

March 16, 2016 and September 22, 2016
Quest Business Center • Columbus, OH

OAMES is proud to continue this exceptional forum for learning and networking focused exclusively on HME policy and billing in the Medicaid fee-for-service and managed care programs. The OAMES Medicaid Training Seminar is held in collaboration with the Ohio Department of Medicaid (ODM) and the Ohio Association of Health Plans and provides the only source for HME-specific training by Ohio Medicaid staff and plan representatives.

Topics covered will include:

- OAMES update by executive director Kam Yuricich featuring association activities, state and national news;
- Medicaid fee-for-service (FFS) sessions:
 - Ohio Department of Medicaid is conducting a mandated five-year rule review on almost 30 DME policies this year; learn which rules are under review and what changes you can expect in 2016; we'll also provide an update on the wheelchair rule and CMN which have been a work in progress over the past two years.
 - Prior authorization (PA) update by ODM's Clinical Review team on PA issues and troubleshooting tips; the session will also review the new PA changes that will be in effect 4/01/16;
 - ODM ombudsmen will not be attending any provider association events in 2016 but registrants may send questions to OAMES office at kam@oames.org for any follow-up needed by the Department ;
- Managed care sessions (both traditional and MyCare Ohio plans):
 - Representatives from Aetna Better Health, Buckeye Health Plan, CareSource, Molina Healthcare, Paramount Advantage and United Healthcare will be in attendance to cover traditional Medicaid managed care and the MyCare Ohio programs. Due to the positive feedback from the fall 2016 seminar, we'll host the breakout session format again with each of the plans making separate presentations, twice to accommodate attendees who work with multiple plans. If you contract with 3 or more plans, please consider bringing additional staff.

We're offering a deep registration discount for 3 or more attendees to minimize your costs.

- Private appointments: There will also be opportunities to meet one-on-one with the plans. Refer to the registration form for details.

BONUS!

Special billing session on "Effective AR Management!"

Let's face it; AR is the bane of most company's existence for any payer. AR is difficult to manage, tedious and discouraging to work. OAMES is pleased to bring in well-known industry consultant Sarah Hanna to add an expert focus on AR management to the day's agenda. Attendees will learn how to streamline processes so your company can improve their AR and DSO. You'll find out how to use reporting mechanisms to help with workflow, production and tracking to better manage time and assess common problems and inefficiencies within billing and customer service through denial trending. Sarah is the President of Ohio-based ECS Billing & Consulting North and is a nationally recognized speaker and consultant on revenue cycle management, corporate operation and workflow assessment. She has worked in the healthcare industry for over 25 years and brings a wealth of knowledge on proper billing protocols, operations and revenue management to help HME providers run more effective and successful businesses.

Schedule

9:00– 9:30 a.m.	Registration and Continental Breakfast
9:30–9:45 a.m.	OAMES Update
9:45–11:30 a.m.	Medicaid FFS Presentations—Policy and Prior Authorization
11:30–12:30 p.m.	Lunch
12:30–1:30 p.m.	AR Presentation by Sarah Hanna
1:30–2:15 p.m.	Medicaid Managed Care Plans Breakouts
2:15–2:30 p.m.	Break
2:30–3:15 p.m.	Medicaid Managed Care Plans Breakouts (Repeated)
3:15–4:00 p.m.	Private appointment meetings with managed care plans (sign-up on registration form)

Registration Information

Early Bird	Late (after 03/11/16)
\$149	\$169 Member rate – first rep
\$129	\$149 Member rate – second rep
\$89	\$109 Member rate—third rep
\$199	\$219 Non-member rate

Refunds granted minus a \$25 processing fee per registrant until March 11, 2016. Substitutions are welcome.

Meeting Facility

Quest Business Center, 8405 Pulsar Place, Columbus (Polaris exit), 614.540-5540. www.quest-centers.com.

Overnight Accommodations: Seminar attendees needing overnight accommodations may contact **The Four Points by Sheraton** near Quest. Their phone number is (614) 844-5888. Please reference that you are with the OAMES group to get the \$109 rate. **Rate available until March 1.**

If you have questions, contact Heidi at the OAMES office, 614.876.2424 or info@oames.org

REGISTRATION: OAMES Medicaid Training Seminar
March 16 2016 ♦ Columbus, Ohio ♦ Quest Business Center (near Polaris)

REGISTRATION FEES

\$149 (after March 11, \$169)Member rate for first registrant
\$129 (after March 11, \$149)Member rate for second registrant
\$89 (after March 11, \$109) Member rate for third registrant
\$199 (after March 11, \$219)Non-member rate per registrant

REGISTRATION POLICIES

- Registrants will receive registration confirmation and hotel directions from OAMES by email or fax.
- Registration fee includes continental breakfast, beverage breaks, lunch and meeting materials.
- Refunds will be granted less a \$25 processing fee until March 11, 2016.
- **No refunds will be issued after March 11, 2016. No shows will be billed. Substitutions are welcome.**

REGISTRATION INFORMATION

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: (_____) _____ Fax: (_____) _____

Check below if you would like to request to meet with individual plans. Limited availability. Scheduling of meetings will be based on receipt of registration. Aetna Buckeye CareSource Molina Paramount UHC

Name of Registrants: *(Please make a copy of this form for additional attendees.)*

1. _____ Title: _____

E-mail: _____

2. _____ Title: _____

E-mail: _____

3. _____ Title: _____

E-mail: _____

Check here if you are disabled and require assistive services or have special dietary needs and food allergies. Please describe your needs in writing and enclose it with the registration form.

PAYMENT INFORMATION

Total Amount Enclosed: \$ _____ **Payment method:** Check VISA Mastercard AmEx

Account # _____ Exp. _____ CVV. _____

Name on card: _____

Signature: _____ Date: _____

Please return with payment to OAMES: 614-467-2071 or 500 W. Wilson Bridge Rd., Ste 125, Worthington, OH 43085