Ohio Funeral Directors Association Insurance Seminar

December 11 • OFDA Office



The Realities and Rewards of Retirement Planning

(AM Session 7:30 am to Noon)

This course will review the tools, techniques, and challenges of planning and accumulating assets for a secure retirement, as well as the challenges and benefits in converting retirement assets into streams of income that the retiree will not outlive.

5 CE

Ethics: Dealing with the Fallout

(PM Session Noon to 5:00 pm)

This course will review the ethical responsibility, both legal and moral, in the transaction of insurance. It will also review the ethical duties an agent must understand.

5 CE (satisfies insurance ethics requirement)





ofdaonline.org

Diana@ofdaonline.org 800-589-6332

Registration on reverse



Presented by...

Rick Goolsby entered the insurance business in 1973 as a producer with his family-owned insurance agency in Milford, Ohio (near Cincinnati). During his tenure with the agency, Rick served as a producer working in property, casualty, and life insurance sales, as Sales Manager responsible for building and growing a team of insurance producers, and as Corporate President. In 2004, he and his family sold the agency.



2501 North Star Road P. O. Box 21760 Columbus, Ohio 43221

Phone: 614-486-5339 Fax: 614-486-5358

Email:

Diana@ofdaonline.org

Registration								
Funeral Home Name								
Address								
City, State, Zip								
Phone			Funeral Home E-mail address					
Fees	\$75 (\$150 Non Member) AM or PM session							
rees	\$150 (\$300 Non Member) both sessions							
1. Registrant Name		□ AM session only □ PM session only □ Both sessions				National producer	#	Fee Amount
2. Registrant Name		☐ AM session only ☐ PM session only ☐ Both sessions			ssions	National producer #		
3. Registrant Name		□ AM session only □ PM session only □ Both sessions			ssions	National producer #		
If paying by check, make payable to OFDA						Total D	ue	
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