



2013 Grain Merchandising Course

*August 29 and September 5, 2013
Waldo, Ohio*



5151 Reed Road
Suite 126-C
Columbus, OH 43220

**Registration is limited
to the first 40 people,
so register today to
reserve your seat.**

Grain Merchandising Course Information

The Ohio AgriBusiness Association's Grain Merchandising Course is designed to provide practical information on a breadth of topics in the grain industry, from market fundamentals to facility operations. The objective is to provide a deeper understanding of grain merchandising as well as to connect the different aspects of the industry.

Two classes will cover different topics and will be available for registration individually or together as a series. The course is designed for anyone desiring a greater understanding of the grain business, including grain originators and merchants, branch managers, accounting personnel, operations personnel and bankers.

Registration is limited to the first 40 people, so don't wait to register.

Event Information

Dates:

August 29 and September 5, 2013

Location:

All Occasions Catering – 6989 Waldo-Delaware Road; Waldo, Ohio 43356

Cost:

\$150 for OABA members (\$200/non-member) for Day 1 or Day 2, or \$250 for OABA members (\$300 for non-member) for the two-day series.

Agenda:

Day 1 – August 29

9 a.m. Registration
9:30 a.m. **A Global Perspective on Markets** – Roy Huckabay, The Linn Group
10:45 a.m. **Regional Markets & Risk Management** – Steve Spieth, INTL FCStone Inc.
Noon Lunch
1 p.m. **The Value of Grain Operations** – Randy Broady, Trupointe Cooperative, Inc.
2:15 p.m. **Case Study** – Randy Broady, Trupointe Cooperative, Inc.
3:30 p.m. Adjourn

Day 2 – September 5

9 a.m. Registration
9:30 a.m. **What's New with Options** – Andy Shaffer, The Andersons, Inc.
10:45 a.m. **Technical Trading** – Jacob Christy, The Andersons, Inc.
Noon Lunch
1 p.m. **Mark to Market Accounting** – Brent Rogers, White Commercial Corporation
3:30 p.m. Adjourn

Registration Form

Register online at oaba.net/events, or by submitting the form below via mail, fax or email. Register today – the course is limited to the first 40 registrants.

Company Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone Number: _____ Fax Number: _____

Email: _____

Additional Registrants:

-Name: _____ Both Days Aug. 29 Sept. 5

-Name: _____ Both Days Aug. 29 Sept. 5

-Name: _____ Both Days Aug. 29 Sept. 5

-Name: _____ Both Days Aug. 29 Sept. 5

Number of **OABA Members** (\$150/person) for **one-day** course: _____

Number of **OABA Members** (\$250/person) for **two-day** course: _____

Number of **Non-Members** (\$200/person) for **one-day** course: _____

Number of **Non-Members** (\$300/person) for **two-day** course: _____

Total Amount Due: \$ _____

Visa MasterCard

Credit Card #: _____ Exp. Date: _____

Name on Card: _____

Signature: _____

Check (payable to Ohio AgriBusiness Association and mailed to address below)

Invoice Me (at address provided above)

Mail: Ohio AgriBusiness Association; 5151 Reed Rd., Ste. 126-C; Columbus, OH 43220

Email: info@oaba.net | **Fax:** 614-326-7519 | **Online:** www.oaba.net/events

Questions? Call 614-326-7520 and select option one.