



Special discount offer for members  
Wholesale Florist & Florist Supplier Association



# Save up to 62% on select FedEx® services.

As a member of Wholesale Florist & Florist Supplier Association, you can receive discounts on select FedEx Express®, FedEx Ground®, FedEx international, FedEx Freight® and FedEx Kinko's® services. It's the FedEx Advantage® — another great advantage for members of Wholesale Florist & Florist Supplier Association. *Follow the instructions on the attached Program Enrollment Agreement to activate your discounts, or to obtain a Program Enrollment Agreement or pricing information, call a FedEx representative at 1.800.475.6708. Go to <http://enrolladvantage.fedex.com/2128> and enter passcode GJM5ND12 to enroll online.*

## Your Wholesale Florist & Florist Supplier Association Member Discounts\*

FedEx Express: up to 53% on select services

FedEx Ground: up to 18% on select services

FedEx international shipments: up to 45% on select services

FedEx Freight: up to 62% on select services

FedEx Kinko's: up to 20% on select services

## Rely on FedEx

FedEx delivers more with your shipments. FedEx delivers expertise, great service and greater value for all your shipping needs, virtually anytime, anywhere. Above all, FedEx delivers peace of mind.

## FedEx Express

Choose FedEx Express services for all your urgent shipments in the U.S. and around the world. Count on fast, reliable delivery of documents and packages up to 150 lbs. and delivery of palletized freight from 151 lbs. to 2,200 lbs. via FedEx Express® Freight. You can expect delivery in 1, 2 or 3 business days by a certain time.

## FedEx Ground

Choose FedEx Ground services for cost-effective delivery of ground packages up to 150 lbs. to every business address in the U.S. Choose FedEx Home Delivery® for delivery of packages up to 70 lbs. to every residential address in the U.S. You can expect delivery by a certain day, based on distance to the destination, backed by a money-back guarantee.

## FedEx Freight

For delivery of LTL (less-than-truckload) freight, palletized or nonpalletized, choose FedEx Freight services for reliable, responsive next-day and second-day regional service in the continental U.S. Interregional service is also available.

## FedEx Kinko's Office and Print Centers®

FedEx Kinko's is a convenient resource for digital photos, large-format printing, office supplies, signs and graphics, document creation services, business printing services and technology solutions, such as computer workstations and videoconferencing. And it's easy to access the full range of FedEx Express and FedEx Ground shipping services, including packing.

\* Discounts are off standard list rates and cannot be combined with other offers or discounts. Discounts are exclusive of any FedEx surcharges, premiums or special handling fees and are not available to package consolidators. Eligibility for discounts subject to FedEx credit approval. FedEx First Overnight®, FedEx SameDay®, FedEx® International Next Flight, FedEx International First®, FedEx International Priority DirectDistribution®, FedEx® 10kg Box, FedEx® 25kg Box and FedEx International MailService® not included. Eligible services subject to change. For details on the FedEx Money-Back Guarantee, see *Service Info* at [fedex.com](http://fedex.com). The FedEx Ground money-back guarantee applies to deliveries within the U.S. For details, see the FedEx Ground Tariff. FedEx, FedEx Express, FedEx Express® Freight, FedEx Ground, FedEx Home Delivery, FedEx Freight and FedEx Kinko's Office and Print Center are registered trademarks of FedEx. FedEx Kinko's is a registered trademark of FedEx and Kinko's ventures.



Wholesale Florist & Florist Supplier Association  
Program Enrollment Agreement



Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ ZIP/Postal Code \_\_\_\_\_

Contact Name \_\_\_\_\_ E-mail \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

FedEx Account Number (if available) \_\_\_\_\_ Association Membership Number \_\_\_\_\_

Please indicate the desired discount program.  FedEx Ground and FedEx Express  FedEx Freight  FedEx Kinko's  All Programs

How many overnight shipments do you make with all carriers per month? \_\_\_\_\_ What percentage of these are with FedEx? \_\_\_\_\_ %

How many non-overnight (ground) shipments do you make with all carriers per month? \_\_\_\_\_ What percentage of these are with FedEx? \_\_\_\_\_ %

How many international shipments do you make with all carriers per month? \_\_\_\_\_

How many LTL (less-than-truckload) shipments do you make with all carriers per month? \_\_\_\_\_

What percentage of these are with FedEx? \_\_\_\_\_ % Do you have shipments that weigh between 151 and 16,000 lbs? \_\_\_\_\_

Who is your primary express carrier? \_\_\_\_\_ Who is your primary ground carrier? \_\_\_\_\_ Who is your primary LTL carrier? \_\_\_\_\_

Who is your copy and print provider? \_\_\_\_\_

Do you use on-demand or variable printing? \_\_\_\_\_ Do you have an in-house document production center? \_\_\_\_\_

How did you hear about the offer?  Direct Mail  E-mail  Magazine Ad  Trade Show  Alliance Web Site  
 Sales Rep  Other Member  Other \_\_\_\_\_

Please be advised that the undersigned WFFSA member elects to participate in the WFFSA Pricing Program Agreement, and has read and agrees to be bound by the terms and conditions below.

Signature (required) \_\_\_\_\_

Title \_\_\_\_\_ Date \_\_\_\_\_

Please mail or fax the form to:  
Wholesale Florist & Florist Supplier Association  
105 Eastern Ave  
Suite 104  
Annapolis, MD 21403  
Fax: 1.410.263.1659

Questions about this pricing program?  
Call a FedEx representative at 1.800.475.6708.

Enrollment may take up to 10 days. Your discounted rates will be in place when you receive your FedEx welcome information.

Member Agreement  
Terms & Conditions

- The prices and other terms and conditions provided to you as a member are for your exclusive use and benefit and are to be treated as confidential information. The prices (or any portion thereof) may not be extended to any other party. You may not under any circumstances sell, assign or otherwise transfer (including, but not limited to, third-party billing) the benefit of this pricing to any non-member of the Association. Failure to abide by this provision may result in immediate termination of your participation in the Program. *With the exception of custom freight pricing agreements between FedEx and member, this Agreement supersedes all Pricing Agreements and Addenda, if any, for FedEx Express®, FedEx Ground®, FedEx Freight® (for those Programs under which FedEx Freight services are offered) and FedEx Kinko's® services between FedEx and Customer for the designated U.S. Payer account numbers relating to the services and package types covered by this Agreement.*
- Association and/or its agent may receive compensation for the promotion of FedEx® services. In addition, you specifically acknowledge and agree to the release of your shipping information and data to Association and/or its agent.
- Member's rates are expressed as a percentage discount off standard list rates for transportation or retail business services prices in effect at the time services are rendered. Standard list rates and eligible services and discounts are subject to change without notice. You agree that eligibility for discounts is subject to FedEx credit approval. You acknowledge that the Program is not available to package consolidators and agree that you are not a package consolidator.
- Accessorial charges, special handling charges, minimums, premiums and surcharges shall be in accordance with the applicable FedEx Service Guide or FXF 100 Series Rules Tariff in effect on the date of shipment for the service selected and shall not be subject to any discounts.
- You must complete this form to participate in the Program.
- Each shipment made under this Agreement is subject to the terms and conditions of the then current FedEx Service Guide or the FXF 100 Series Rules Tariff, as applicable, in effect at the time of shipment and which terms are incorporated into this Agreement by reference. FedEx reserves the right to modify the FedEx Service Guide and the FXF 100 Series Rules Tariff at any time without notice. Additional terms and conditions may apply to the FedEx Kinko's retail services. See store for details at the time of purchase.
- Participation in the Program is conditional upon obtaining FedEx Credit approval. FedEx reserves the right to deny credit, and FedEx does not extend consumer credit privileges.
- Payment on your account is due fifteen (15) days from the invoice date. Duties and taxes are payable on receipt. Failure to comply with FedEx payment terms may result in denial of credit and removal of discounts.
- This program will be effective for so long as the pricing agreement between FedEx and the Association remains in effect unless earlier terminated as provided herein.
- Members are prohibited from using any FedEx name or logo without the prior written consent of FedEx.
- A federal excise tax when required by the Internal Revenue Code on the air transportation portion of any FedEx service, if any, is paid by FedEx.