

40th Annual InterCourt Conference



Session 1F: Leading Through Influence

Presenters: *John Robison*

March 14, 2024
10:45 a.m. - 12:15 p.m.



THE SUPREME COURT *of* OHIO
JUDICIAL COLLEGE



Compelling Force Leadership: Leading Through Influence

Presented by Dr. John Robison ~ Command Presence Training



Leading others is not about position or title. The best leaders understand that authentic leadership comes from influence, not authority. Through case study and guided discussion, participants will identify the keys to leading others through positive influence. We will also discuss the five levels of leadership and how to ascertain your effectiveness as a leader.

What are biggest LEADERSHIP challenges facing profession?:

Define Authority: _____

Define Leadership: _____

John Maxwell's 5 Levels of Leadership: How Are You Leading?

1. _____: People follow you because they have to.
2. _____: People follow you because they want to.
3. _____: People follow you because of what you've done for the organization.
4. _____: People follow you because of what you've done for them.
5. _____: People follow you because who you are and what you represent.

Notes: _____

John Maxwell's 5 Levels of Leadership: How Are You Leading?

3 Things Level 2 Leaders do well:

1. _____
2. _____
3. _____



3 Things Level 3 Leaders do well:

1. _____
2. _____
3. _____

Level 4: Steps for Developing Your People

1. _____
2. _____
3. _____
4. _____



Notes: _____
