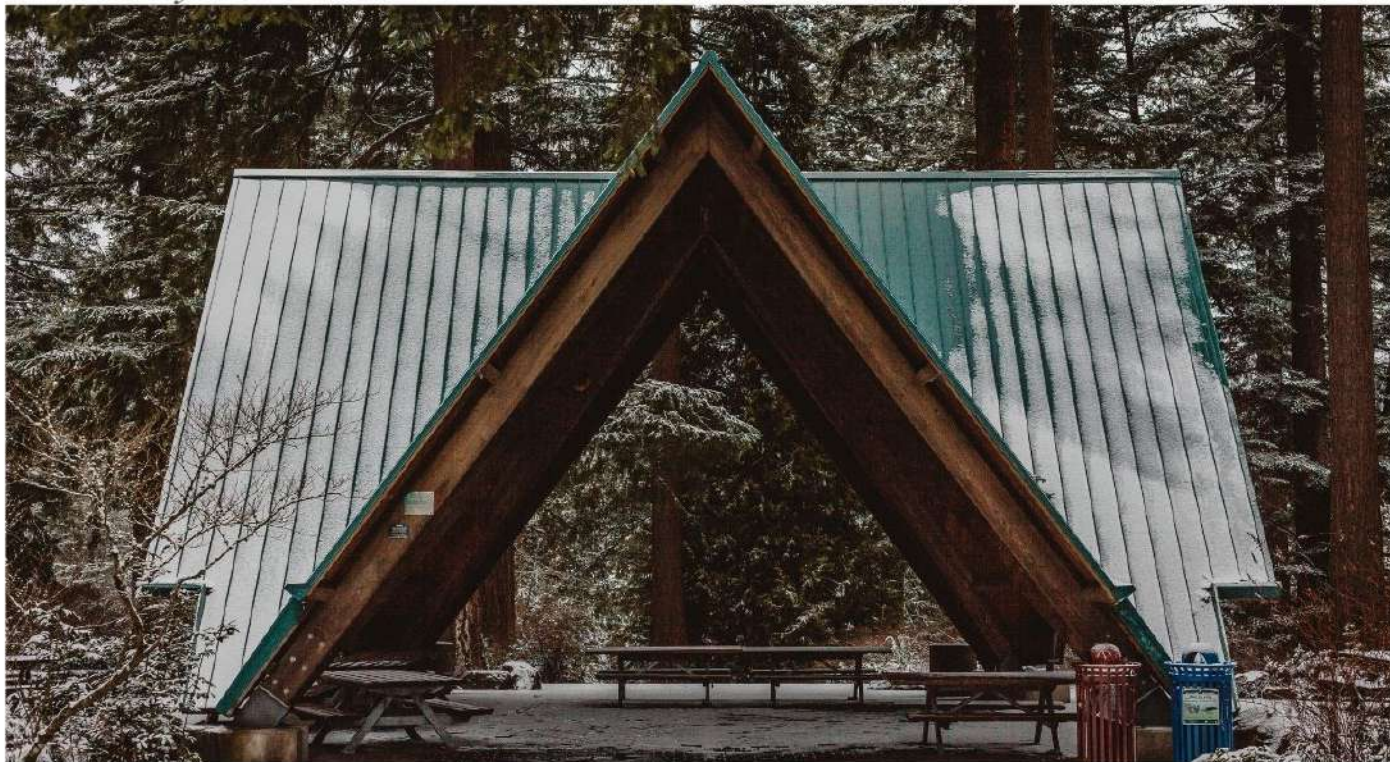


JUNE. 2021

Oklahoma Roofing Contractors Association

Bi-Monthly E-Newsletter



Letter from the President

Jarod Lane - A Best Roofing

ORCA Members,

Happy Memorial Day. Since our last mailer ORCA has continued to grow and help shape our industry. We have had several new members join in the recent months and were able to raise funds from our clay shoot in April. We will be having an event this month on June 25th at the Harley Davidson dealership in Norman. This event will be a membership drive to encourage new and existing contractors to join our organization. I encourage all members & associate members that can make it to come to the event. This is an opportunity for people to see how large of an organization ORCA is and what it can do to help contractors achieve more success in the industry. The more members we can bring into the organization the more funds will be available to help contractors.

One way ORCA continues to use its funds is with our Oklahoma law makers & legislation. The two bills ORCA has helped write did not pass this year, however they are not dead either. ORCA will be making another push to get these two bills passed in the upcoming 2021-2022 year. If ORCA can produce additional funds, we will be able to have more influence and support for our lobbyist. As an ORCA member I encourage you to contact your lawmakers & lobbyist to help us show support for the bills our membership has approved. Another way you can help is by joining the legislative committee inside our organization.

Another way ORCA spends its money and needs your support is with our lunch and learns. If you are an associate member or have an industry connection that you feel will be beneficial for our members, please reach out to Shelley so they can be a speaker at one of our lunch and learns. This is a great opportunity for your product, service or knowledge to be shared with others. This is also the best source of free training for contractors in the state currently. If we can get more members to show up and bring a non-member, we will be able to do more of these and be able to attract more speakers & associate members to benefit our organization.

As lumber, shingles & other materials we use everyday continue to increase in cost I truly believe having an organization like ORCA you can turn to can be extremely beneficial. ORCA has several suppliers & other vendors that can help you with estimating & supplying your ongoing projects.

I hope to see everyone at the Harley Davidson dealership in Norman this month and any other future events

WHAT'S GOING ON WITH ORCA

Legislative, Events,
Education, Membership,
Spotlights, Sponsors and
much more...

Education Update

Education Committee- Meredith Marsh - Chairwomen

***The City of OKC is still ironing out details with the rules and the portal. ORCA felt it was important to get information to our Roofing Contractors ASAP ***

The permit process will be similar to building contractor licensing, it will require the following:

1. Register company with the City of OKC as a contractor (potentially a new category of roofing contractor)

Obtain Required Documents:

General liability insurance (minimum of \$500,000 for each occurrence)

Workers compensation exempt form (if applicable)

Workers compensation (minimum of \$100,000 for each occurrence)

General Liability requirements for Commercial Endorsement \$100,000

Immigration affidavit (if applicable)

Payment \$100 (Could be another amount TBD)

2. Request a permit for re-roofing & pay fee (TBD)

3. Post Permit before starting work

4. Submit before, during and after pictures / video to City of OKC portal reviewed by inspector.

5. Obtain approval of inspection on re-roofs

Please visit the City of OKC website to get more business licensing information:

<https://www.okc.gov/departments/development-services/business-licensing/contractor-registration/building-contractor>

Code Officials Corner :

Please email any questions for City of OKC Code officials to ORCA

Education Chairwomen Meredith Marsh-Shaevitz @

pitchperfect.mms@gmail.com

Additional Educational Resources available ONLY through the ORCA

Member portal

Pathway to installation certification to offer extended warranties for the following manufactures:

CertainTeed

GAF

Malarky

Tamko

IKO

Owens Corning

Atlas

Let us know if there are other manufactures you would like added to this list

Business Support

Business Plan Checklist

Best Roofing Business Practices

International Residential Code (IRC) Documents

Xactimate Tools & Support Documents

Manufacture Installation Instructions

Oklahoma Insurance Commissioner Bulletins

Oklahoma Uniform Building Code Commission



Charge more for your LABOR by having this Certification!

Reduce insurance cost

One day could change your life!

Only 20 seats available per class!!

*Spanish is available if needed

When: Thursday June 24, 2021

8AM - 4 PM
Light breakfast and lunch will be served

Where: Location To Be Determined

Oklahoma City, OK

Cost: \$300 per person NRCA members
\$350 per person NRCA non-members

Target Audience: Anyone with torch experience and ready to move to the next level.

Course Overview:

The CERTA training program is ideal for contractors whose work involves torch applications. The full-day program trains experienced roof system installers on the safe use of roofing torches used to apply polymer-modified bitumen roofing products. CERTA training shows how proper roof system configuration design and application techniques can result in free-safe installations.



Presenter: Joel T. Johnson, NRCA Certified Trainer, Roofing and construction business owner since 2001. Roofing since 1991. Author of the book "The Roof Leak Detective, Never pay for another roof!". Arkansas Small Business Person of the Year 2014, Formerly HAAG Certified in 2015.

Register by emailing ARoofLeak@gmail.com

Deposit required to reserve your spot.

Legislative Update

Chad & Lesa - Vesper Group
Legislative Committee - JR Emrich

On May 27th, the 58th session of the Oklahoma State Legislature formally adjourned Sine Die. The Legislature met its constitutional deadline of May 28th.

Governor Kevin Stitt signed additional legislation into law today as part of the Fiscal Year 2022 state budget package, including House Bill 2900, the general appropriations bill. The FY 2022 budget cuts taxes for all Oklahomans, invests a record \$3.2 billion in education and replenishes over \$800 million in state reserve funds that were significantly reduced to offset pandemic-related revenue reductions last year for a record \$1.3 billion in savings for the state of Oklahoma.

Highlights include:

- Increases common education funding by \$171.6 million, or 6%, to a record high of nearly \$3.2 billion.
- Replenishes state savings account by more than \$800 million to a total of \$1.3 billion - a record among of savings for Oklahoma.
- Funds expanded Medicaid for low-income Oklahomans.

The Governor also signed HB 2895 which apportions \$80 million to the Rebuilding Oklahoma Access and Driver Safety (ROADS) Fund; HB 2951 which creates the State- Tribal Litigation Fund; HB 2961 which reduces the tax rate paid by banking associations and credit unions; SB 608 which creates a new film tax incentive to attract and recruit more film industry projects; and HB 2946 which expands broadband in underserved and unserved areas statewide through a \$42 million tax incentive for providers.

Last week Governor Stitt signed legislation as part of the comprehensive budget agreement between the House and the Senate, including an individual income tax cut and corporate income tax cut. The budget was built on the Board of Equalization's February certification of \$9.6 billion in revenue available for appropriations. Of that figure, the agreement spends \$9.06 billion and allocates the rest to tax relief, replenishing reserves, or replenishing off-the-top funding temporarily redirected during the pandemic last session.

Finally, ORCA's legislation failed to reach the Governor's desk for his signature. Both the Deductible and Labor Only Crew bills ran into opposition from various sides once they reached the Senate Business committee. All sides have agreed to work together through the issues in the interim and get these issues resolved before the 2022 legislative session.



Monthly Spotlight & New Associate Member



Boston Safety & Compliance

Failure to Comply to Inspections

Cathedral City, CA. A worker was crushed from a metal gate on a loading dock, crushing a 41-year-old construction worker. This incident was fatal and could have been prevented.

Occupational Safety and Health Administration investigation that followed the Dec. 7, 2020, tragedy found that the Penta Building Group, No Limit Steel and The Raymond Group – failed to conduct inspections to discover and recognize any workplace hazards. All three contractors face \$64,169 in combined fines.

How does this effect a Roofing Contractor and Sub-Contractors? What this is saying OSHA can and will site everyone involved in an incident. If you fail to provide safety or inspections to eliminate hazards, you as a contractor can be deemed at fault. You as a contractor are responsible for providing and or verifying that training and inspections are completed and done to OSHA standards.

We must understand that as contractors/general contractors we must follow all OSHA standards and must provide a safe workplace environment free of recognized hazards. We must be aware and understand that OSHA does not care what your contract with a sub-contractor says. You as a general contractor must make sure your sites are following OSHA standards and are your sub-contractors doing inspections, training and are you making sure they are following all the standards.

We in the roofing industry are under the microscope when it comes to OSHA. We are the first to be seen by the public and are easily seen. We need to set the standard, not be the standard. With help from ORCA, we are trying to help set the right standards in our community and set them higher than anywhere else.

Any questions on this or any safety issue please contact.

Shelley Davison - shelley@orcagroup.org

Jeffery Barnett

Executive Director ORCA Boston Safety and Compliance LLC.

ORCA Events

Events Committee - Susan Fye - Chairwomen

June 10th—BBQ at SPEC Tulsa

June 25th—ORCA Membership Drive - Harley Davidson, Moore

July 22nd—General Meeting/Lunch & Learn OKC—Rich & Cartmill

August 19th—Board of Directors Meeting OKC

September 9th—General Meeting/Lunch & Learn Tulsa

October 22nd—ORCA GALA & Awards Ceremony

October 25th—ORCA 8th Annual Golf Tournament—Belmar Golf Course - More information to come soon!!

November 18th—Board of Directors Meeting Tulsa Coffee & Conversation Business Strategies

October 7th at 10am—Location TBD

Online Virtual Education Classes for Members through NRCA & GAF:

[Click for EVENTS](#)

We always have opportunities to volunteer on any of our

Committees and Events—if you are interested please reach out to myself at shelley@orcagroup.org

Chairwoman—Susan Fye—sfye@reroofamerica.com

Want to Sponsor?! Check out our 2021 Premium

Sponsorships!

[Click HERE to Sponsor!](#)

PREMIUM SPONSORSHIP OPPORTUNITIES 2021

Example – Platinum Sponsor
Golf Tournament – Breakfast, Golf Cart & Score Cards (Total of \$5K) – giving \$10,000 in value for \$7,500
Bundle & Save or Purchase Separate

SPONSOR OPTIONS & VALUE

ORCA GALA

- (1) Table Tent \$1000
- (2) Music/Bo Phillips \$1500
- (1) Drink \$2000
- (unlimited) 1 to Screen + 2 Drinks \$500
- (Unlimited) 3 to Screen Screen + 1 Drink \$250
- (Unlimited) 6 to Screen \$100

OTHER

SPONSORSHIPS

- (1) Lunch & Learn \$1200
- (2) Coffee & Conversations \$500
- Membership \$2000

GOLF TOURNAMENT

- (1) Registration - Value \$2000
- (unlimited) Hole Sponsor- Value \$300
- (1) Breakfast Sponsor - Value \$2000
- (1) Lunch Sponsor - Value \$2000
- (1) Drink Sponsor - Value \$2000
- (1) Prizes - Value \$1000
- (1) Score Cards - Value \$1000
- (1) Water Bottle - Value \$600
- (2) Air Cannon - Value \$500
- (2) Golf Cart - Value \$2000
- (1) Goody Bag - Value \$1500
- (1) Whale Package - Value \$2500
- (1) Driving Range - Value \$2000
- (1) Putting Green - Value \$2000

Other Events Including:

Golden Hammer/Gala, Lunch & Learns, General Meetings and Coffee & Conversations

EMAIL: SHELLEY@ORCAGROUP.ORG



Marketing & Membership Update

Marketing & Membership Committee

Get the grill greased and ready!

COME & GO BBQ

SPEC Building Materials
6205 East 15th Street
Tulsa, Oklahoma 74112

Come & Go Event - 11am-2pm



BURGERS & BIKES
ORCA MEMBERSHIP DRIVE
\$50 OFF MEMBERSHIPS
FREE food
JUNE 25, 2 - 6 PM
FORT THUNDER HARLEY-DAVIDSON MOORE, OK
SOUTHERN SHINGLES
COFFERMARK
NATIONAL WOMEN IN BUSINESS

Orca Gala
GOLDEN HAMMER AWARD CEREMONY
DINNER & AUCTION
OCTOBER 22, 2021,
6:30PM,
MONTELLANO EVENT CENTER
More Information Email
shelley@orcagroup.org

[Click HERE to see Events!](#)

Thank you to all our 2021 Sponsors!

Call to reserve your spot!



OWENS CORNING

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Thank you to all our Associate Members for being a loyal Member of ORCA!

BITEC, INC.
Boston Safety & Compliance
OMG, Inc
MRCA
Malarkey Roofing Products
Coppermark Public Adjusters
Lomanco
Gideon Steel
Atlas Roofing Corp.
Superior Equipment & Supply
Insurance Agency of Mid-America
SPEC Tulsa
SPEC OKC
Owens Corning
CSL Materials
PolyGlass
EagleView Technologies
Tropical Roofing Products
CertainTeed
Attic Breeze, LLC
Max Roofing Products (MaxFelt)
Merlin Law Group
Beacon - OKC
Hail Trace
Rich & Cartmill
Stinger by National Nail
IKO Sales, Inc.
EcoStar, LLC
Boral Roofing
Star-R-Foam
G.A.P. Roofing Inc.
Rofferscoffeeshop
Target Safety Group
Southern Shingles
Crossroads OKC
Crossroads Tulsa
MRA