other Member-only Seminars are not available to Non-members | Members are exposed to the newest technology and latest information. |
| Web-based Doctor Locator (NJSOP.org and Eyecare.org) | FREE – The NJSOP Find-A-Doc tool contains the names and contact information for all members of the Society. Consumers can search by name, city or zip code radios to find an optometric physician in their area. The Find-A-Doc page is one of the most highly visited pages on both the NJSOP.org and Eyecare.org websites. | Non-members are not listed in the Find-A-Doc database. | Members are easily found by name, location, or mode of practice. |
| The Gandelman Agency (Member Insurance Programs) | Professional Liability: 10%, Office Package: 10%, Disability: 15%, Long Term Care: 10%, Auto & Home: 15% Life, Group Health Plans, Bonds: The Gandelman Agency competitively shops for the best rates available to NJSOP members. | No savings available to Non-members | Members save between 10% and 15% depending on which insurance programs they utilize. |
| NJSOP Classified Ad Placement | FREE Ad is placed online and in the Society's quarterly newsletter, <i>Eye on New Jersey</i> | \$500 per ad | \$500 savings for members |
| Childcare at Lightbridge Academy or The Learning Experience | At Lightbridge Academy, members receive a discount of up to 10% on tuition for preschool/kindergarten programs and 5% for infant/toddler programs. At The Learning Experience members save 10% of tuition, plus the extended care fee is waived at participating centers. The Learning Experience extends this benefit to member's office staff as well! | Non-Members not eligible for discount | Up to 10% |
| Student loan refinancing with Laurel Road | Offers NJSOP members the opportunity to refinance student loans at some of the lowest rates in the country. NJSOP member receive a \$200 bonus upon closing their loan with Laurel Road! | Non-members do not receive special loan refinancing rates or \$200 bonus. | Laurel Road's average borrower saves \$15,000 after they refinance their student loan. |
| IntelliSHRED | Certified On-site Shredding One-time Clean-out (Purge Service) \$0.15/lb for Members Only Other services include repeat shredding visits and include even greater discounts for NJSOP Members | No discounts for non-members. One-time Clean-out (Purge Service) \$0.18/lb for non-members | \$0.03 for one-time purge Plus other discounts as needed. |

