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OHLA BOARD PRESIDENT'S MESSAGE

With OHLA celebrating 130 years of continuous operation, and our lodging industry overcoming new obstacles every day, one word comes to mind... progress.

I see the work our teams are putting in to exceed guest expectations and improve the stature of our industry. Our trusted Allied Member Network continues to produce new and efficient services, goods, and technologies to help us better serve our guests. Our partners are an essential part of our success. Lean on this network for questions, education, and best practices.

In 2023, our association proudly had some of the largest delegations attend the national Women in Lodging FORWARD conference in Chicago, IL and the American Hotel & Lodging Association's "Hotels on the Hill" federal legislative summit in the nation's capital.

We saw over 250 Stars of the Industry Awards nominations, raised \$8,000 for Freedom a la Cart, through the 4th Annual Charity Volleyball Tournament, and hosted 160+ lodging professionals at our annual statewide Women in Lodging (WIL) Leadership Luncheon.

Our Education & Workforce Committee hosted two successive Future of Lodging Summits in Cleveland and Cincinnati since hosting our inaugural Summit in Columbus in 2022. These Summits have brought together over 250 lodging professionals, hospitality educators & students, and industry partners with a common goal of building our workforce pipeline.

I am very excited that we have so many students joining us this week. Please do not hesitate to introduce yourself to OHLA staff and Board members, we would love to help you as you embark on your career in our industry.

Lastly, I would like to extend a special thank you to our Premier Partners and Allied Members, who join us at the Annual Conference as sponsors, exhibitors, or attendees as all we do is only made possible with your support.

You can be a part of our progress by volunteering on one of OHLA's 9 committees or councils. From our Innovation & Technology Committee, Emerging Professionals, to Membership and Events. There is a place for you!

Signed,

Chad M. Bortle

President, OHLA Board of Trustees President, SJB Management, Inc. & SJB Hotels LLC



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MISSION STATEMENT





The Ohio Hotel & Lodging Association is dedicated to providing service, resources and connections that make hotel & lodging businesses and those who work in them more successful.

AREAS OF FOCUS

PRODUCE FAVORABLE PUBLIC POLICY

IMPROVE SERVICE AND PROFESSIONALISM

GROW OUR **TRAVEL ECONOMY**

PROVIDE RESOURCES AND CONNECTIONS

SUPPORT OHIO'S **UNIQUE LODGING SECTOR**

INCREASE PROFITABILITY AND **SUSTAINABILITY**

FURTHER CHARITABLE & COMMUNITY INVOLVEMENT

CHAMPION SAFETY AND **SECURITY**

RAISE STATURE OF OUR INDUSTRY

LOCAL LODGING COUNCIL MAP





- NORTHWEST OHIO LODGING COUNCIL

- GREATER COLUMBUS LODGING COUNCIL
- GREATER AKRON LODGING COUNCIL GREATER CANTON LODGING COUNCIL
- MAHONING VALLEY LODGING COUNCIL
- GREATER CINCINNATI LODGING COUNCIL
- SOUTHEAST OHIO LODGING COUNCIL

PUBLIC ADVOCACY & PAC SUPPORT



OHLA PUBLIC POLICY PRIORITIES for Ohio's Hotel & Lodging Industry

PANDEMIC RELIEF

OHLA worked tirelessly to gain support at the local, state and national level for the industry most heavily impacted by the pandemic. This included securing actions to allow hotels to operate and host group events, direct financial support in the form of state grants for hotel & lodging businesses, property tax relief due to pandemic impacts, liability protections, access to federal programs and more.

TAX PARITY FOR HOTEL INTERMEDIARIES

Online Travel Companies (OTCs) advertise hotel rooms and charge customers the same or more as hotels do when they sell their rooms directly. But OTCs do not remit taxes on the amount they charge customers. As a result, hotels, which are often locally owned, are taxed at a higher rate than the out-of-state OTCs for the same room, sold for the same amount, on the same day. Ohio and its communities lose out on revenue needed for infrastructure, law enforcement, destination marketing and other priorities. The burden falls on Ohioans. Ohio should join the growing number of states that are eliminating the OTC tax loophole and require these out-of-state companies to remit the tax they acknowledge in internal memorandum they owe.

SHORT-TERM ONLINE RENTAL MARKET

Ohio's lodging industry wants to ensure good choices for travelers that support the growth of our state's travel economy, while protecting guest health & safety; ensuring parity with other businesses in liability, regulation and taxation; and ensuring these rentals do not have a negative impact on neighbors or neighborhoods. It is critical to enable these new businesses, while ensuring the applicability of appropriate local oversight.

OHIO'S LODGING TAX MODEL

Lodging taxes work in Ohio because our model is based on local control, and because it ensures that an adequate amount of revenue raised by taxation of our business is invested in economic development activities which produce more travel, more visitor spending, and more business overall. We must ensure that this model is not changed to use one industry as a source of revenue for unrelated programs, or to increase the tax burden on travelers such that Ohio becomes an uncompetitive travel and event destination. Lodging tax must comply with the principles in existing statute. New models such as Tourism Improvement Districts can provide additional options for economic development, but must involve appropriate controls and protections for hotels.

PREVENTING BURDENSOME AND COSTLY REGULATIONS

OHLA is continuously involved in the review of existing and proposed new regulations and ensures that our industry is considered and has a voice. We have also created a more collaborative and business-friendly relationship with the Division of State Fire Marshal.

DESTINATION MARKETING

To allow its effective marketing efforts to have greater reach and produce more travel business, Ohio should be competitive in committing adequate resources at the state and local levels to promote travel business and spending throughout the state. Ohio's funding model for state travel marketing should be permanent and rank higher than the bottom half amongst all

WORKFORCE DEVELOPMENT

The hotel & lodging industry advocates for investment in education & workforce programming and collaborates with relevant departments and agencies on helping ensure availability of quality candidates for a growing workforce that enjoys opportunities for growth and high job satisfaction.

ANTI-HUMAN TRAFFICKING

Ohio's hotel & lodging properties seek opportunities to collaborate with federal, state and local agencies to combat the scourge of human trafficking. Additional opportunities for resources from the state can be put to effective use by the industry positioned most closely on the front line of this effort.

IMPROVING INFRASTRUCTURE & PUBLIC SERVICES

Growing the travel economy requires investment in maintaining and improving our state's public infrastructure. Hotel & lodging properties also rely on local governments for the essential services they need to operate in a safe and secure environment. OHLA works with a coalition to produce more funding support for this purpose.

BUILDING A MORE BUSINESS-FRIENDLY, PRO-JOBS ENVIRONMENT

The hotel & lodging industry must be strongly represented in all discussions which affect commerce throughout the state, including taxes, licensure, workers compensation, health care. labor law, energy, environment, education and more.

CONSUMER DATA PRIVACY

Efforts to address consumer privacy concerns must take into account business realities and the unique nature of hotel & lodging transactions.

PUBLIC ADVOCACY & PAC SUPPORT

WHAT IS A PAC?

A political action committee, or PAC, is a legallyrecognized organization that represents a group of like-minded individuals and organizations who want to have an effective voice in the democratic process.

WHY DO WE NEED OHIO HOTEL PAC?

Having a PAC allows us to do things that support our industry's goals and agenda that we cannot do through other means, such as supporting elected officials, candidates who champion our cause and campaigns that achieve our desired outcomes.

HOW STRONG IS OUR INDUSTRY PAC?

We are working hard to make OHLA more effective and influential than ever before. We need Ohio Hotel PAC to keep pace with that transformational growth. Currently, our PAC does not reflect the incredible size and economic impact of hotel & lodging. Fewer than 11% of OHLA member entities are represented by individuals participating in Ohio Hotel PAC. Fewer than 0.0015% of the number of individuals working in our industry participate.

WHAT IS CHANGING REGARDING OUR **POLITICAL ACTIVITY?**

We face new challenges, new competitors, and new opponents. These forces come with limitless resources and large PACs of their own. Armed with that ammunition, they can line up more political support, secure more allies, and fund more campaigns against our interests.

DOES OHIO HOTEL PAC PAY FOR **OUR LOBBYING AND GOVERNMENT** AFFAIRS?

No. OHLA must direct resources from the association budget for our top-notch lobbying and government affairs activities. PAC funding is only used for very specific activities that cannot be funded by OHLA or corporate funds.

DOES PAC ACTIVITY FAVOR A POLITICAL PARTY I DON'T SUPPORT?

No. Ohio Hotel PAC takes a very balanced, bipartisan approach to building support for our industry. We support elected officials, candidates and campaigns based on the interests of the hotel and lodging community, and nothing else. We will always openly discuss requests for support and ideas with PAC participants.

Ohio Hotel PAC gives everyone in our industry and the travel economy a louder, stronger voice by banding together individuals, combining their investments, and directing those resources in a smart, effective way.

Lodging group opposes tax hike

The Ohio Hotel & Lodging Association, representing the industry in Delaware County and across the state, opposes a 3 percent lodging-tax increase that is before county voters on the March 15 ballot. Pro-tax campaigners want revenue for projects such as "drainage building improvements and restrooms" at the county's fairgrounds. Events held there do need adequate facilities. But this far-reaching tax increase sacrifices long-term economic growth of the travel economy for a short-term quick fix that won't address the causes for the fairgrounds'

News

Housekeepers Launch Ballot Initiative Against Creepy Guests and Unreasonable Workloads

OHIO HOTEL PAC IS DEMOCRACY IN ACTION!



JOIN TODAY!

Visit www.ohla.org/OhioHotelPAC for more information.





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RLB CPAs, Inc.

Our firm was founded in 1978 and consists of 3 CPAs and 9 other staff members. We provide accounting. payroll, and tax services to businesses and individuals with a focus on the hospitality industry, medical, and commercial real estate.

TESTIMONIAL

"I have worked with Scott and his team for over 15 years and they provide great, personalized accounting and tax services for our properties." - Vaibhav Patel, Rama Tika Management

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Build Advantage

Founded in 1910, Ice Miller LLP is committed to helping our clients stay ahead of a changing world. Ice Miller is committed to providing our clients with innovative, responsive, relevant and cost-effective solutions. Our attorneys help clients protect their interests and build an advantage through a variety of practice groups, including: business services, intellectual property, bankruptcy, lobbying, labor, employment and immigration, litigation, employee benefits, environment, tax, trusts and estates, government investigations, real estate, municipal finance, and government law. Ice Miller has more than 300 lawyers in offices in Chicago: Cleveland; Columbus; DuPage County, Ill.; Indianapolis; New York; and Washington, D.C.



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The Law Offices of Lumpe, Raber & Evans has been committed to serving liquor permit holders across the State of Ohio for over 50 years. Our focus is on a primary source of revenue and regulation for businesses that sell alcoholic beverages. We are able to serve our clients well with strategies specific to their needs for new alcohol licensing or for the acquisition and transfer of licenses. This includes a discovery of eligibility for permits in addition to general access to support the required wet status for the permits desired, as well as the pursuit and issuance of alcohol permits deemed appropriate for each project. Our legal services also include representing the interests of permit holders before the Division of Liguor Control and Liguor Control Commission to resolve objections, citations, permit rejections and Ohio tax discrepancies affecting Ohio liquor permits.

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Ogletree Deakins is one of the largest labor and employment law firms representing management in all types of employment-related legal matters. Premier client service, as outlined in the firm's Client Pledge, is one of the firm's top priorities and a cornerstone of its core values. Best Law Firms® has named Ogletree Deakins a "Law Firm of the Year" for 12 consecutive years. In the 2023 edition, the publication named Ogletree Deakins its "Law Firm of the Year" in the Litigation - Labor & Employment category. Ogletree Deakins has more than 950 attorneys located in 55 offices across the United States and in Europe, Canada, and Mexico. The firm represents a diverse range of clients, including many of the Fortune 50 companies in the U.S.

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The attorneys and professionals of Siegel Jennings advocate for fair property taxation on behalf of all taxpayers. Siegel Jennings has been employing its field leading skills to the highest professional standards to help clients minimize property tax and maximize real estate returns since 1974. Siegel Jennings is unique because we create case law in the courts in addition to proposing legislation and advocating for better tax law. We are a law firm engaged in property tax reduction throughout North America together with the American Property Tax Counsel (APTC). Siegel Jennings works with nationally recognized appraisers, connecting valuation thought leaders through its unequaled Annual Appraisal Summit, to tackle valuation challenges related to property tax. Our team of dedicated property tax attorneys and professionals remain committed to attaining fair and equitable outcomes for all taxpayers.

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TESTIMONIAL

"Mills James is not just a company that we're contracted with; it's a partnership. And the level of service that they've brought has been immense." - John Page | General Manager | Greater Columbus Convention Center

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TESTIMONIAL

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TESTIMONIAL

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BRANDING/MARKETING/PRINTING & PUBLISHING



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Innovative Displays

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Ohio Magazine

Adventures Within Reach

Ohio Magazine serves energetic and involved Ohioans. We publish award winning stories and photography of Ohio's most interesting people, places and regional travel. From profiles of notable Ohioans, attractions and events we capture the beauty, adventure and fun of life and travel in and round the Buckeye State across all media platforms.

COMMERCIAL PROPERTY/REAL ESTATE/VALUATION & FEASIBILITY



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PREMIER PARTNER



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CONTACT

Joshua Weir (614) 291-7799 joshua@transformgc.com

TransFORM Construction

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James Bishop

Financial Advisor 4449 Easton Wav Columbus, OH 43219 +1 614 473-2469

James.D.Bishop@morganstanley.com NMLS #590759

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EMPLOYEE COMMUNICATIONS/MANAGEMENT PLATFORMS/SOFTWARE/APPS

WrkSpot

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TESTIMONIAL

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STR

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MANAGED CARE ORGANIZATION



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CONTACT

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TESTIMONIAL

"Baywood Hotels has used BMS CAT as its preferred emergency response company across our entire portfolio of hotels for the past two years. We have been extremely pleased with the proactive approach the company takes when impending weather related concerns are expected. as well as the peace of mind knowing that if disaster strikes we have a company in BMS CAT that is quick to respond and eager to support us. I cannot say enough about the Hospitality Account Manager and the first responding managers we have dealt with in the past and look forward to working with BMS CAT into the future." - Aaron J. Smith, Regional Vice President of Operations, Baywood Hotels



P.O. Box 516 New Albany, OH 430547 restorationohio.com

CONTACT

Michael Trowbridge (740) 899-0850 michael@restorationohio.com

Restoration Ohio

Restoring Ohio businesses to a healthy state

Mold remediation, air duct cleaning, high dusting, water emergencies.

RESTORATION



ServiceMaster by Neverman

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CONTACT

Ted Bartch (614) 294-1100 ted@neverman.com

ServiceMaster by Neverman

From first call to job done.

ServiceMaster by Neverman has over 50 years combined reconstruction experience with fire, mold, bio-hazard, smoke, storm, and water damage.

OHLA MEMBER OFFER

ServiceMaster by Neverman will provide a discount to all OHLA members.

TESTIMONIAL

"My Hotel had a fire suppression head break early Sunday morning that impacted 35 rooms. I called ServiceMaster by Neverman and they were at my building within 1 hour beginning the water extraction and dry out. Ken Neverman and his team were awesome to work with." - Laurie R.



7440 Pingue Drive Columbus, OH 43085 servoronortheastcolumbus.com

CONTACT

Cathy Frederick (614) 296-6079 CFrederick@ servproofnecolumbus.com

SERVPRO of Northeast Columbus

Like it never even happened.

SERVPRO® of Northeast Columbus specializes in the cleanup and restoration of residential and commercial property after a fire, smoke or water damage, SERVPRO® of Northeast Columbus also provides mold and mildew mitigation, as well as residential and commercial construction services.

ROOF RESTORATION/ROOFING



175 South Third Street Suite 175 Columbus, OH 43215 alacierind.com

CONTACT

Chris LaFountain (937) 718-1353 chris@alacierind.com

Glacier Industrial

Think Restore Before Replace

Glacier Industrial specializes in restoring low slope and metal roofs rather than replacing them. At a fraction of the cost we provide a more tax friendly option while also providing a less disruptive work environment and keeping roof debris out of land fills.

OHLA MEMBER OFFER

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SAFETY & SECURITY



17401 Commerce Park Boulevard, Suite 103-2371 Tampa, FL 33647 cvberwebhotels.com

CONTACT

Hiten Bhuta (949) 331-4925 hiten@cgsinfotech.com

Cyberweb Hotels, LLC

Based in Tampa, Florida, Cyberweb Hotel is a leading technology & media firm specializing in Review Management & Digital Marketing for hotels. With a team of over 100 experts, we've served 2,000+ U.S. hoteliers since 1995, including independent owners and franchisees of brands like Hilton, Marriott, and Wyndham. We offer a 30-day free trial, flexible monthly contracts, and a full refund guarantee. Our "Hotel Vikas" magazine, available in both print and digital, reaches 100,000 followers monthly with the latest industry updates.



720 Seneca Street #308 Seattle, WA 98101 reactmobile.com

CONTACT

Rvan Heideman (888) 415-0977 sales@reactmobile.com

React Mobile

React Mobile makes the world a safer place by getting help exactly when and where you need it.

React Mobile is a global leader in providing panic button solutions to help organizations protect their employees. Our best-in-class workplace safety platform helps hotels keep their employees safe and allows management to deploy resources to the exact location of an emergency within seconds of an alert, getting help to where they need it fast. In an emergency quick response times are essential

Hoteliers realize housekeeping staff that needs to enter into quest rooms alone can sometimes find themselves. in vulnerable situations. Having help available at the press of a button is not only reassuring to staff, it could potentially prevent serious emergencies or additional liability from occurring in the first place.

SUPPLIER



1241 Gibbard Avenue Columbus, OH 43207 gjpepsi.com

CONTACT

Rvan Schmerge (614) 774-8624 rschmerge@gjpepsi.com

G&J Pepsi

We service the best. We innovate the best. We care the most, G&J Pepsi is dedicated to providing you the highest quality products with a variety of choices to satisfy all our consumers' tastes!

G&J Pepsi-Cola Bottlers Inc. is the largest familyowned and operated Pepsi franchise bottler, employing more than 1,600 people at 13 locations in Ohio and Kentucky, including production facilities in Lexington and Winchester, Kentucky, and in Columbus and Portsmouth, Ohio.

SUPPLIER



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CONTACT

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VlaauZ DH

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SUSTAINABLE HOSPITALITY/SUSTAINABILITY CONSULTANT



8638 Gairloch Court **Dublin, OH 43017** greenluxeinc.com

CONTACT

Amy Wald (614) 668-6858 amy@greenluxeinc.com

Greenluxe

We make achieving your sustainability goals attainable.

Welcome to Greenluxe Inc., a full-service sustainability consultancy that knows how to help you adapt to the demands of today's conscious traveler and create engaged employees all while increasing your bottom line.

Our services include:

- ESG & Sustainability Blueprint: Dive deep into comprehensive strategies and reporting that not only meet regulatory standards but also drive your brand towards a greener future.
- · Certification Mastery: Navigate the intricate realm of operational and building certifications with our tailored guidance, ensuring your hospitality business not only complies but excels.
- Resource Efficiency Solutions: Leverage our expertise in innovative energy, water, carbon, and waste reduction strategies. Our holistic approach not only cuts costs but significantly reduces your ecological footprint.
- Empowerment through training: Equip your team with the knowledge and tools to embrace and champion sustainability. Our curated training programs are designed to embed green practices at every operational level.
- Green Branding and Marketing: Tell your sustainable story with pride. Our seasoned experts amplify your eco-friendly initiatives, helping you carve a distinct identity in the market and driving both brand loyalty and eco-conscious customer engagement.
- Ecosystem Revitalization: Go beyond business as usual and contribute directly to Earth's well-being. Our ecosystem restoration and enhancement services make positive, lasting impacts on the environment, strengthening your brand's legacy.

TECHNOLOGY SOLUTIONS



INTELLIGENT AUTOMATION

7511 East McDonald Drive Suite 1 Scottsdale, AZ 85250 ciraplus.com

CONTACT

Stephen McKay (954) 260-2831 stephen@ciraplus.com

CIRQ+

Our Retrofittable technology platform combines AI, CLOUD, SaaS, IoT, BIG DATA, and AUTONOMOUS DISINFECTING ROBOTS to bring commercial properties into the 21ST CENTURY with AFFORDABLE automation solutions.

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Alex Willard (952) 656-8040 alex.willard@ideas.com

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SMARTLINEN.

1100 Biscayne Boulevard Suite 5605 Miami, FL 33132 smartlinen.net

CONTACT

William Serbin (786) 255-1822 william.serbin@smartlinen.net

SMARTLINEN

SMARTLINEN provides hotels with the ability to make their linen SMART, which enables automated inventory management, greater efficiencies and improved guest satisfaction. This added value, comprehensive linen tracking solution will save hotels money by providing management real-time tracking and more efficient purchasing. The system is powered by a cloud-based software platform that automatically reports linen inventory data using UHF (RFID) radio frequency indentification technology.

TECHNOLOGY SOLUTIONS



8000 Walton Parkway Suite 214 New Albany, OH 43054 spaceintel.ai

CONTACT

Jennifer M. McGregor (312) 310-1744 iennifer@spaceintel.net

SpaceIntel

Creating an interactive digital world to benefit business operations, people, and transparent communication.

Improve your guest experience with asset, facility and equipment management in one universal technology platform. Leverage SpaceIntel's virtual reality, 3D interactivity, and predictive analytics to solve operational pain points so your team can focus on their main goal superior guest service.

TESTIMONIAL

"The ease of entry and predictive functionality helps us make better informed decisions with our assets and provides room consistency for our guests."

TRAINING



P.O. Box 3128 Dublin, OH 43016 signatureworldwide.com

CONTACT

Andrew Chapman (800) 398-0518 andrewchapman@ signatureworldwide.com

Signature Worldwide

Results Driven Sales, Customer Experience, and Service Training, Measurement, and Reinforcement for Ohio **Hospitality Organizations**

We help you create legendary experiences and drive customer experience culture by engaging and motivating your front-line sales and service staff.

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\$500 off day of training for OHLA members.

TESTIMONIAL

"Signature is part of our culture at the Grand Geneva and has proven to be an effective structure to train associates to sell rooms and provide excellent guest service. My favorite comment by new associates is 'wow,' the formula really works." - Director of Reservation Experiences, Grand Geneva Resorts

TRAVEL PUBLICATION & APP



P.O. Box 2458 North Canton, OH 44720 www.travelhost.com

CONTACT

Mercedes Graham 330-323-7832 mercedes@neotravelhost.com

Travelhost of Cleveland, Akron/Canton & Amish Country

America's #1 Travel Publication

Educating the traveler where to eat, shop, play and stay for over 55 years. TravelHost of Cleveland/Akron/Canton & Ohio's Amish Country is picked up daily in hotels, Ohio AAA, airport, visitor centers and many other high distribution points of interest. We are print, we are digital. Be sure to pick up a copy or visit our website for our most recent magazine. Ohio Golf guide and several other publications.

UPHOLSTERY



3700 Parkway Lane, Suite C Hilliard, OH 43026 fabricfarms.com

CONTACT

Jeff Ruetty (614) 981-2885 ruetty@fabricfarms.com

FFI Upholstery Solutions

Founded in 1971, FFI Upholstery Solutions has a worldclass team of 7 upholsterers and 6 seamstresses to help OHLA members with furniture and booth upholstery, replacement indoor or outdoor cushions, and furniture repair. We come alongside property and general managers to evaluate the trade-offs of reupholstery vs. buying new furniture.

OHLA MEMBER OFFER

Free on-site estimates and priority scheduling to minimize impact on seating capacity and meet important deadlines (e.g., brand audits).

WORKERS' COMPENSATION SOLUTIONS

PREMIER PARTNER



5555 Glenden Court Dublin, OH 43016 sedgwick.com/ohiotpa

CONTACT

Julia Bowling (513) 218-4062 julia.bowling@sedgwick.com

Sedawick

For more than 50 years, Sedgwick has been helping employers navigate Ohio's workers' compensation. system. We help mitigate risks, control costs, administer discount programs, share safety best practices, and provide expert program consultation. Sedgwick serves nearly 65,000 Ohio employers including organizations of all sizes across the state. Group rating programs administered by Sedgwick have produced over \$4 billion savings since the inception in 1991 and group retrospective programs have returned over \$1 billion in premium refunds since the program began in 2009. Taking care of people is at the heart of everything we do.

CONVENTION CENTERS



525 Elm Street Cincinnati, OH 45202 duke-energycenter.com

CONTACT

Bob Louis (513) 419-7300 bob.louis@oakviewgroup.com

Duke Energy Convention Center-managed bv OVG 360

Explore. Connect. Create.

Located in the heart of Cincinnati and featuring over 750,000 square feet of exhibit, meeting and entertainment space, the Duke Energy Convention Center is the ideal destination for your next meeting, convention, tradeshow or banquet event. Our service professionals look forward to your next great experience at the Duke Energy Convention Center.



400 North High Street Columbus, OH 43215 columbusconventions.com

CONTACT

John Page (614) 827-2500 ipage@ columbusconventions.com

Greater Columbus Convention Center

Managed by ASM Global, this award-winning facility offers 373,000 square feet of contiguous exhibit space, 74 meeting rooms, and 3 ballrooms with a combined total of 114,000 square feet. The venue offers ample parking of more than 4,700 spaces, catering by Levy, more than a dozen dining outlets, a tap room, Smartfarm indoor hydroponic garden, largest contemporary collection of central Ohio art and customer service provided by the city's largest contingent of Certified Tourism Ambassadors.

TESTIMONIAL

"The convention center is honestly a dream layout. So easy to navigate, no ups and downs anywhere—just a great space in a great configuration. Bravo!" - Amy LeDoux, Senior Vice President for Meetings, Expositions & Events, American Society of Association Executives



11355 Chester Road Cincinnati, OH 45246 sharonvilleconventioncenter. com

CONTACT

Jim Downton (513) 771-7744 idownton@ cityofsharonville.com

Sharonville Convention Center

The Sharonville Convention Center is Cincinnati's premier facility for sustainable, world class meetings, conventions. banquets, tradeshows and public events. The center offers contemporary meeting spaces and unparalleled customer service, as well as an award-winning catering team. As the city's only LEED Certified meetings facility, you can feel good knowing the center is as good for the planet as it is for your special event.

CONVENTION CENTERS



22 East 5th Street Dayton, OH 45402 daytonconventioncenter.com

CONTACT

Pam Plageman (937) 535-5309 pplageman@ montgomerycountycfa.org

Montgomery County Convention Facilities Authority - Dayton Convention Center

Progress | Hospitality | Growth

The Montgomery County Convention Facilities Authority was formed in 2019 with a mission to restore and revitalize the heartbeat of the greater Dayton area's hospitality community. The MCCFA has the responsibility to fund improvements and services for the Dayton Convention Center by issuing debt service from a 3% lodging tax on hotel-motel guest stays in Montgomery County. The center is an economic driver—driving revenue back into Montgomery County and the City of Dayton through increased spending in hotels, restaurants, retail outlets, and area businesses. Through a strong partnership with the Dayton Convention & Visitors Bureau and area hotels, the CVB and the Dayton Convention Center use a collaborative sales approach to attract regional and national events.

CONVENTION & VISITORS BUREAU/DESTINATION MARKETING ORGANIZATION



667 East State Street Athens, OH 45701 athensohio.com

CONTACT

Boone Trover (740) 592-1819 btroyer@athensohio.com

Athens County Convention & Visitors Bureau -Visit Athens County

It's more than a place, it's a feeling Peace, Love, Athens

Abundant with open spaces and outdoor adventure, Athens County is your place to get away. Our hotels, restaurants, shops, and community are committed to the health and safety of its residents and guests. Come visit and see how we're making it work!



77 East Mill Street Akron, OH 44308 visitakron-summit.org

CONTACT

Greaa Mervis (330) 374-7560 gmervis@ visitakron-summit.org

Akron/Summit Convention & Visitors Bureau Grab Life Right Here

Create your own adventures in Greater Akron. The Akron/Summit Convention & Visitors Bureau is committed to driving economic impact throughout the county. With amazing attractions and a welcoming community, Greater Akron welcomes all with open arms. It boasts the only national park in Ohio, the state's largest historical home open to the public and a scenic railroad like no other. Summit County is the perfect destination for leisure and business travel, meetings and conventions, sporting events and tournaments.

TESTIMONIAL

"The ASCVB is Truly a gem when it comes to event planning for organizations. They are always available to answer questions and help organizations navigate the process to ensure success of the event. Akron BMX is honored to have the opportunity to work alongside the ASCVB sales team!" -Michaele Flickinger, Executive Director, Akron BMX Powered by USA BMX



1 Chamber Plaza, Suite A Dayton, OH 45402 daytoncvb.com

CONTACT

Jacquelyn Powell (937) 226-8267 ivpowell@daytoncvb.net

Dayton Convention & Visitors Bureau

Dayton, The Birthplace of Aviation and So Much More!!

The Dayton/Montgomery County Convention & Visitors Bureau, an independent, non-profit organization funded by a county-wide customer hotel/motel bed tax, serves as an economic catalyst by marketing and promoting the community as THE Ohio destination and providing services for tourism events, conventions, leisure and business travel and advocacy for destination development.



P.O. Box 350 Delaware, OH 43015 visitdelohio.com

CONTACT

Tim Wilson (740) 368-4748 info@vistdelohio.com

Destination Delaware County Ohio

You don't have to go far, to feel far away!

Minutes from Columbus, Delaware County offers an amazing collection of activities and attractions both indoors and out. With the excitement and attractions of a major metropolitan area at Polaris, the small town charm of our historic downtowns and the 140 miles of shoreline provided by our lakes and rivers, it's a playground for every generation to enjoy.



124 North Main Street Mansfield, OH 44902 destinationmansfield.com

CONTACT

Lee Tasseff (419) 525-1300 Itasseff@ destinationmansfield.com

Destination Mansfield-Richland County

An award-winning full service destination marketing organization.



401 Jefferson Avenue Toledo, OH 43604 visittoledo.ora

CONTACT

Mark Brazeau (419) 321-6404 mark@visittoledo.org

Destination Toledo

Accessible, Affordable & Accommodating Convention, Meeting, Tourism and Sports information for the Toledo region.

PRODUCTS & SERVICES / INDUSTRY PARTNERS

CONVENTION & VISITORS BUREAU/DESTINATION MARKETING ORGANIZATION



410 East Main Street P.O. Box 100 Batavia, OH 45103 discoverclermont.com

CONTACT

Jeff Blom (513) 732-3600 iblom@discoverclermont.com

Discover Clermont

Find your Escape at the Center of it All

The Clermont County Convention and Visitors Bureau is a destination marketing and sales organization.



20 South Limestone Street Suite 100 Springfield, OH 45502 visitgreaterspringfield.com

CONTACT

Chris Schutte (937) 325-7621 x322 cschutte@ reaterspringfield.com

Greater Springfield Convention & Visitors Bureau

Here you'll experience inspiring Arts & Culture, nationally recognized historic sites and spectacular outdoor recreation. #FindYourUnwind



GREENE COUNTY, OHIO CONVENTION & VISITORS BUREAU

1221 Meadowbridge Drive Suite A Beavercreek, OH 45434 greenecountyohio.org

CONTACT

Kathleen Wright (937) 429-9100 kwright@ greenecountyohio.org

Greene County Convention & Visitors Bureau Color Outside the Lines

Rare is the destination that provides activities at every turn, and yet, never hems you in. But here, in the rolling hills east of Dayton, between Cincinnati and Columbus, is a destination so free with itself, it defies conventional definitions. Instead, it is a diverse mix of attitudes and adjectives: laid-back, creative, friendly, beautiful, agricultural, energy, flight, freedom, tradition, and spirit. And while it may have a structured side, it's never routine. That's because here, amongst main streets and meadows, there is space enough to move outside routine. Here, there is an inherent spirit of adventure. You can still summon the child-like joy of discovering something new and unexpected. You just have to get outside the limits of the city... beyond its rules... to a place that inspires creativity at every turn...Greene County. Imagine your soul infused with the lush, organic greens of Maples, Buckeyes and Pines. Imagine a palette of seasonal amber against dark, rich earth... the bright red of a barn, the stark white of a farmhouse against rows and rows of leafy greens... the pristine white of cloud streaks against an indigo sky. Now, take all the colors of nature's crayon box and color outside the lines.



155 West Nationwide Boulevard, Suite 125 Columbus, OH 43215 columbussports.org

CONTACT

Linda Logan (614) 221-6060 llogan@columbussports.com

Greater Columbus Sports Commission

The Greater Columbus Sports Commission's mission is to rally Columbus to compete and win sporting events, providing a singular athlete and fan experience and positively impacting image, economy and lifestyle. Celebrating its 20th anniversary in 2022, the Greater Columbus Sports Commission has brought nearly 600 new sporting events to Columbus, generating an estimated \$625 million in direct visitor spending. For more information, visit ColumbusSports.org.



13178 State Route 664 S

Logan, OH 43138 explorehockinghills.com

CONTACT

Karen Ravmore (740) 385-2750 kraymore@ explorehockinghills.com

Hocking Hills Tourism Association

Ohio's Natural Crown Jewels

Southeast Ohio's Hocking Hills provide travelers with world class outdoor adventures, unique lodging options, locally owned shops, eateries, wineries, breweries and distilleries. Indulge in a wide variety of spa services and experiences. Hike through prehistoric caves, in deep ravines and past sparkling waterfalls. Enjoy the privacy of luxury cabins tucked among the trees. Marvel at the dark night sky at the John Glenn Astronomy Park. Bring your sense of adventure. You'll leave fully satisfied.



6 West Jackson Street Suite A Millersburg, OH 44654 holmescountychamber.com

CONTACT

Tiffanv Gerber (330) 674-3975 tiffany@ holmescountychamber.com

Holmes County Chamber of Commerce & Tourism Bureau

Hand-crafted, Heart-felt

The Holmes County Tourism Bureau is dedicated to sharing the heritage and hospitality of our community through our annual Amish Country Map & Visitors' Guide, regional advertising, social media, and Amish Country Lodging Council. We encourage visitors to take the road less traveled, to spend the day adventuring through rolling hills and to sink into the comfort of local lodging at night. Through the promotion of member businesses, we seek to help visitors experience the authentic foods. crafts, culture, and peace of Amish Country Ohio. It is an experience hand-crafted, heart-felt.



32 Public Square Medina, OH 44256 visitmedinacounty.com

CONTACT

Shannon Carter (330) 722-5502 Shannon@ VisitMedinaCounty.com

Medina County Convention & Visitors Bureau Explore the Possibilities...

Medina County North Eastern Ohio's hidden gem. Medina offers unique attractions, hotel and meeting space connections, one of a kind restaurants, and shopping for all. Our idyllic county offers you a chance to unwind, explore, and reconnect. Spend the time eating amazing foods, tasting our variety of breweries and wineries, and exploring the many attractions and parks that dot our county. Here everyone is welcome, and the adventures are as unique as you!



405 SW Public Square Suite 272 Trov. OH 45373 HomeGrownGreat.com

CONTACT

Leiann Stewart (937) 339-1044 Istewart@visitmiamicounty.org

Miami County Visitors Bureau

Not just good...Home. Grown. Great.

The Miami County Visitors Bureau is a Destination Marketing Organization responsible for promoting travel & tourism to Miami County, Ohio.



105 West Indiana Avenue Perrysburg, OH 43551 visitperrysburg.com

CONTACT

Christine Best (419) 874-9147 cbest@visitperrysburg.com

Perrysburg Convention & Visitors Bureau

Where History Lives and Adventures Await

Celebrating our 207th anniversary while embracing our future, Perrysburg is a quaint gem with big city amenities in Northwest Ohio—featuring walkable public art exhibitions, historical battlegrounds and museums, national & local retail, ale trails, waterside and wooded nature preserves—every experience is as unique as the visitor



P.O. Box 60202 Rossford, OH 43460 visitrossfordohio.com

CONTACT

Beth Genson (855) 765-5451 (419) 308-7530 bethgenson@ visitrossfordohio.com

Rossford Convention & Visitors Bureau

Visiting Northwest Ohio for business or pleasure? Set up your basecamp in Rossford!

Whether you are taking a family trip or planning a tour. regional meeting, convention or sports tournament, Rossford provides excellent hotel accommodations. restaurants, shopping, entertainment and recreation. Set up your basecamp in Rossford, Ohio! Just south of Toledo and west of Perrysburg. Rossford is conveniently located at the crossroads of I-75 and the Ohio Turnpike. Five firstclass hotels are ready to greet you on Clark Drive at I-795. On a budget? Economy options are available at the Buck Road exit off I-75. Visit Hollywood Casino. Bass Pro Shops. Camping World, the Crossroads Centre shopping area and everything in between. The Downtown area plays host to local shops, restaurants, and bars with Veterans Memorial Park and Marina just down the street on the banks of the Maumee River, Or, explore even further in Toledo and the surrounding area, then head back to Rossford to relax! Rossford is one of five cities in Northwest Ohio's Wood County. Our Convention and Visitors Bureau works closely with the community to provide you with the Midwest hospitality you would expect.



712 North Street Fremont, OH 43420 sanduskycounty.org

CONTACT

Peggy Courtney (419) 332-4470 pcourtney@ sanduskycounty.org

Sandusky County Convention & Visitors Bureau

Dare to Discover at sanduskycounty.org

Sandusky County, in Northwest Ohio, invites you to unlock an abundance of hidden treasures. From history to hauntings, find the perfect activity to delight, surprise, entertain and inspire groups of all ages. Hop on board to experience all Sandusky County has to offer. Sandusky County is located close to Ohio's Hot Spots including Port Clinton and Marblehead, the Put-In-Bay and Kellevs Island Ferries and Cedar Point, America's Roller Coast! Stay just outside of the big tourist towns and save big on your hotel lodging. Plan your adventure today!

SHORES& **ISLANDS**

125 East Water Street Sandusky, OH 44870 shoresandislands com

CONTACT

Larry Fletcher (419) 625-3552 larry@shoresandislands.com

Shores & Islands Ohio

Start Coasting

Shores & Islands Ohio offers so much to love in a getaway destination. One of the Midwest's hottest vacation spots, the region between Toledo and Cleveland provides an eclectic mix of historically-significant sites, family-fun amusements, gorgeous scenery, and outdoor recreation. The region boasts the Great Lakes' best fishing as well as migratory bird watching opportunities. Whether you prefer a getaway that includes lazy days at the beach, fishing with friends, dining on tasty treats, or one filled with exciting thrills like waterslides, roller coasters, and entertaining nightlife, Shores & Islands Ohio is the ideal coastal retreat. Start coasting at SHORESandISLANDS. com, visit one of our welcome centers in Port Clinton or Sandusky, or call one of our friendly travel counselors at 800.255.3743 (Sandusky) or 800.441.1271 (Port Clinton) to plan your getaway.

TESTIMONIAL

"Words cannot express how much the Shores & Islands Ohio organization have assisted our staff, guests, and myself. As a manager of a hotel, their guidance to groups is always a plus. The amount of business they bring into our area is awesome. They promote special events and highlight what is going on in the area. Our community is stronger, our tourism is richer, and our business is surviving with the help of Shores & Islands Ohio. I appreciate them and all that they do for our local economy, businesses, and our guests. Thank you, Shores & Islands Ohio." -Kim Bartish. Ruta Hotels



8756 Union Centre Boulevard West Chester, OH 45069 travelbutlercounty.com

CONTACT

Tracy Kocher (513) 860-4194 tracy@travelbutlercounty.com

Travel Butler County

Travel Butler County, Ohio (TBC) is the premier regional destination marketing organization for leisure travel, sports, meeting, and group tourism in Butler County, Ohio. It is dedicated to contributing to a thriving local economy through a strong regional and national tourism presence. For more information, visit TravelButlerCounty.com.



124 East High Avenue New Philadelphia, OH 44663 traveltusc.com

CONTACT

Dee Grossman (330) 602-2420 director@traveltusc.com

Tuscarawas County Convention and Visitors Bureau Small Towns...Big Stories

Tourism office serving visitors, meeting planners, convention planners, tour operators and sports teams.



visitcanton.com

CONTACT

Mary Vlahos (330) 542-6377 maryv@visitcanton.com

Visit Canton

Visit Canton is the Stark County Convention & Visitors' Bureau. Our focus is to provide tourist information to our visitors and to promote travel and tourism to the region! Visit Canton also provides assistance to meeting and event planners, sports event planners, and group tour and leisure travelers.



525 Vine Street, Suite 1200 Cincinnati, OH 45202 VisitCincy.com

CONTACT

Julie Calvert (513) 621-2142 JCalvert@VisitCincy.com

Visit Cincy

A True Original

Visit Cincy's mission is to improve the regions economic viability by attracting meeting planners, convention attendees and leisure tourism visitors. Through close collaboration with our hotel partners and tourism stakeholders, we are working to further Cincinnati's reputation as a world-class destination.



9 South High Street Dublin, OH 43017 visitdublinohio.com

CONTACT

Scott Dring (614) 792-7666 sdring@visitdublinohio.com

Visit Dublin

It's always greener in Dublin, Ohio!

Visit Dublin is an economic driver for the City of Dublin attracting visitors and events that generate jobs and global awareness of Dublin.

visitgahanna

110 Mill Street Gahanna, OH 43230 visitgahanna.com

CONTACT

Lori Kappes (614) 418-9114 lkappes@visitgahanna.com

Gahanna Convention & Visitors Bureau Herb Capital of Ohio

Market and promote Gahanna to visitors year-round, helping to connect visitors with area hotels, restaurants, attractions, etc., to drive revenue into local businesses and hotels. This includes the design and publication of the Official Gahanna Visitors Guide which is distributed in area hotels and businesses and in response to leads generated through marketing and advertising efforts; placement of paid advertisements in national and international travel publications; working with meeting, conference, wedding and event planners as well as sports tournament organizers to identify potential venues and locations, and assisting groups in securing hotel room blocks: preparing and providing welcome bags to tournament and event participants as well as meeting attendees and tour groups.



144 South Main Street, Suite 101 Lima, OH 45801 visitgreaterlima.com

CONTACT

Christine Pleva (419) 222-6075 cpleva@visitgreaterlima.com

Visit Greater Lima

Real American Style

Visit Greater Lima, the Convention & Visitors Bureau in Lima/Allen County, Ohio, is the county's destination marketing organization. The CVB offers a variety of services, information and materials to leisure & business travelers, as well as to event and convention planners & attendees to ensure a productive and enjoyable visit.

PRODUCTS & SERVICES / INDUSTRY PARTNERS

CONVENTION & VISITORS BUREAU/DESTINATION MARKETING ORGANIZATION



3995 Broadway, Suite 100 Grove City, OH 43123 visitgrovecityoh.com

CONTACT

Amanda Davis (614) 539-8747 amanda@visitgrovecityoh.com

Visit Grove City

Altogether Adventure

As the local CVB for the Grove City Area, we offer assistance requesting RFP's from lodging and meeting facilities, acquiring discounts, scheduling tours and local experiences, providing welcome bags for guests and/or meeting attendees and more! We are here to help every step of the way.

OHLA MEMBER OFFER

We will provide special promotional items when our OHLA partners host a meeting or event in Grove City.



428 West Liberty Street Wooster, OH 44691 wccvb.com

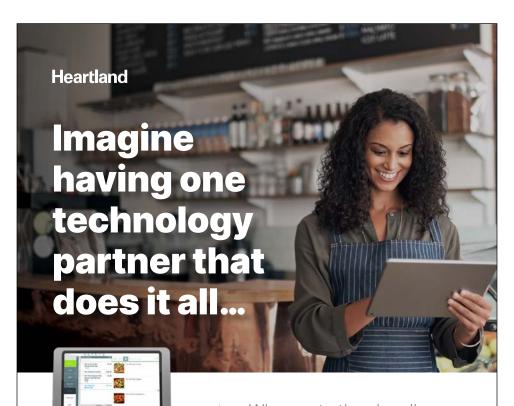
CONTACT

Martha Starkey (800) 362-6474 (330) 264-1800 mstarkey@wccvb.com

Wayne County Convention & Visitors Bureau

Wander the wonders of Wayne County

Spend the day in Amish Country and the evening at the opera. Visit one of our many unique historical societies, and dine at one of our locally owned and operated restaurants. See lasers cut inspirational messages and stop by a rambling general store to find products you thought they quit making years ago. Taste Wayne County's home grown wine, beer and spirits and peruse 350 varieties of jams and jellies. Drive through a beautiful arboretum, and explore diverse landscape theme gardens and plant collections. Shop in an award winning downtown, and stay overnight in a New York style boutique hotel or one of our many popular name brand hotels. Whatever your interests, Wayne County shares pieces of the past and glimpses into the future.



go.heartland.us/sra



Nathanael Kaczor nathanael.kaczor@e-hps.com +1 (419) 7068522

Why waste time juggling disconnected payments, POS and payroll solutions?

Food truck or fine dining. One location or 20. Heartland offers a powerful suite of payroll, POS

and payments tech that seamlessly works together so you can run and grow your restaurant your way - without the headaches.

- · Hire-to-retire people management tools
- · Flexible payment software
- · Faster, simpler restaurant point of sale



OPERATIONAL TOOLS



Brand Guide

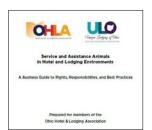
The brand landscape continues to evolve and grow. An easyto-follow chart outlining key hotel brands represented in Ohio broken down by chain scale and Emerging & Resort brands.



A new resource & conversation:

Attracting, Serving and Supporting Disabled Travelers

This communication launches a new effort from OHLA with the help of our new partner, Rosemarie Rossetti, Ph.D. She is an expert on issues related to travelers with disabilities, and we hope will be a resource for OHLA members well into the future. Through these regularly-scheduled communications, Rosemarie will help us learn more about these guests and how we can serve them even better. Rosemarie will also be invited to OHLA meetings and events for additional learning opportunities in the coming year.



Service and Assistance Animals in Hotel and Lodging **Environments**

A business guide to rights, responsibilities, and best practices for serving guests with service & assistance animals in lodging operations.



Taxation & Exemption

Resource guides for the taxes you collect and the taxes you pay. Provides an overview of state sales tax, county & city lodging taxes, and tax exemptions. Our reference list offers a comprehensive, easy to follow table to ensure you are following requirements for each guest's unique needs.

INDUSTRY REPORTING

NEWMARK

Quarterly Supply Updates powered by Newmark

Your pipeline tool to keep close tabs on new development and conversions occurring across the state. You'll also find a snapshot of your region's performance.







State STR Reporting

Monthly data comparison of occupancy percentage, ADR, RevPAR and changes year over year for Ohio, United States, and East North Central Region.

Federal Per Diem Rate Release & Comparison

An immediate & annual communication sent once the U.S. General Services Administration has published updated Lodging and Meal & Incidental Per Diem rates for the Fiscal Year with downloadable year over year comparison.



myOHLA

We stand by our mission every day. OHLA continues to provide more ways for you and your operation to work more effectively & efficiently. These operational tools offer local & state guidance and often include information not provided by your brands. Operational tools such as these are found in myOHLA.

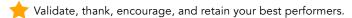


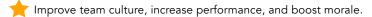
STARS OF THE INDUSTRY AWARDS



Your membership in OHLA provides you access to one of our most valuable benefits for your organization and your team members — the Stars of the Industry Awards program. Nominate standout team members in over 16 categories. These awards include a luncheon event recognizing all nominees and local winners in late summer, followed by the statewide awards at the OHLA Annual Conference in November. Statewide winners are eligible for national recognition.

















Retail Project Management Inc. dba Innovative Displays was founded in 2007 as a printer and fabricator that pushes the limits of our equipment and processes to deliver on our client's expectations. Our purpose is to provide intelligent and defining products to the Event, Retail and Consumer PackageGoods Industries.

Innovative Displays is a 3M Gold Preferred partner servicing Major Brands, Retailers, and Agencies in Canada and USA. GreenGuard GOLD certified.

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Corrugate

Contact us



Innovative Displays 2580 Westbelt Dr. Columbus, OH 43228 info@innovativedisplays.com 877.406.3636 www.innovativedisplays.com



"Innovative is not just our name it is the way we do business."

401K MULTIPLE EMPLOYER PROGRAM (MEP) powered by Morgan Stanley

that the quality of a company's 401(K) is their decision when

work due to financial worries.

- Work Place Solutions

spend 12-20 hours concerns at work.

OHLA 401K MULTIPLE EMPLOYER PLAN (MEP) Powered by MORGAN STANLEY

The OHLA 401K MEP launched January 2022. This benefit provides hotel & lodging and related businesses new opportunities to offer affordable, high-quality retirement savings with maximum tax advantages.

Who can participate?

Partners with or without a preexisting 401K can participate and save!

Why choose to enroll in the MEP?

- The OHLA MEP provides savings of both time and money.
 - ✓ Full Fiduciary Support
 - ✓ Robust Financial Education
 - ✓ Unique Financial Wellness Program
 - ✓ Access to Financial Resources for Owners and Employees

Why now?

• Now more than ever, we're competing inside and outside of our industry to recruit and retain top talent. Offering a 401K plan is an essential benefit.

What's next?

 Connect with Lauren Stazen to set up a 15-minute overview. lauren@ohla.org or (614) 461-6462.



WORKERS' COMPENSATION GROUP RATING PROGRAM powered by Sedgwick





The year ahead may bring twists and turns for employers. But no matter what obstacles come, the right partner can help you remain steady on the path forward. Sedgwick supports Ohio clients and their employees by simplifying workers' compensation claims. We help mitigate risks, control costs, administer discount programs, share safety best practices, and provide expert program consultation. Taking care of people is at the heart of everything we do.

At Sedgwick,

CARING COUNTS

on the path forward

513.218.4062 **JULIA.BOWLING@SEDGWICK.COM**

DIVERSITY, EQUITY, INCLUSION & BELONGING



OHLA developed a checklist to assist in continuing the conversation and developing strategies to improve diversity, equity, inclusion, and belonging among lodging associates and leaders. Industry reports are also available in myOHLA.

EDUCATION & TRAINING FUND



Members have direct access to scholarship dollars through OHLA's Education & Training Fund (ETF) which is designed to help finance continuing education of industry employees who wish to further themselves in the performance of their duties. Members have used this benefit to gain industry-specific certifications and engage in conferences & events.

ANTI-HUMAN TRAFFICKING RESOURCES & TRAINING



OHLA is proud to provide region and property specific antihuman trafficking training for hoteliers & lodging professionals. It is more important than ever that the lodging industry works together to stop human trafficking at the door. There are risks and liability placed on hotels that allow human trafficking to happen and we want your team to be knowledgeable on what to look for and how to respond.

SAFE STAY®



Ohio's hotel & lodging professionals have expert knowledge of their own unique environments and what it takes to host guests and events. Safe Stay® is a key tool and resource available to properties as the lodging community continues to see health and safety challenges.

SAVE LIVES WITH NARCAN®



Hotels can participate in a program to receive NARCAN® at no cost, receive training and instructions for employees & associates, and be ready to act when an overdose situation occurs on property. NARCAN® is needle-free and easy to administer.

ENGAGEMENT / OVERVIEW OF EVENTS & OPPORTUNITIES

LOCAL LODGING COUNCIL MEETINGS



Regional business meetings focused on local issues & updates occurring in all 9 local lodging councils throughout the year. Hoteliers of all experience levels are welcome.

WOMEN IN LODGING — WIL CONNECT







The mission of WIL CONNECT is to be a catalyst; to enable the personal and professional development of women with strategies and actions focused on removing barriers and providing solutions, to foster the development of women to obtain leadership competencies that contribute to the achievement of overall career growth, and to engage women in the political process as it relates to the industry.

LinkedIn @OHLA-WomeninLodging Facebook @OHIOWIL

UNIQUE LODGING OF OHIO





A community that is just that – Unique! A sector of OHLA comprised of independent properties of all kinds. Here ULOs share best practices, network, and take part in ULO-specific education & training. If you are an independent property, be sure to join our members-only Facebook forum.

Facebook @ULOcommunity

EMERGING PROFESSIONALS



EMERGING

PROFESSIONALS

OHLA Emerging Professionals is a community open to industry professional members. Emerging Professionals offers resources, networking, and education designed to ensure budding professionals have the career development opportunities they need to move ahead in the lodging industry.

LinkedIn & Facebook @OHLAEmergingProfessionals

CHARITY VOLLEYBALL TOURNAMENT





BUMP.SET. SPIKE. Join OHLA and property leadership teams for a day of friendly competition in Columbus. This highly anticipated annual event is an outdoor sand volleyball tournament dedicated to raising funds and growing visibility for the fight to end human trafficking. All team registrations in the past 5 years have totaled more than \$24,000 raised for our benefactor Freedom a la Cart, an organization committed to helping trafficking victims return to the workforce.

HOTEL GAMES





Join in the fun! OHLA supports the local HR community through a collaboration on, Hotel Games, a dynamic event bringing together all departments and leadership levels throughout the hospitality community. Comradery among the hotel & lodging industry is at an all-time high as the industry works to overcome their biggest challenge in over a decade. This high energy event is exclusive to property and tourism industry members only.

ENGAGEMENT / OVERVIEW OF EVENTS & OPPORTUNITIES

ANNUAL CONFERENCE & GALA

The largest gathering of lodging professionals in the state of Ohio. The Annual Conference & Gala occurs annually the second to last week of November. Historically, it has been in Columbus, Sandusky, Cleveland, & Cincinnati. Where to next? This event has seen over 500 guests including line-level associates, supervisors, managers, General Managers, Area Managers, Sales Leaders, and ownership & management company representatives. Take part in this 2-day conference complete with education, networking, trade show, awards gala, and MORE!





STARS OF THE INDUSTRY REGIONAL LUNCHEONS

Our second-largest events in Cincinnati, Cleveland, Columbus, and Dayton. These celebratory events occur in late summer and bring together a diverse representation of property departments and associate levels. You can expect to network with line-level associates, supervisors, managers, General Managers, Area Managers, sales leaders, and ownership & management company representatives.





THE FUTURE OF LODGING SUMMIT



The Future of Lodging Summits are designed to bring together voices & ideas that will help shape our industry, including how we train, attract, and retain the next generation of hospitality professionals. Our goal is to use discussion from the events to form a plan of action to address the disparity between job candidates and open positions.

COLLABORATE - One day collaborative event bringing together hoteliers, hospitality educators & students, travel & tourism partners to address current issues and future needs in attracting and retaining employees for a career in lodging and the hospitality industry.

GATHER - Through the last 3 Summits held in Cincinnati, Cleveland, and Columbus we have gathered more than 200 attendees to share their voice and input on our industry's most pressing issue.

ACTION - Each Summit event focuses on actionable outcomes and builds on what we learned at previous events. Each organization has an opportunity to contribute to this discussion with your ideas, input, and questions to help us shape the future.









COMMITTEES. COUNCILS & LEADERSHIP



Education & Workforce Development Committee

Works with educational institutions from grade school to collegiate levels, community entities, and partners at the national hotel & lodging association to provide continuing programming opportunities to hospitality associates.



Emerging Professionals

This committee is focused on career and personal development of hotel & lodging associates new to the industry through the creation of new programming, education, and networking opportunities.



Events & Annual Conference Committee

Involved in critical decision-making efforts, the recruitment of industry speakers, development of hotelier education, and the formation of marketing strategies for OHLA year-round programming & annual conference.



Government Affairs Committee

Provides the organization insight and industry guidance regarding government affairs to ensure hoteliers at all levels are heard in order to champion safety and produce favorable public policy. The committee also helps plan and host events to help strengthen the Ohio Hotel PAC and in support of elected officials who support our industry.



Membership Committee

Focuses on new member recruitment and growing retention among members through staying in touch with current development & trends, discussing opportunities for education & networking and exploring current and new member benefits. This committee hosts member-related activities such a mixers and volunteer opportunities. OHLA is also expanding opportunities for Select/Economy/Limited Service members through this committee.



Allied Working Group As a part of the Membership Committee

This council is represented by diverse industries that make up our Allied Member Network, Promoting connections. developing resource tools & education opportunities and focusing on the annual conference experience for both allied and property members are at the core of their activities.

COMMITTEES, COUNCILS & LEADERSHIP



Innovation & Technology Committee

OHLA's Innovation & Technology initiative was created to bring new partners with needed solutions into our industry, to identify pain points for hotels that can be addressed through creation and adoption of new ideas, to support emerging technologies in the hospitality space through R&D, funding, marketing and promotion, and to involve public agencies with resources in helping facilitate these solutions. A new generation of travelers, comfortable with technology, will see value in hotels that are adapting technology that allows selfservice, flexibility, and a better guest experience.



Unique Lodging of Ohio Council

This council assists the unique lodging community by increasing the visibility, marketability and recognition of professional, unique and independent properties in Ohio through programming, membership functions, and promotional opportunities.



Women in Lodging Advisory Council

Oversees the WIL CONNECT program that enables the personal and professional development of women through education and leadership development opportunities to achieve personal and professional career growth.









CALL FOR SOLUTIONS

The "Call for Solutions" program allows tech companies to submit their solutions through a dedicated online portal for consideration and judging by the OHLA Innovation & Technology Committee. These are vetted for development opportunities, and the top solutions are featured at the OHLA Annual Conference, with voting for a Member's Choice winner at the event. In just over one year, more than 130 solutions were submitted through the portal for consideration. The committee also conducted an Ideation Workshop facilitated by experts to help hoteliers and partners envision new ideas and approaches to how they do business. The workshop produced six forward-thinking concepts for consideration. The committee also focuses on actions which can produce practical and immediate results for OHLA members.

The OHLA Innovation & Technology Initiative seeks to find solutions for the lodging industry that support five key areas. Sustainability, health & wellness and automation/robotics are part of the committee's core values.

- 1. Labor
- 2. Supply Chain/Inventory Management
- 3. Communication
- 4. Property Management
- 5. Guest Experience/Delivery

OHIO HOTEL & LODGING ASSOCIATION

Call for Solutions

Do you have a technology solution to improve a key aspect of the lodging industry:

- Labor
- Supply Chain / Inventory Management
- Communication
- Property Management
- Guest Experience / Delivery







COMPANY **CATEGORY**

Adesso Canital	Accounting/Financial Services
	Laundry & Linen Services/Equipment
	Convention & Visitors Bureau/Destination Marketing Organization
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	Energy Consultant
=	Insurance
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	Laundry & Linen Services/Equipment
	Restoration
	Education
	Accounting/Financial Services
	Employment Screening/Risk Mitigation
	Safety & Security
	Convention & Visitors Bureau/Destination Marketing Organization
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	Convention & Visitors Bureau/Destination Marketing Organization
Destination Mansfield	Convention & Visitors Bureau/Destination Marketing Organization
Destination Toledo	Convention & Visitors Bureau/Destination Marketing Organization
Discover Clermont	Convention & Visitors Bureau/Destination Marketing Organization
Duke Energy Convention Center - managed by	y OVG 360Convention Center
Encore	Audio Visual/Production Services
ePro Services	
eTip	
Experience Columbus	Convention & Visitors Bureau/Destination Marketing Organization
Fisher & Phillips, LLP	Attorneys
FFI Upholstery Solutions	Upholstery
G&J Pepsi	Supplier
General Pest Control Company	Pest Control
Gigpro, Inc	Hospitality Staffing/Recruitment
Glacier Industrial	Roof Restoration/Roofing
	Convention & Visitors Bureau/Destination Marketing Organization
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	Convention & Visitors Bureau/Destination Marketing Organization
	Sustainable Hospitality/Sustainability Consultant
	Safety & Security
	Project Management
	Supplier
	Electric Car Charging
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	Attorneys
	Technology Solutions
	Energy Supplier
	Barter
	Branding/Marketing/Printing & Publishing
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COMPANY CATEGORY

	Attorney Laundry & Linen Services/Equipmen
	Property Management Solution
	Audio Visual/Production Service
	Convention & Visitors Bureau/Destination Marketing Organization
	Convention & Visitors Bureau/Destination Marketing Organization
,	Audio Visual/Production Service
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	Accounting/Financial Service
	Attorney
=	Branding/Marketing/Printing & Publishing
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	Laundry & Linen Services/Equipmen
	Housekeeping/Cleaning/Laundry Supplie
	Convention & Visitors Bureau/Destination Marketing Organization
	Audio Visual/Production Service
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	Artwork/Design Consultant
	Engineering/Robotic
	Accounting/Financial Service
	Convention & Visitors Bureau/Destination Marketing Organization
	Convention & Visitors Bureau/Destination Marketing Organization
=	Workers' Compensation Solution
-	Managed Care Organization
	Restoration
	Convention & Visitors Bureau/Destination Marketing Organization
	Attorney
=	Training
	Technology Solution
	Technology Solution
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	Lodging Statistic
	Property Automation
	Laundry Equipmen
	Parking & Valet Service
TransFORM Construction	
Travel Butler County	Convention & Visitors Bureau/Destination Marketing Organization
Travelhost of Cleveland, Akron/Canton & Amisl	h CountryTravel Publication & App
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